

# Local Market Update – January 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**0.0%**

Change in  
New Listings

**+ 33.3%**

Change in  
Closed Sales

**+ 18.6%**

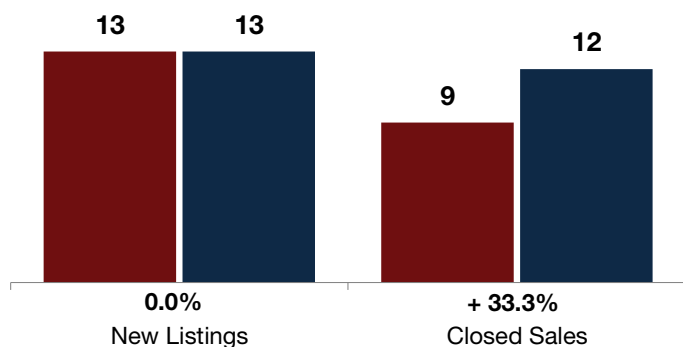
Change in  
Median Sales Price

	January			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	13	13	0.0%	13	13	0.0%
Closed Sales	9	12	+ 33.3%	9	12	+ 33.3%
Median Sales Price*	\$450,000	\$533,828	+ 18.6%	\$450,000	\$533,828	+ 18.6%
Percent of Original List Price Received*	98.4%	100.5%	+ 2.2%	98.4%	100.5%	+ 2.2%
Days on Market Until Sale	24	84	+ 241.6%	24	84	+ 241.6%
Inventory of Homes for Sale	40	23	- 42.5%	--	--	--
Months Supply of Inventory	2.8	1.5	- 45.0%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

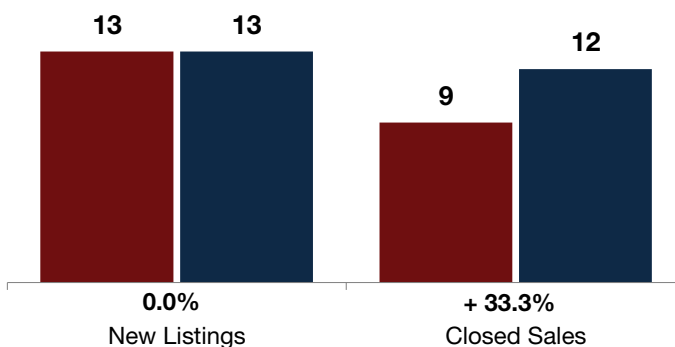
### January

■ 2023 ■ 2024



### Year to Date

■ 2023 ■ 2024



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.