

# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 7.1%**

Change in  
New Listings

**- 5.6%**

Change in  
Closed Sales

**+ 35.5%**

Change in  
Median Sales Price

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	14	13	- 7.1%	203	200	- 1.5%
Closed Sales	18	17	- 5.6%	165	157	- 4.8%
Median Sales Price*	\$377,500	\$511,500	+ 35.5%	\$484,000	\$465,000	- 3.9%
Percent of Original List Price Received*	97.6%	108.9%	+ 11.6%	104.6%	103.1%	- 1.4%
Days on Market Until Sale	18	19	+ 10.2%	25	30	+ 22.5%
Inventory of Homes for Sale	50	29	- 42.0%	--	--	--
Months Supply of Inventory	3.6	1.8	- 49.4%	--	--	--

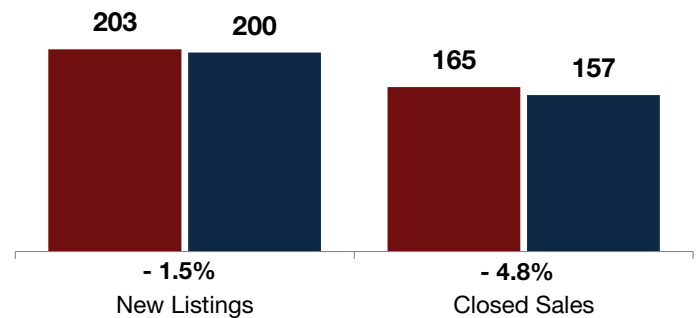
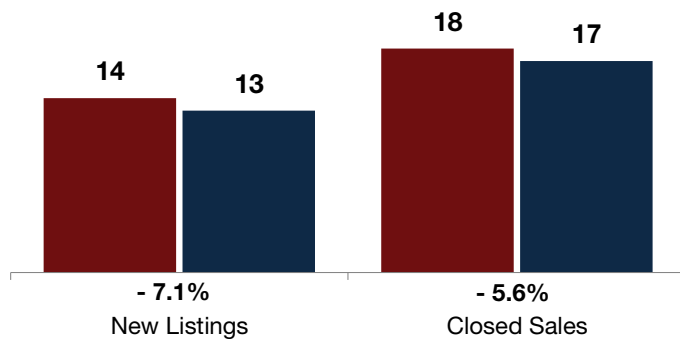
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### November

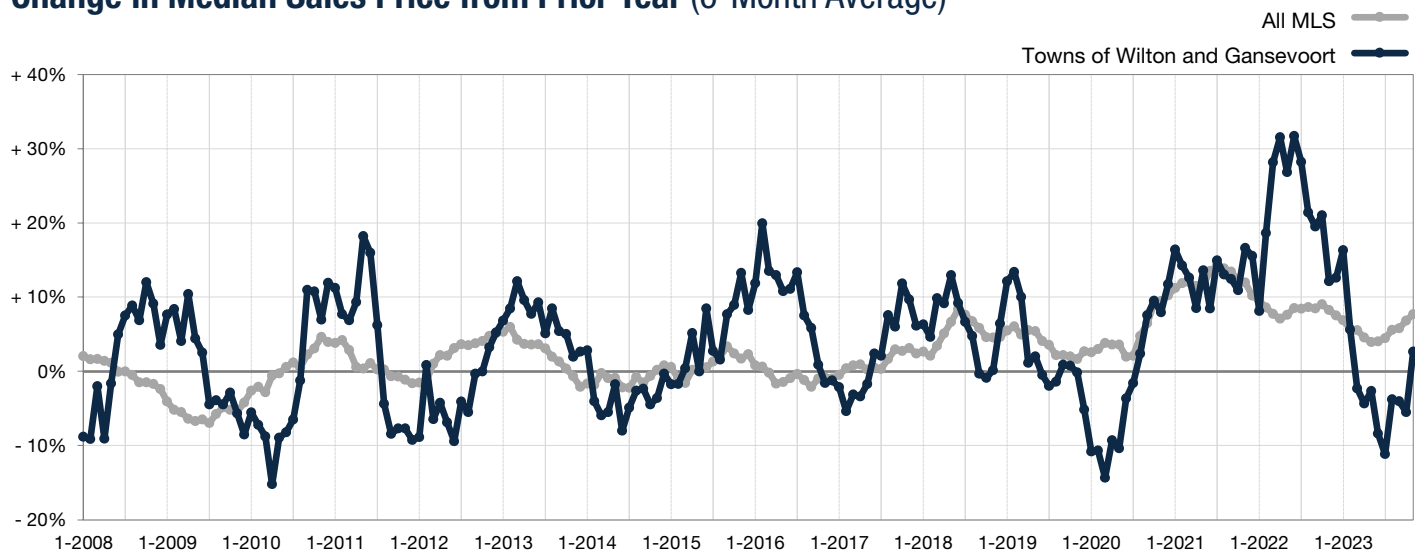
■ 2022 ■ 2023

### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.