

Local Market Update – April 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

0.0%

Change in
New Listings

+ 33.3%

Change in
Closed Sales

+ 5.5%

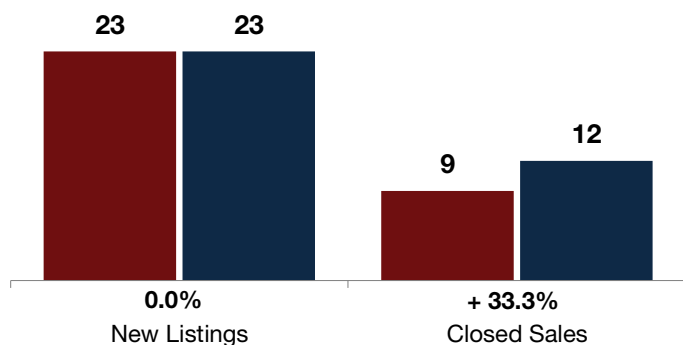
Change in
Median Sales Price

	April			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	23	23	0.0%	60	65	+ 8.3%
Closed Sales	9	12	+ 33.3%	44	51	+ 15.9%
Median Sales Price*	\$500,000	\$527,250	+ 5.5%	\$459,000	\$515,000	+ 12.2%
Percent of Original List Price Received*	104.6%	98.6%	- 5.8%	101.3%	102.4%	+ 1.1%
Days on Market Until Sale	49	54	+ 11.0%	33	56	+ 70.0%
Inventory of Homes for Sale	28	29	+ 3.6%	--	--	--
Months Supply of Inventory	1.9	2.0	+ 1.2%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

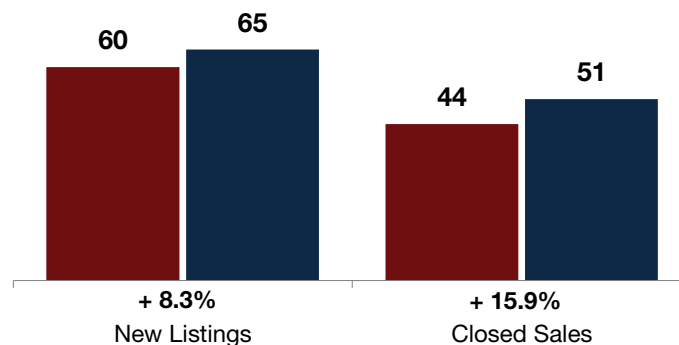
April

■ 2023 ■ 2024



Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.