

Local Market Update – July 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 43.8%

Change in
New Listings

- 6.7%

Change in
Closed Sales

+ 36.5%

Change in
Median Sales Price

	July			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	16	23	+ 43.8%	122	125	+ 2.5%
Closed Sales	15	14	- 6.7%	88	90	+ 2.3%
Median Sales Price*	\$419,900	\$573,100	+ 36.5%	\$450,000	\$549,936	+ 22.2%
Percent of Original List Price Received*	103.3%	100.0%	- 3.2%	102.0%	103.7%	+ 1.6%
Days on Market Until Sale	7	36	+ 384.1%	25	42	+ 65.9%
Inventory of Homes for Sale	25	33	+ 32.0%	--	--	--
Months Supply of Inventory	1.7	2.3	+ 39.0%	--	--	--

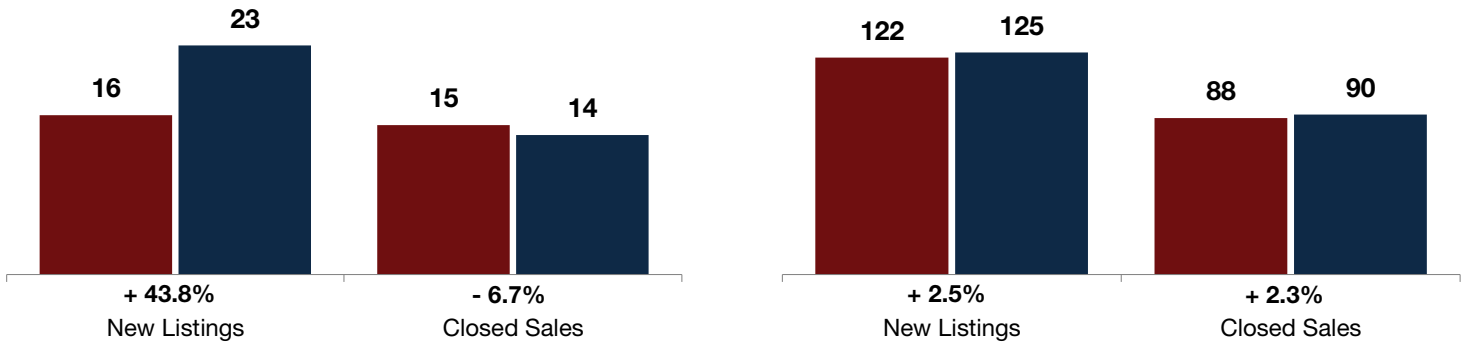
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

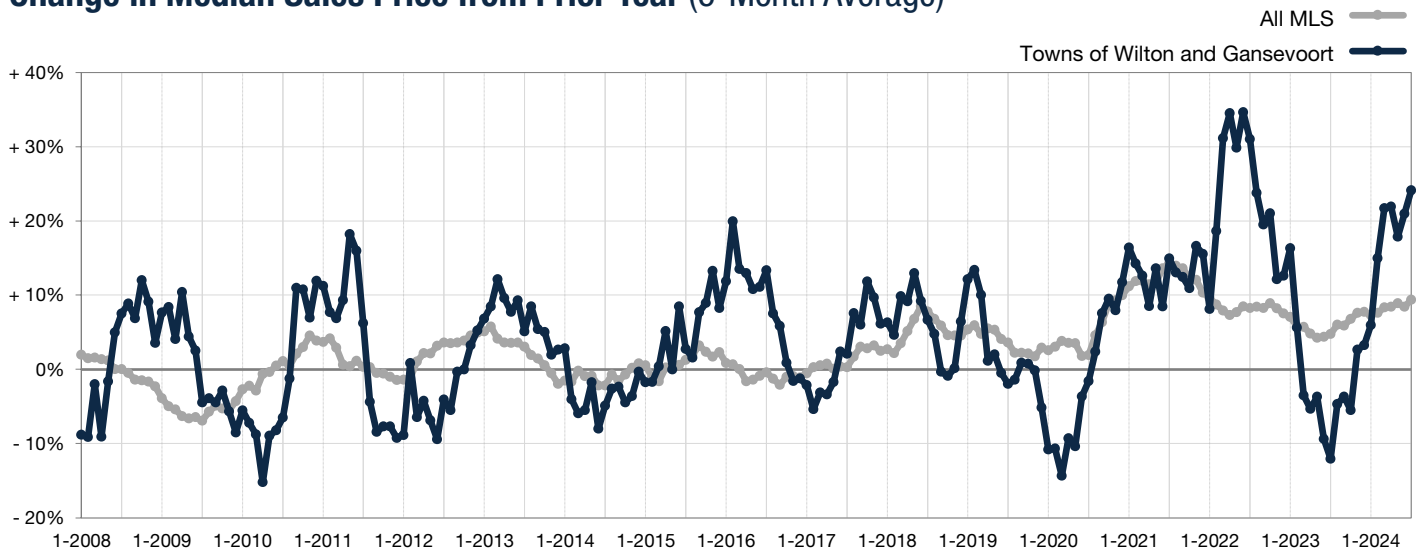
■ 2023 ■ 2024

Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.