

# Local Market Update – December 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 55.0%**

**+ 13.3%**

**+ 2.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

### December

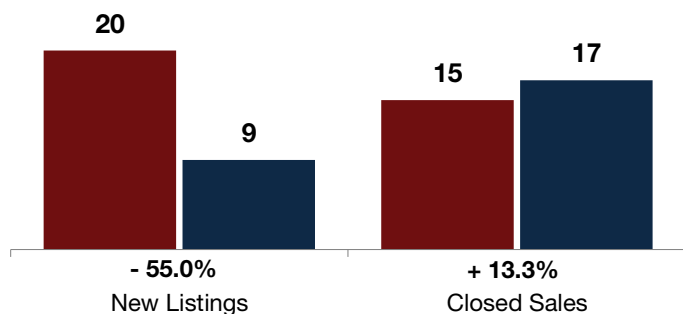
### Year to Date

	2022	2023	+ / -	2022	2023	+ / -
New Listings	20	9	- 55.0%	223	209	- 6.3%
Closed Sales	15	17	+ 13.3%	180	174	- 3.3%
Median Sales Price*	\$479,000	<b>\$490,000</b>	+ 2.3%	\$482,000	<b>\$468,950</b>	- 2.7%
Percent of Original List Price Received*	104.2%	<b>99.8%</b>	- 4.3%	104.6%	<b>102.8%</b>	- 1.7%
Days on Market Until Sale	22	<b>41</b>	+ 90.1%	24	<b>31</b>	+ 28.1%
Inventory of Homes for Sale	42	<b>25</b>	- 40.5%	--	--	--
Months Supply of Inventory	3.0	<b>1.7</b>	- 44.4%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

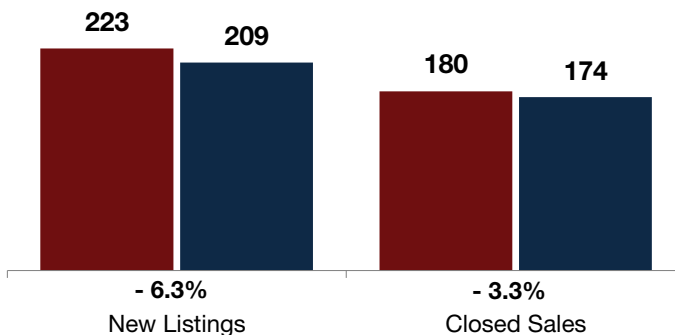
### December

■ 2022 ■ 2023

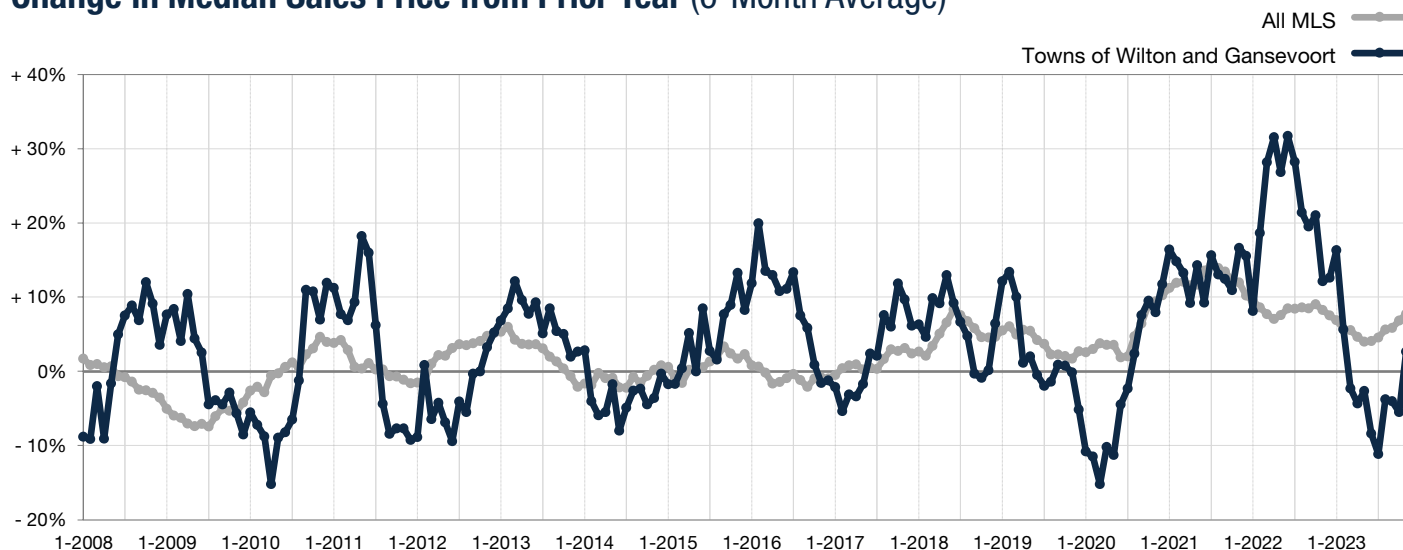


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.