Local Market Update – December 2024

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 54.5% -

- 21.1%

+ 38.8%

Change in New Listings Change in Closed Sales

Change in Median Sales Price

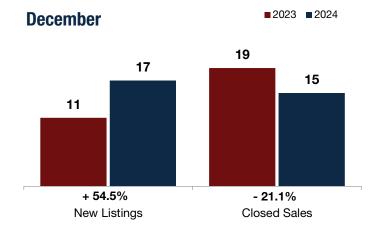
■2023 ■2024

December

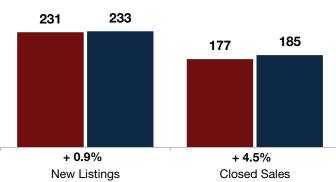
Year to Date

	2023	2024	+/-	2023	2024	+/-
New Listings	11	17	+ 54.5%	231	233	+ 0.9%
Closed Sales	19	15	- 21.1%	177	185	+ 4.5%
Median Sales Price*	\$490,000	\$680,000	+ 38.8%	\$475,000	\$560,000	+ 17.9%
Percent of Original List Price Received*	101.8%	102.5%	+ 0.7%	103.0%	104.4%	+ 1.3%
Days on Market Until Sale	21	32	+ 53.4%	29	30	+ 2.7%
Inventory of Homes for Sale	29	20	- 31.0%			
Months Supply of Inventory	1.8	1.3	- 26.2%			

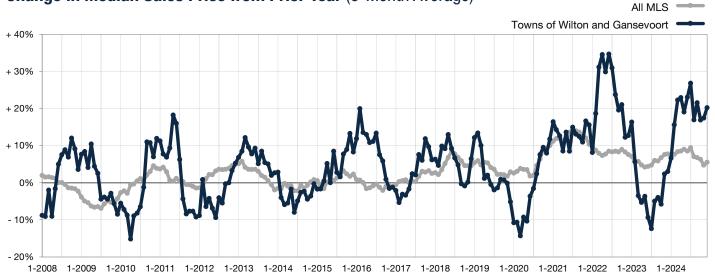
^{*} Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.







Change in Median Sales Price from Prior Year (6-Month Average)**



^{**} Each dot represents the change in median sales price from the prior year using a 6-month weighted average.

This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.