

Local Market Update – July 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 34.8%

0.0%

- 2.2%

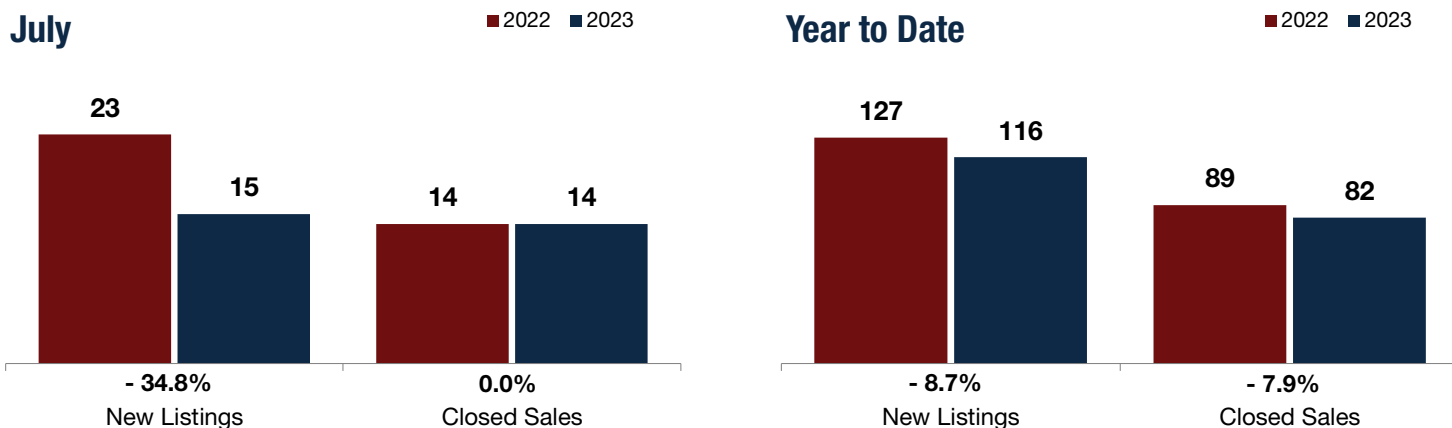
Change in
New Listings

Change in
Closed Sales

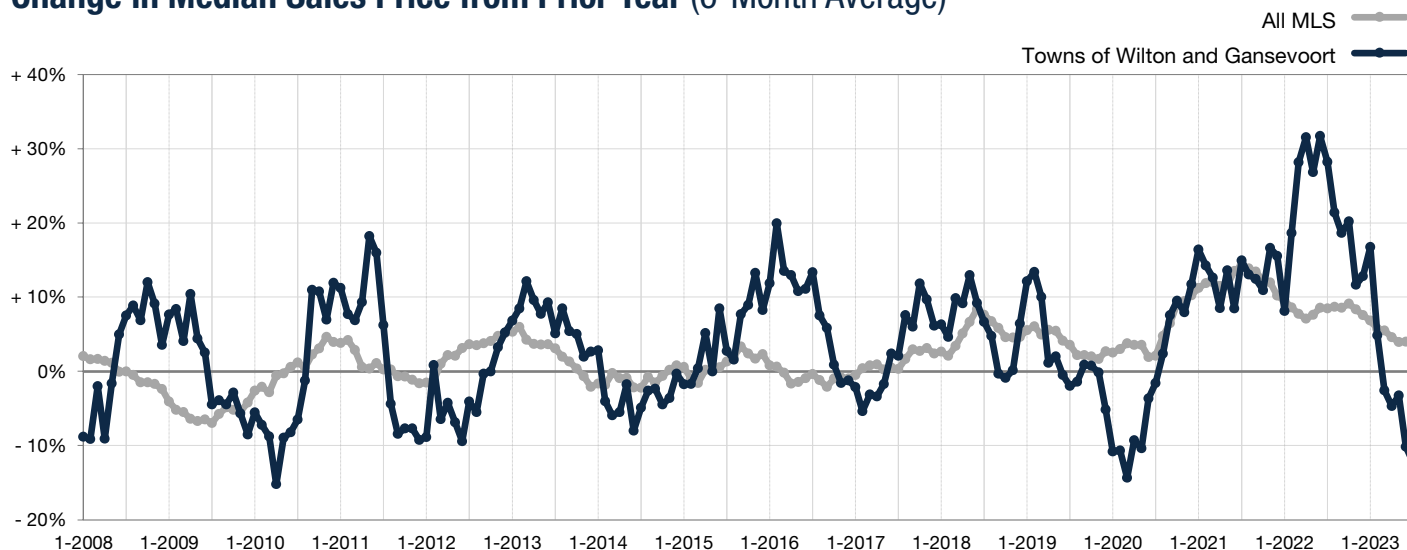
Change in
Median Sales Price

	July			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	23	15	- 34.8%	127	116	- 8.7%
Closed Sales	14	14	0.0%	89	82	- 7.9%
Median Sales Price*	\$431,750	\$422,450	- 2.2%	\$480,000	\$449,500	- 6.4%
Percent of Original List Price Received*	108.1%	102.9%	- 4.8%	105.9%	101.9%	- 3.8%
Days on Market Until Sale	4	8	+ 86.0%	28	27	- 4.7%
Inventory of Homes for Sale	36	23	- 36.1%	--	--	--
Months Supply of Inventory	2.5	1.7	- 33.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.