

Local Market Update – May 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 5.0%

Change in
New Listings

- 6.7%

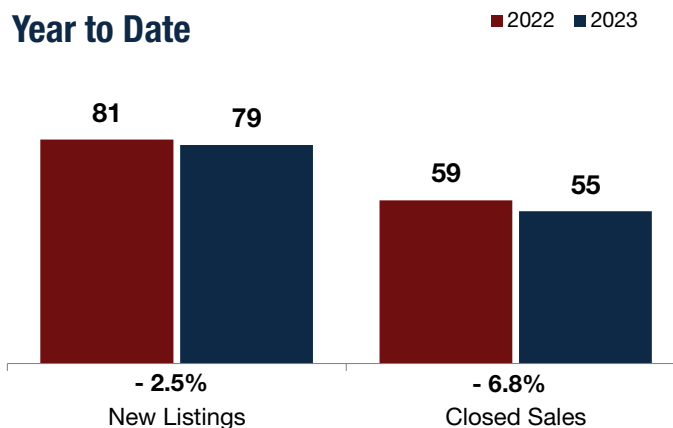
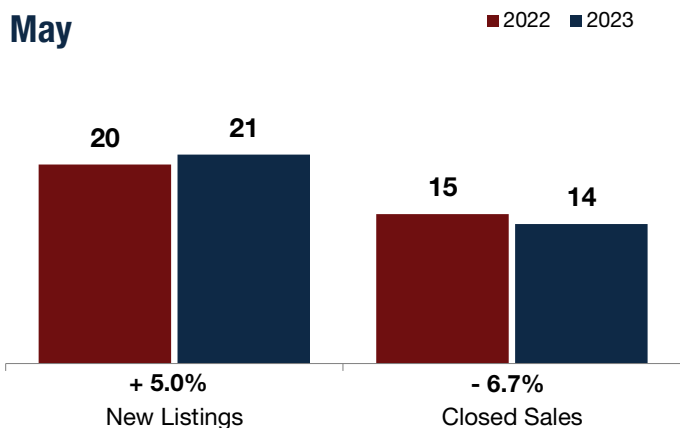
Change in
Closed Sales

- 12.9%

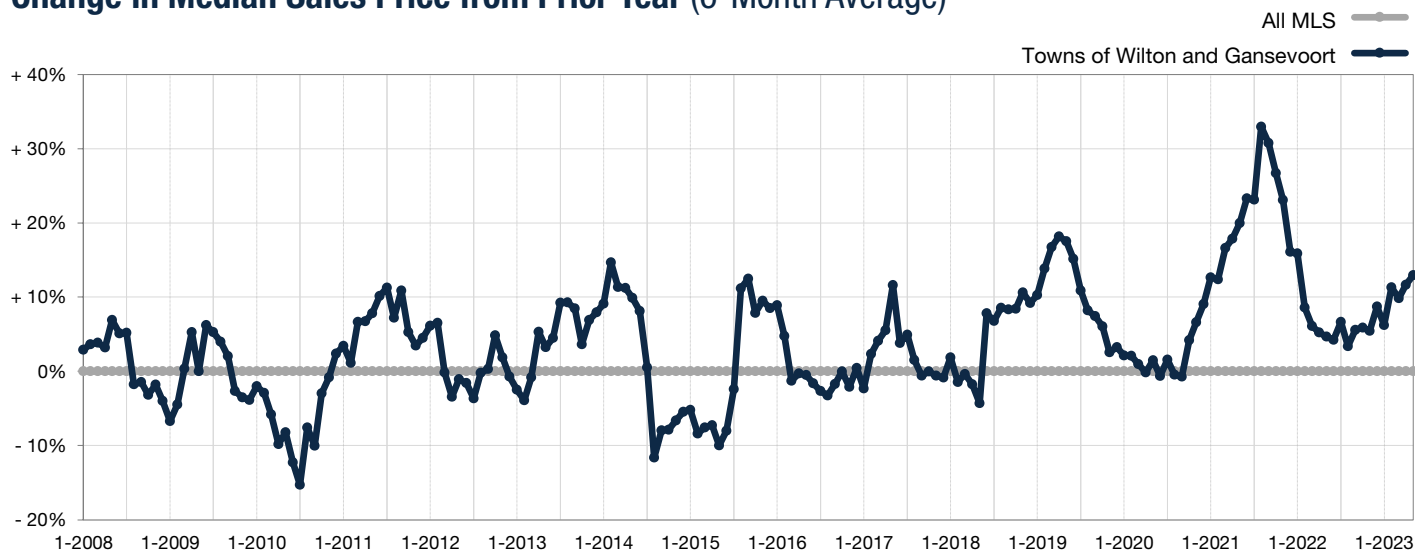
Change in
Median Sales Price

	May			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	20	21	+ 5.0%	81	79	- 2.5%
Closed Sales	15	14	- 6.7%	59	55	- 6.8%
Median Sales Price*	\$515,978	\$449,500	- 12.9%	\$480,000	\$449,000	- 6.5%
Percent of Original List Price Received*	103.5%	103.4%	- 0.1%	102.9%	101.9%	- 0.9%
Days on Market Until Sale	20	21	+ 0.2%	29	31	+ 9.2%
Inventory of Homes for Sale	32	31	- 3.1%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 5.7%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.