

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**0.0%**

**- 44.4%**

**+ 4.8%**

Change in  
New Listings

Change in  
Closed Sales

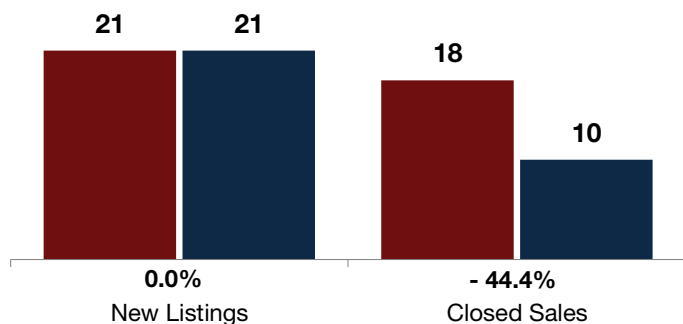
Change in  
Median Sales Price

	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	21	21	0.0%	189	186	- 1.6%
Closed Sales	18	10	- 44.4%	147	140	- 4.8%
Median Sales Price*	\$459,500	<b>\$481,500</b>	+ 4.8%	\$490,000	<b>\$460,000</b>	- 6.1%
Percent of Original List Price Received*	103.2%	<b>112.2%</b>	+ 8.7%	105.5%	<b>102.4%</b>	- 2.9%
Days on Market Until Sale	34	<b>16</b>	- 53.7%	25	<b>31</b>	+ 23.5%
Inventory of Homes for Sale	46	<b>32</b>	- 30.4%	--	--	--
Months Supply of Inventory	3.2	<b>2.1</b>	- 34.9%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2022 ■ 2023

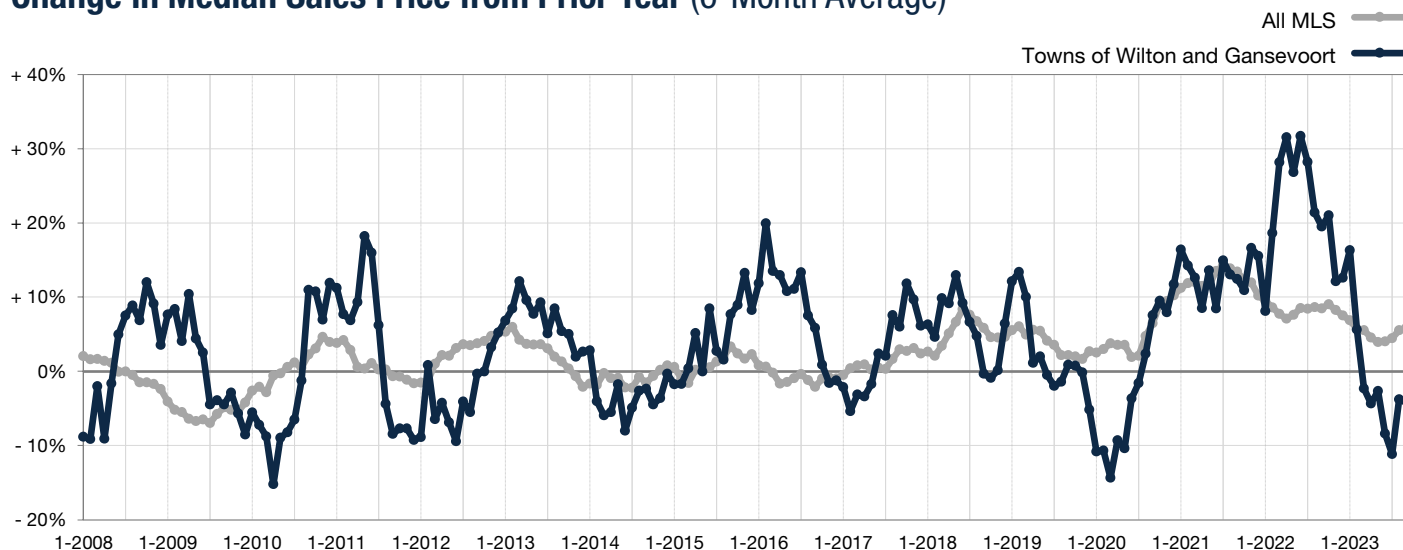


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.