

Local Market Update – February 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 14.3%

Change in
New Listings

- 7.7%

Change in
Closed Sales

+ 55.8%

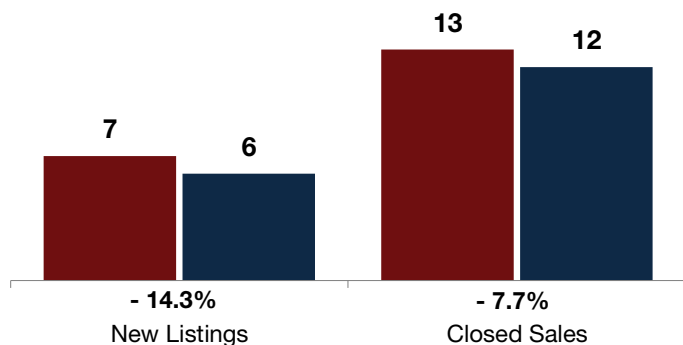
Change in
Median Sales Price

	February			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	7	6	- 14.3%	21	19	- 9.5%
Closed Sales	13	12	- 7.7%	22	24	+ 9.1%
Median Sales Price*	\$375,000	\$584,162	+ 55.8%	\$435,000	\$555,828	+ 27.8%
Percent of Original List Price Received*	104.3%	107.0%	+ 2.6%	101.9%	103.7%	+ 1.8%
Days on Market Until Sale	19	42	+ 127.9%	21	63	+ 199.8%
Inventory of Homes for Sale	34	15	- 55.9%	--	--	--
Months Supply of Inventory	2.4	1.0	- 59.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

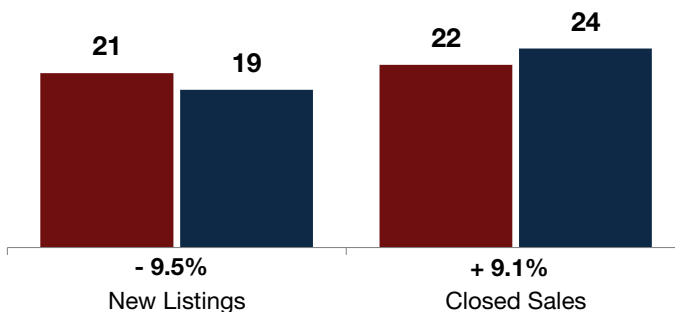
February

■ 2023 ■ 2024

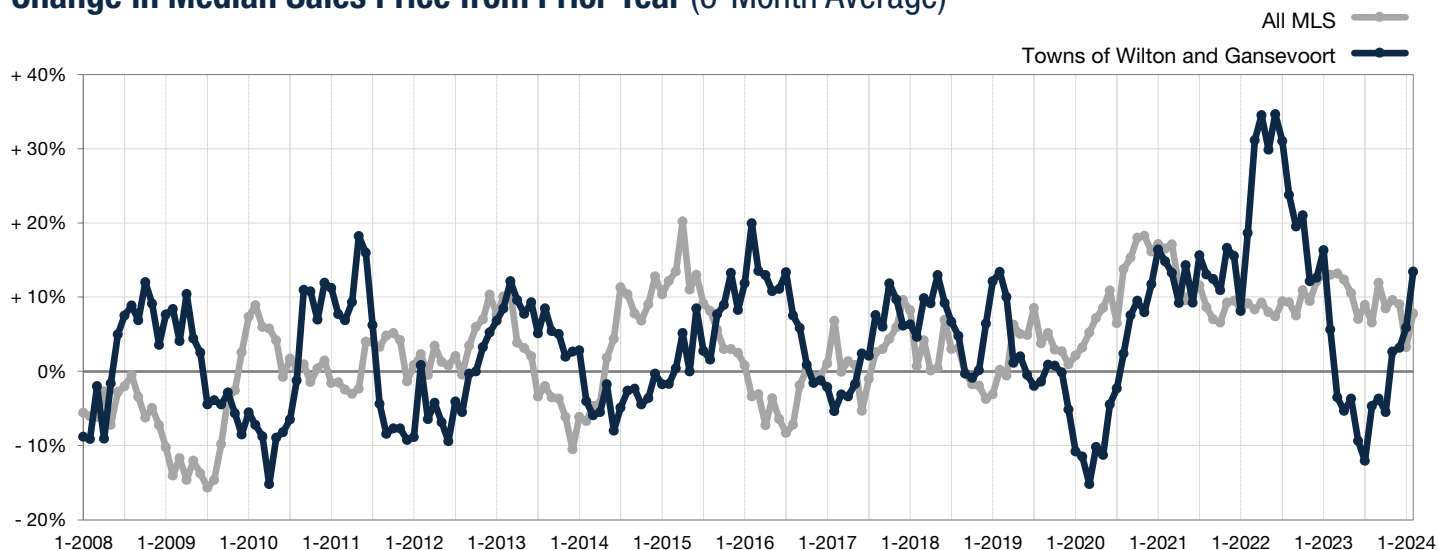


Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.