

Local Market Update – October 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 20.8% **+ 100.0%** **- 3.9%**

Change in
New Listings

Change in
Closed Sales

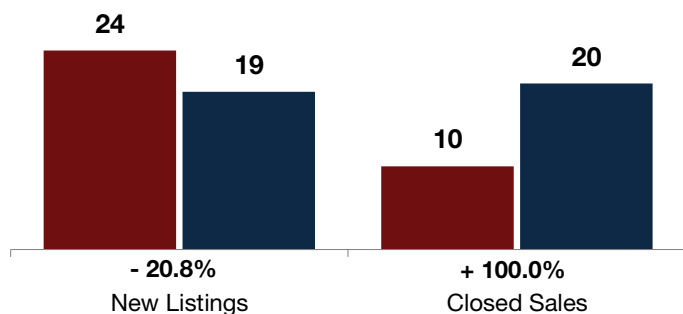
Change in
Median Sales Price

| | October | | | Year to Date | | |
|--|-----------|------------------|----------|--------------|------------------|---------|
| | 2023 | 2024 | + / - | 2023 | 2024 | + / - |
| New Listings | 24 | 19 | - 20.8% | 196 | 206 | + 5.1% |
| Closed Sales | 10 | 20 | + 100.0% | 141 | 136 | - 3.5% |
| Median Sales Price* | \$481,500 | \$462,500 | - 3.9% | \$460,000 | \$535,202 | + 16.3% |
| Percent of Original List Price Received* | 112.2% | 102.4% | - 8.7% | 102.4% | 103.4% | + 0.9% |
| Days on Market Until Sale | 16 | 24 | + 56.8% | 31 | 33 | + 6.3% |
| Inventory of Homes for Sale | 35 | 44 | + 25.7% | -- | -- | -- |
| Months Supply of Inventory | 2.2 | 3.1 | + 41.2% | -- | -- | -- |

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

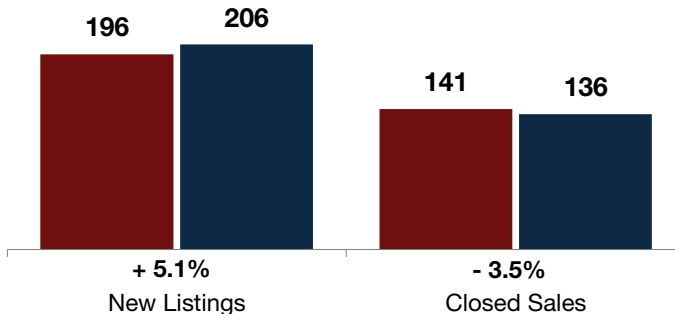
October

■ 2023 ■ 2024

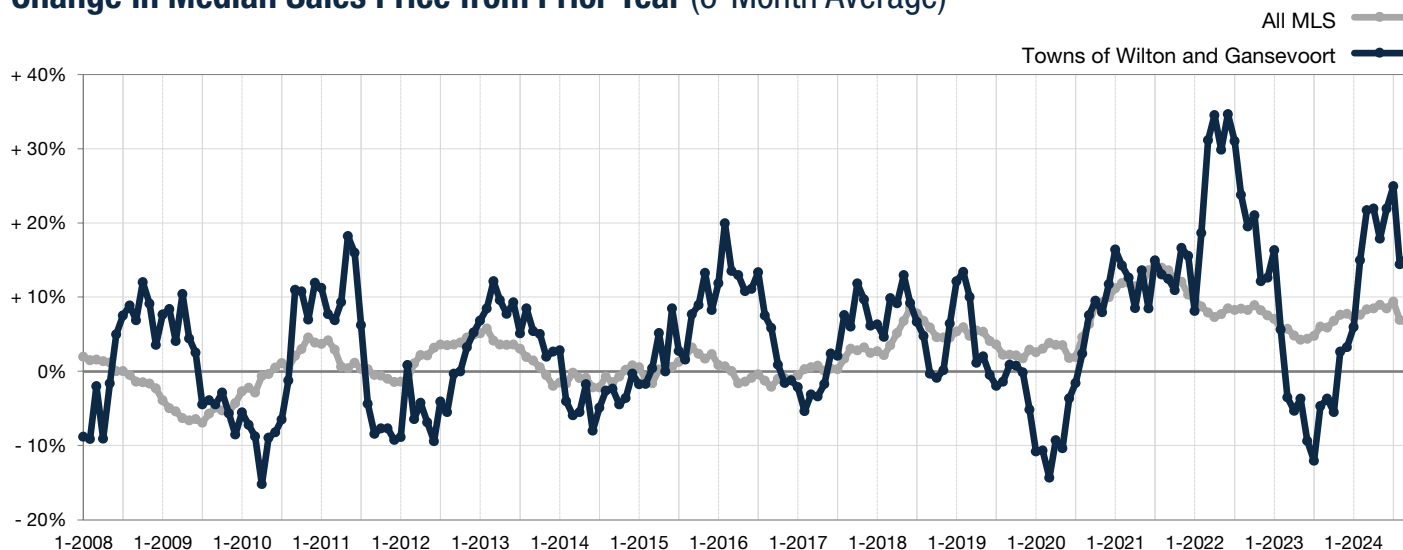


Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.