

Local Market Update – November 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 9.1%

+ 11.8%

+ 17.1%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	November			Year to Date		
	2023	2024	+ / -	2023	2024	+ / -
New Listings	11	10	- 9.1%	207	216	+ 4.3%
Closed Sales	17	19	+ 11.8%	158	156	- 1.3%
Median Sales Price*	\$511,500	\$599,000	+ 17.1%	\$466,500	\$537,750	+ 15.3%
Percent of Original List Price Received*	108.9%	101.2%	- 7.1%	103.1%	103.1%	+ 0.0%
Days on Market Until Sale	19	26	+ 35.2%	30	32	+ 7.6%
Inventory of Homes for Sale	32	35	+ 9.4%	--	--	--
Months Supply of Inventory	2.0	2.4	+ 19.3%	--	--	--

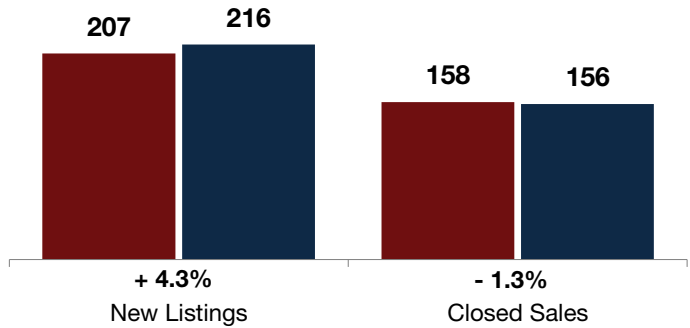
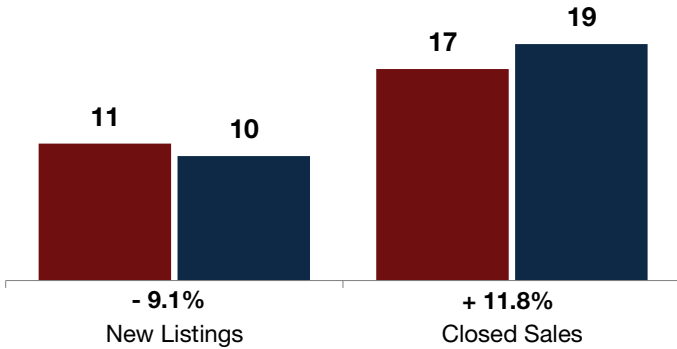
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

November

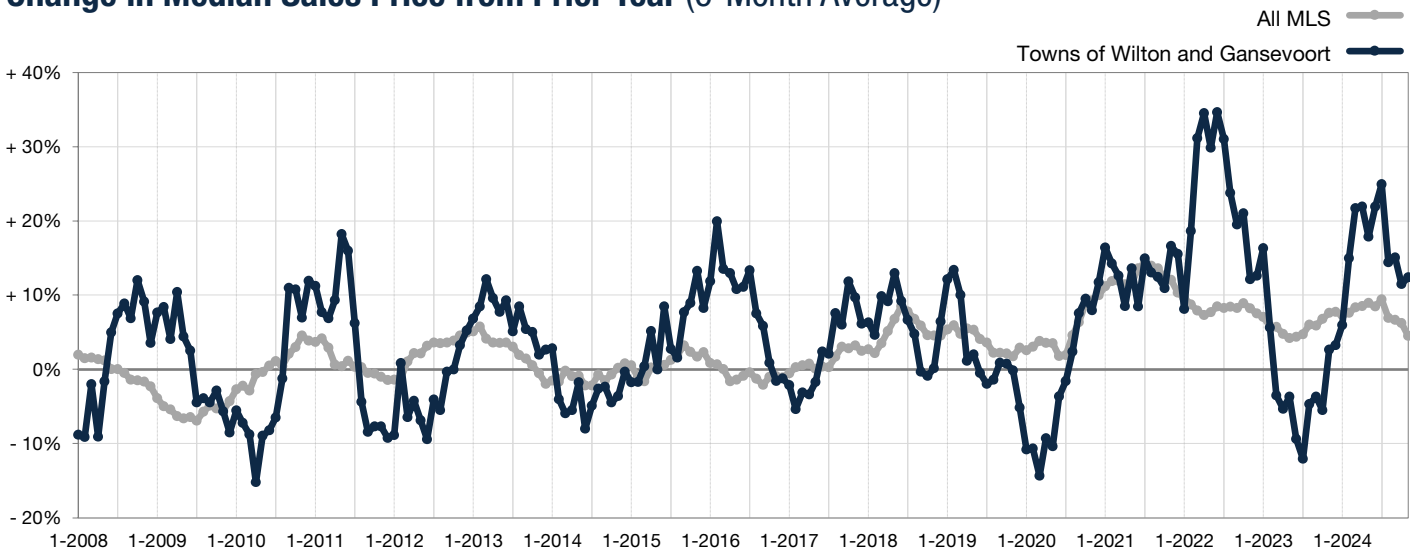
■ 2023 ■ 2024

Year to Date

■ 2023 ■ 2024



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.