

# Local Market Update – March 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**+ 14.3%**

Change in  
New Listings

**+ 18.2%**

Change in  
Closed Sales

**- 18.8%**

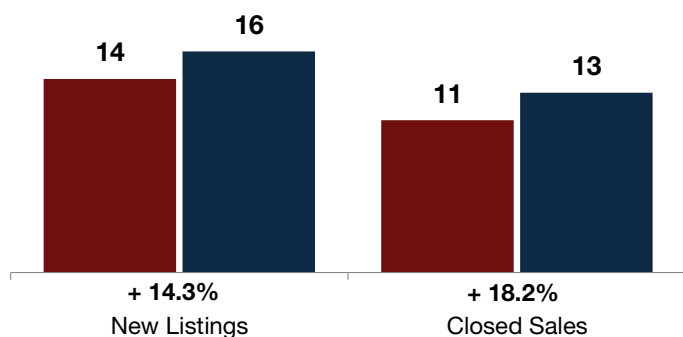
Change in  
Median Sales Price

	March			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	14	16	+ 14.3%	37	36	- 2.7%
Closed Sales	11	13	+ 18.2%	29	34	+ 17.2%
Median Sales Price*	\$519,900	<b>\$422,000</b>	- 18.8%	\$515,000	<b>\$421,000</b>	- 18.3%
Percent of Original List Price Received*	104.3%	<b>98.1%</b>	- 5.9%	102.2%	<b>100.7%</b>	- 1.5%
Days on Market Until Sale	29	<b>42</b>	+ 41.0%	45	<b>29</b>	- 35.4%
Inventory of Homes for Sale	33	<b>31</b>	- 6.1%	--	--	--
Months Supply of Inventory	2.1	<b>2.4</b>	+ 15.8%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

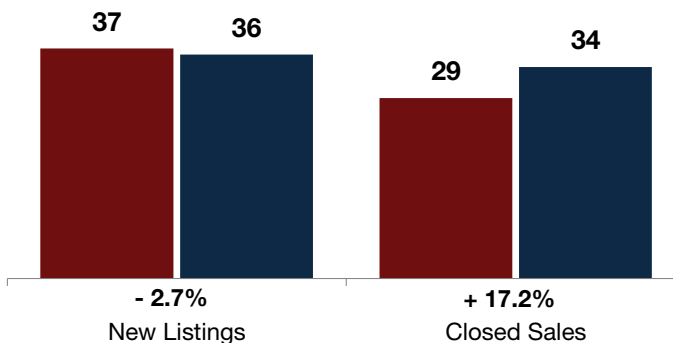
### March

■ 2022 ■ 2023

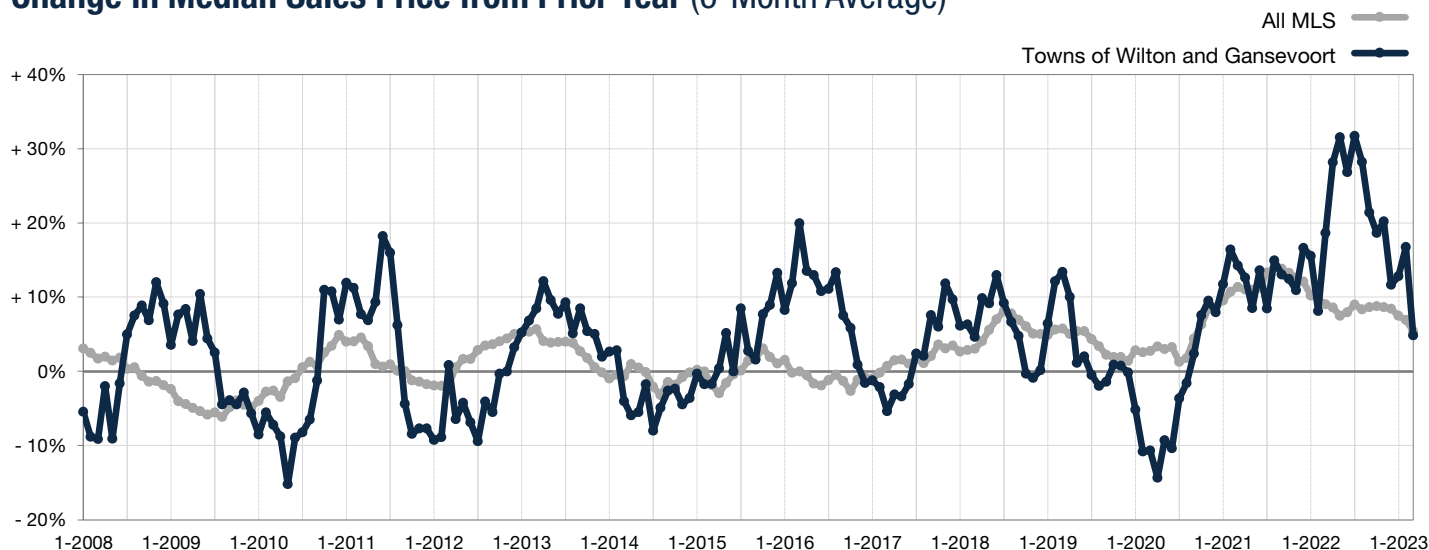


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.