

Local Market Update – April 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 8.3%

Change in
New Listings

- 53.3%

Change in
Closed Sales

+ 25.0%

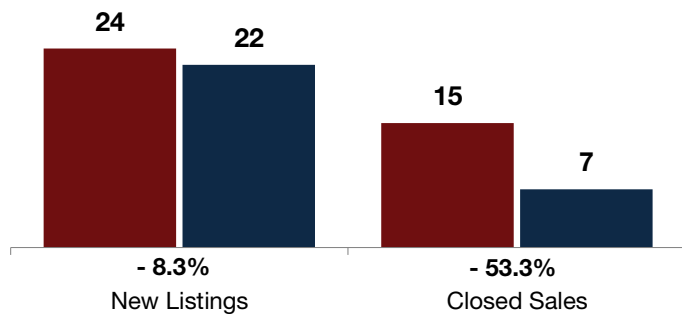
Change in
Median Sales Price

	April			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	24	22	- 8.3%	61	58	- 4.9%
Closed Sales	15	7	- 53.3%	44	41	- 6.8%
Median Sales Price*	\$399,900	\$500,000	+ 25.0%	\$443,000	\$422,000	- 4.7%
Percent of Original List Price Received*	103.5%	105.2%	+ 1.6%	102.6%	101.4%	- 1.2%
Days on Market Until Sale	5	63	+ 1224.9%	31	35	+ 11.2%
Inventory of Homes for Sale	31	28	- 9.7%	--	--	--
Months Supply of Inventory	1.9	2.1	+ 6.4%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

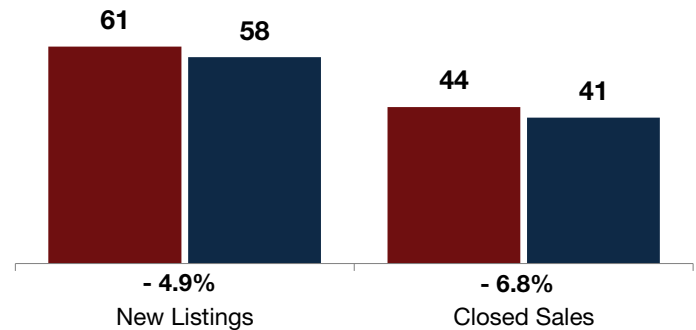
April

■ 2022 ■ 2023

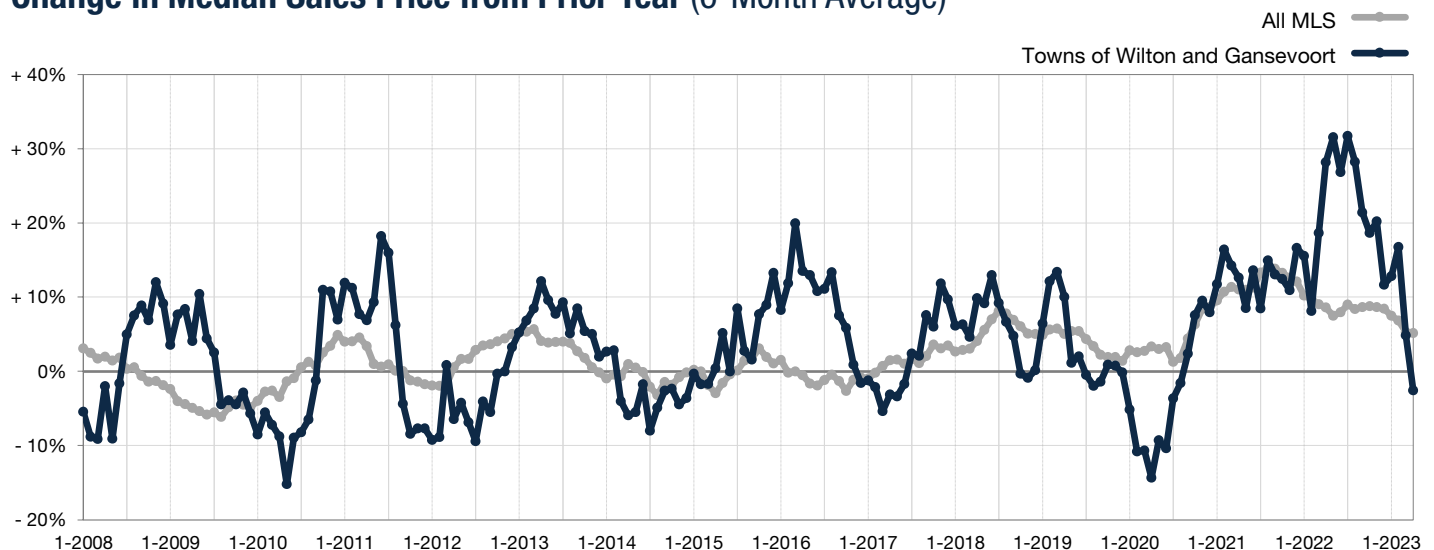


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.