

Local Market Update – June 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 29.2%

Change in
New Listings

- 21.4%

Change in
Closed Sales

+ 9.2%

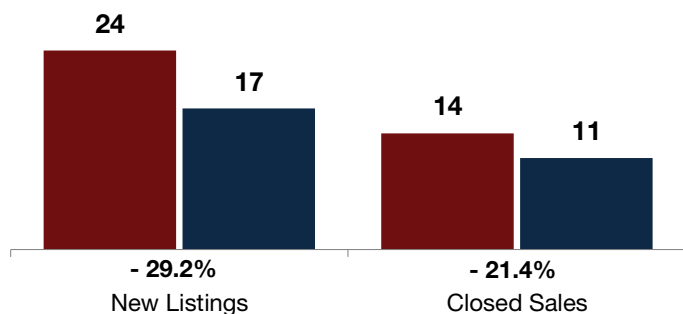
Change in
Median Sales Price

	June			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	24	17	- 29.2%	106	105	- 0.9%
Closed Sales	14	11	- 21.4%	73	75	+ 2.7%
Median Sales Price*	\$510,000	\$557,000	+ 9.2%	\$468,000	\$539,500	+ 15.3%
Percent of Original List Price Received*	100.4%	110.4%	+ 10.0%	101.8%	104.4%	+ 2.6%
Days on Market Until Sale	26	31	+ 17.3%	29	43	+ 50.5%
Inventory of Homes for Sale	35	30	- 14.3%	--	--	--
Months Supply of Inventory	2.4	2.0	- 14.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

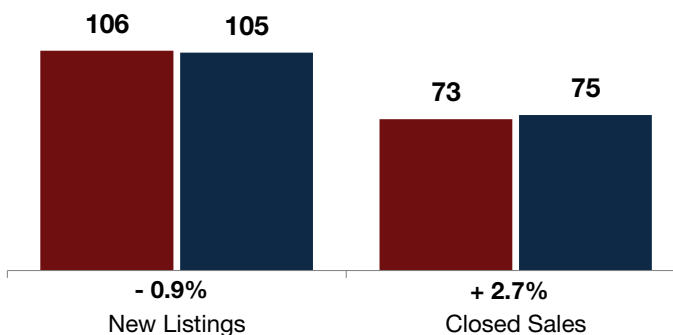
June

■ 2023 ■ 2024

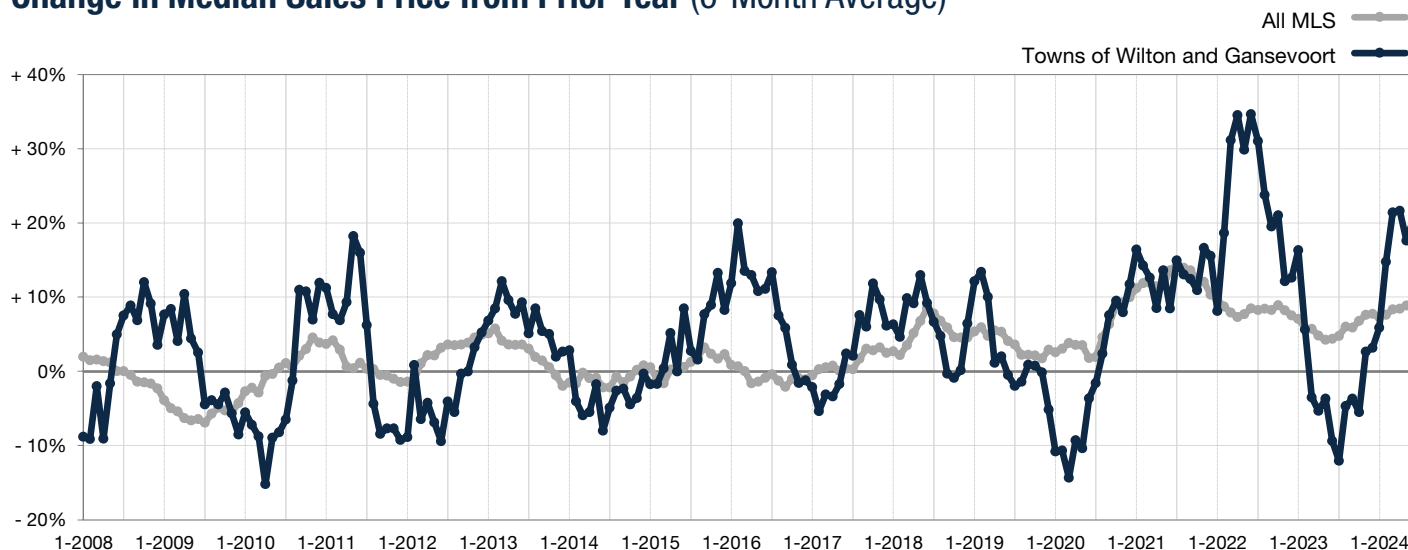


Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.