

Local Market Update – March 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 25.0%

Change in
New Listings

+ 7.7%

Change in
Closed Sales

+ 9.8%

Change in
Median Sales Price

	March			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	16	20	+ 25.0%	37	41	+ 10.8%
Closed Sales	13	14	+ 7.7%	35	38	+ 8.6%
Median Sales Price*	\$422,000	\$463,500	+ 9.8%	\$422,000	\$514,500	+ 21.9%
Percent of Original List Price Received*	98.1%	103.7%	+ 5.7%	100.5%	103.7%	+ 3.3%
Days on Market Until Sale	42	48	+ 16.1%	29	58	+ 100.9%
Inventory of Homes for Sale	31	20	- 35.5%	--	--	--
Months Supply of Inventory	2.3	1.3	- 43.1%	--	--	--

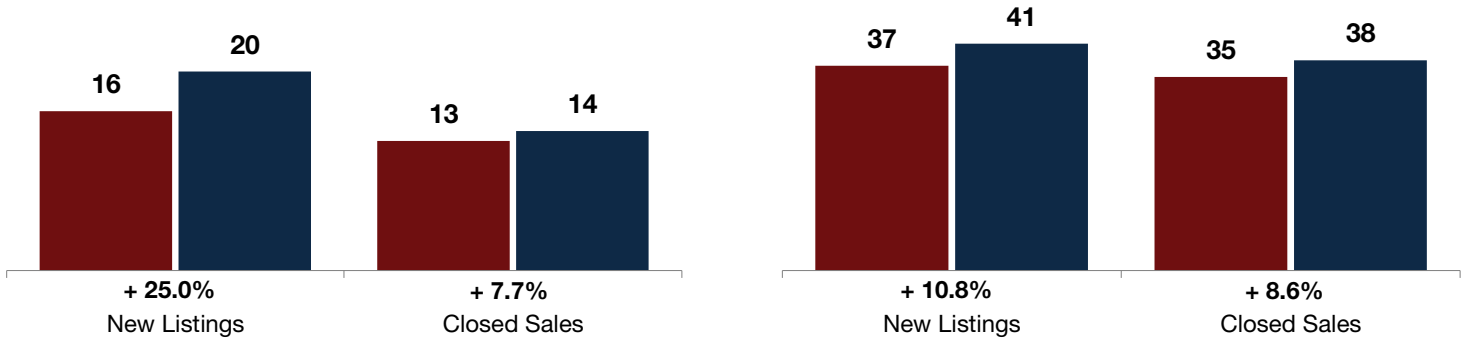
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

March

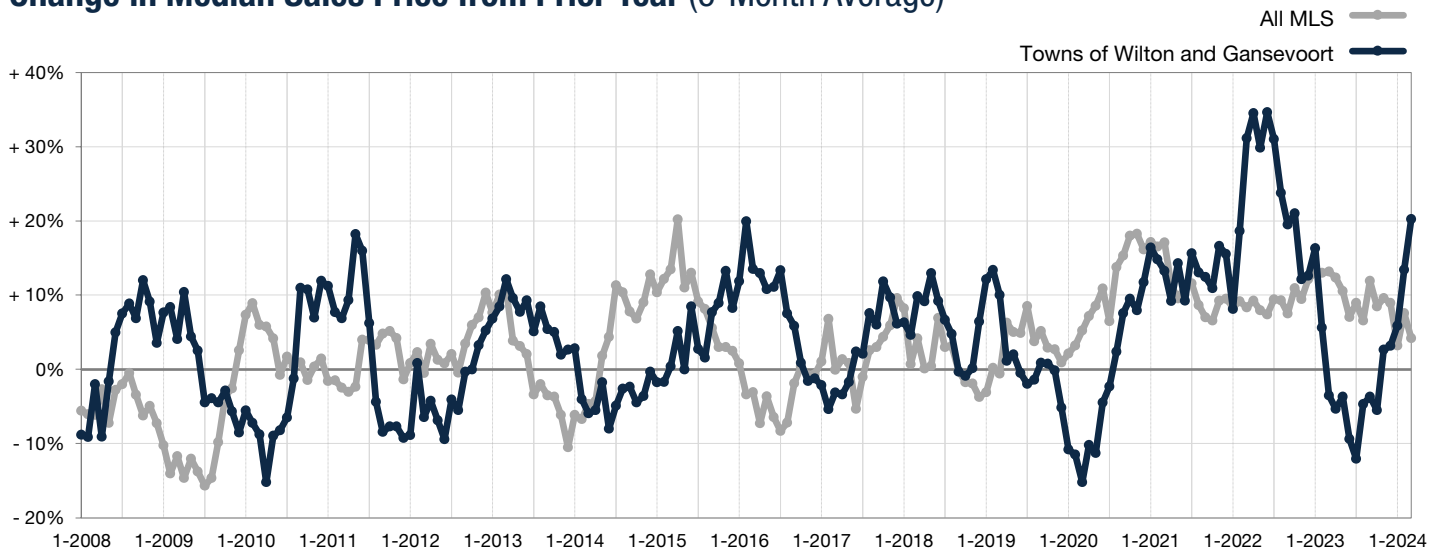
■ 2023 ■ 2024

Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.