

Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 4.0%

Change in
New Listings

- 37.0%

Change in
Closed Sales

- 0.3%

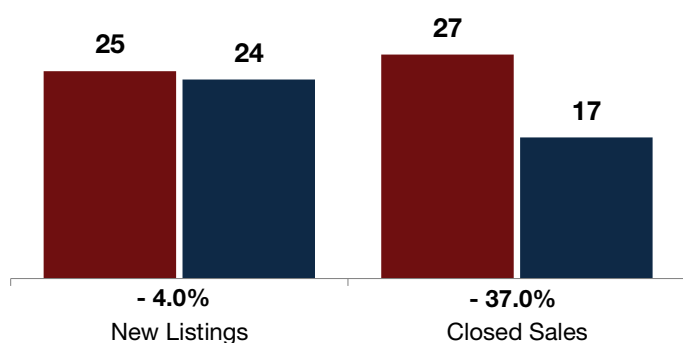
Change in
Median Sales Price

	August			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	25	24	- 4.0%	152	140	- 7.9%
Closed Sales	27	17	- 37.0%	116	101	- 12.9%
Median Sales Price*	\$517,559	\$515,900	- 0.3%	\$490,750	\$460,000	- 6.3%
Percent of Original List Price Received*	106.5%	98.4%	- 7.6%	106.1%	101.5%	- 4.3%
Days on Market Until Sale	10	61	+ 520.9%	24	32	+ 34.2%
Inventory of Homes for Sale	47	30	- 36.2%	--	--	--
Months Supply of Inventory	3.4	2.1	- 38.0%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

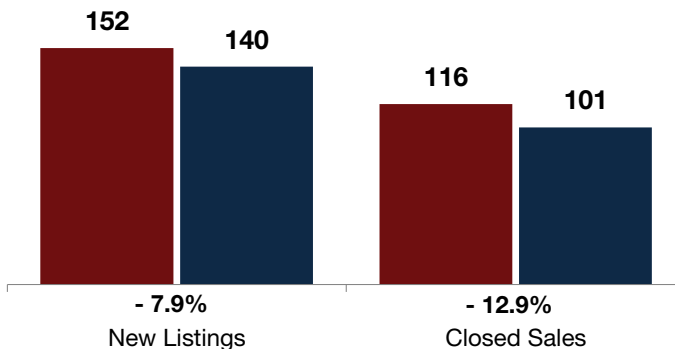
August

■ 2022 ■ 2023

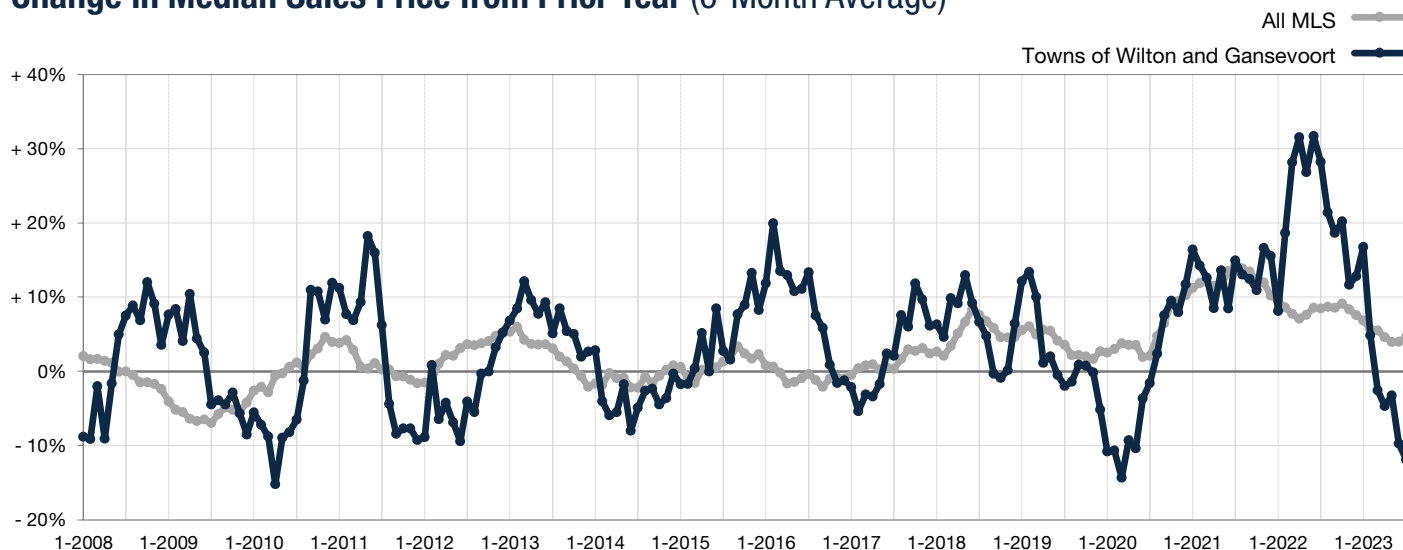


Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.