Local Market Update – August 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 7.7% - 36.8% - 4.5%

Change in Change in New Listings Closed Sales

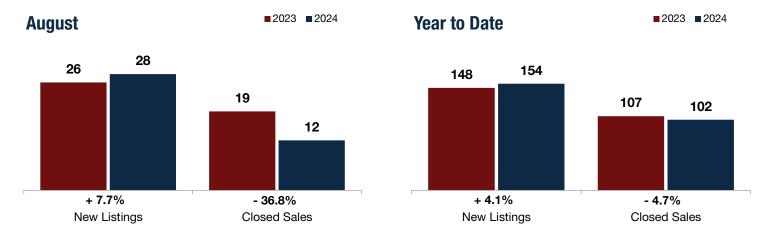
August

Change in Median Sales Price

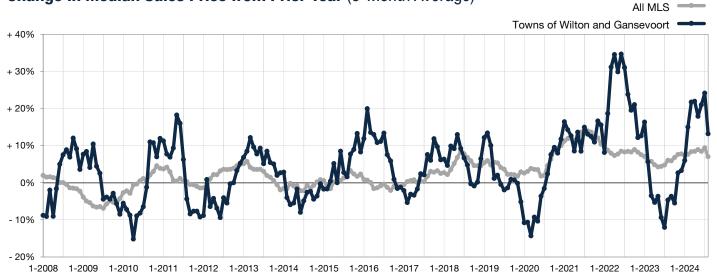
Year to Date

	3					
	2023	2024	+/-	2023	2024	+/-
New Listings	26	28	+ 7.7%	148	154	+ 4.1%
Closed Sales	19	12	- 36.8%	107	102	- 4.7%
Median Sales Price*	\$515,900	\$492,750	- 4.5%	\$465,000	\$544,686	+ 17.1%
Percent of Original List Price Received*	99.2%	102.3%	+ 3.1%	101.5%	103.5%	+ 2.0%
Days on Market Until Sale	55	8	- 85.7%	30	38	+ 24.1%
Inventory of Homes for Sale	33	38	+ 15.2%			
Months Supply of Inventory	2.2	2.7	+ 24.0%			

^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.



Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.