

Local Market Update – September 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 58.3%

+ 76.9%

- 14.0%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	12	19	+ 58.3%	168	164	- 2.4%
Closed Sales	13	23	+ 76.9%	129	128	- 0.8%
Median Sales Price*	\$511,456	\$440,000	- 14.0%	\$491,500	\$450,444	- 8.4%
Percent of Original List Price Received*	103.7%	102.1%	- 1.6%	105.8%	101.6%	- 4.0%
Days on Market Until Sale	28	42	+ 51.8%	24	33	+ 36.2%
Inventory of Homes for Sale	42	36	- 14.3%	--	--	--
Months Supply of Inventory	3.0	2.4	- 19.1%	--	--	--

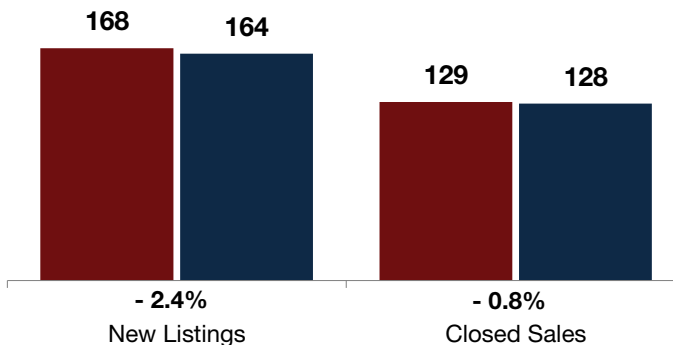
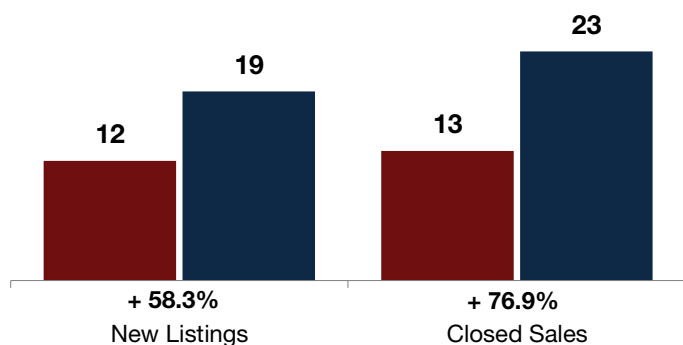
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

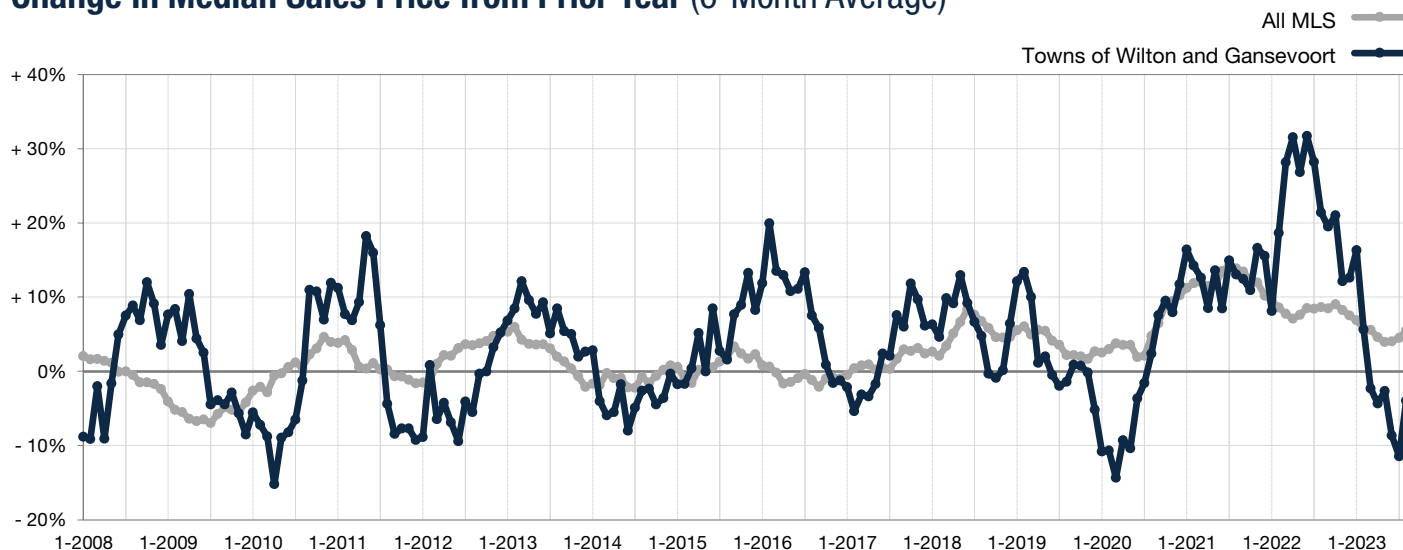
■ 2022 ■ 2023

Year to Date

■ 2022 ■ 2023



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.