

Local Market Update – June 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 4.3%

Change in
New Listings

- 25.0%

Change in
Closed Sales

- 5.2%

Change in
Median Sales Price

	June			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	23	22	- 4.3%	104	101	- 2.9%
Closed Sales	16	12	- 25.0%	75	68	- 9.3%
Median Sales Price*	\$522,232	\$495,000	- 5.2%	\$491,500	\$455,000	- 7.4%
Percent of Original List Price Received*	116.0%	99.2%	- 14.4%	105.5%	101.6%	- 3.7%
Days on Market Until Sale	47	31	- 35.1%	33	31	- 5.7%
Inventory of Homes for Sale	32	32	0.0%	--	--	--
Months Supply of Inventory	2.1	2.3	+ 10.4%	--	--	--

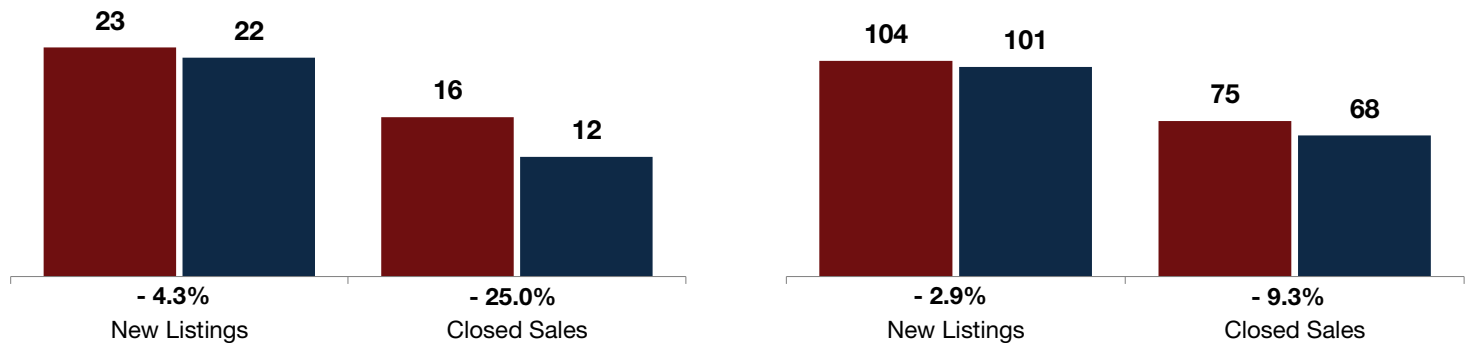
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

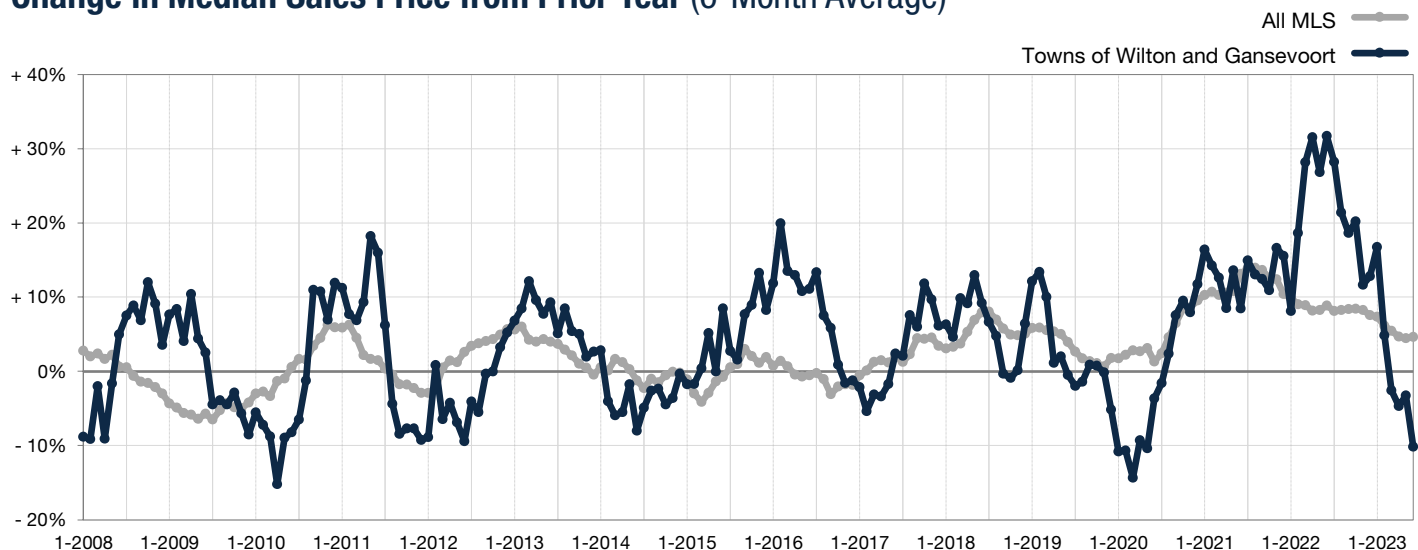
■ 2022 ■ 2023

Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.