

Local Market Update – September 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 13.6%

Change in
New Listings

- 54.2%

Change in
Closed Sales

+ 12.2%

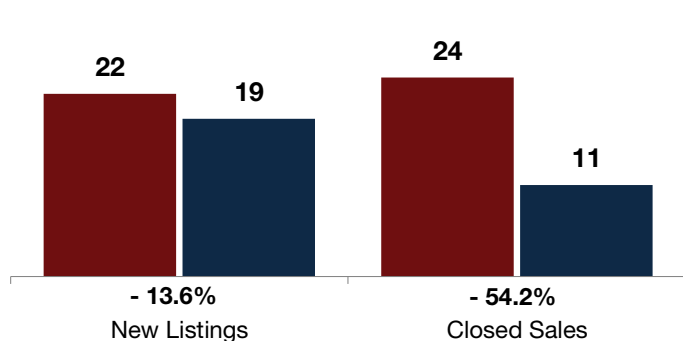
Change in
Median Sales Price

	September			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	22	19	- 13.6%	172	181	+ 5.2%
Closed Sales	24	11	- 54.2%	131	116	- 11.5%
Median Sales Price*	\$445,444	\$500,000	+ 12.2%	\$460,000	\$549,936	+ 19.6%
Percent of Original List Price Received*	102.2%	97.7%	- 4.4%	101.7%	103.5%	+ 1.8%
Days on Market Until Sale	41	15	- 63.1%	32	35	+ 7.1%
Inventory of Homes for Sale	36	47	+ 30.6%	--	--	--
Months Supply of Inventory	2.3	3.4	+ 45.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

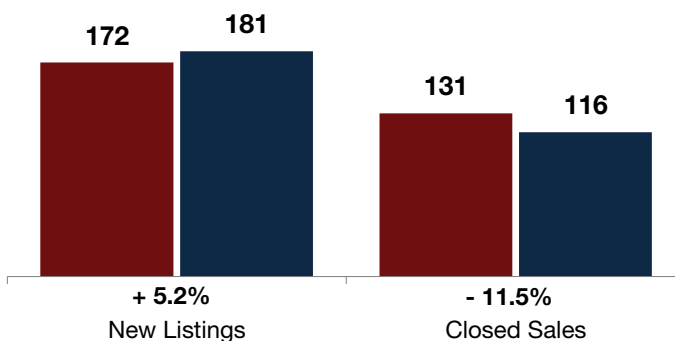
September

■ 2023 ■ 2024

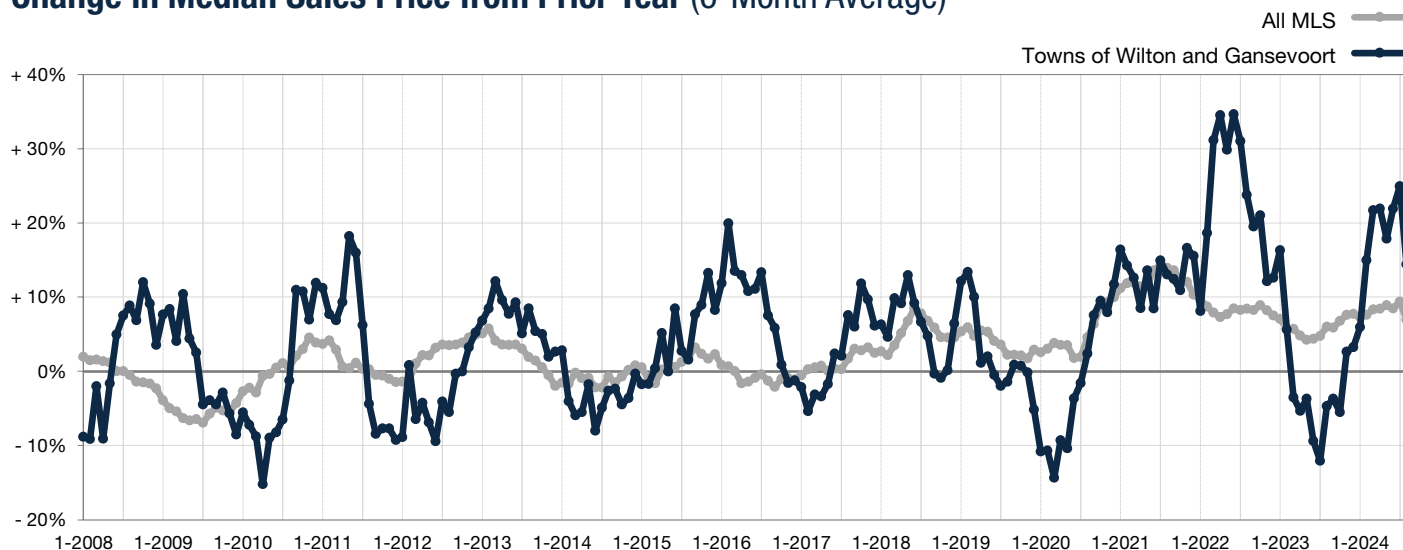


Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.