

Local Market Update – January 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 107.7% **- 23.1%** **+ 11.0%**

Change in
New Listings

Change in
Closed Sales

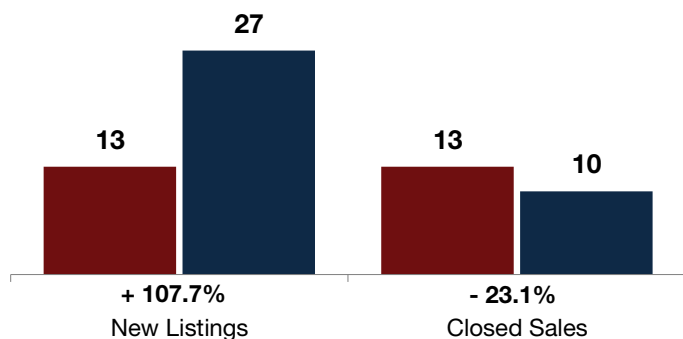
Change in
Median Sales Price

	January			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	13	27	+ 107.7%	13	27	+ 107.7%
Closed Sales	13	10	- 23.1%	13	10	- 23.1%
Median Sales Price*	\$552,655	\$613,500	+ 11.0%	\$552,655	\$613,500	+ 11.0%
Percent of Original List Price Received*	101.5%	91.6%	- 9.8%	101.5%	91.6%	- 9.8%
Days on Market Until Sale	77	77	- 0.4%	77	77	- 0.4%
Inventory of Homes for Sale	26	33	+ 26.9%	--	--	--
Months Supply of Inventory	1.6	2.2	+ 38.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

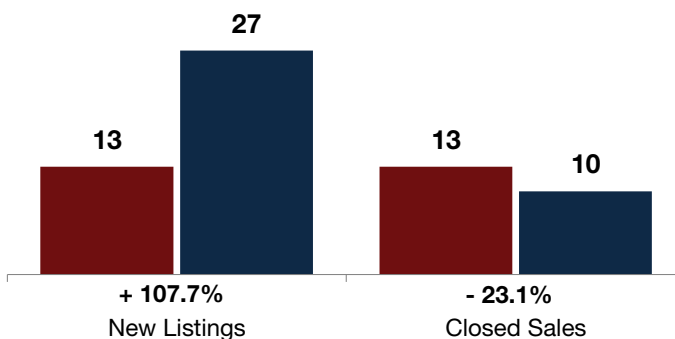
January

■ 2024 ■ 2025

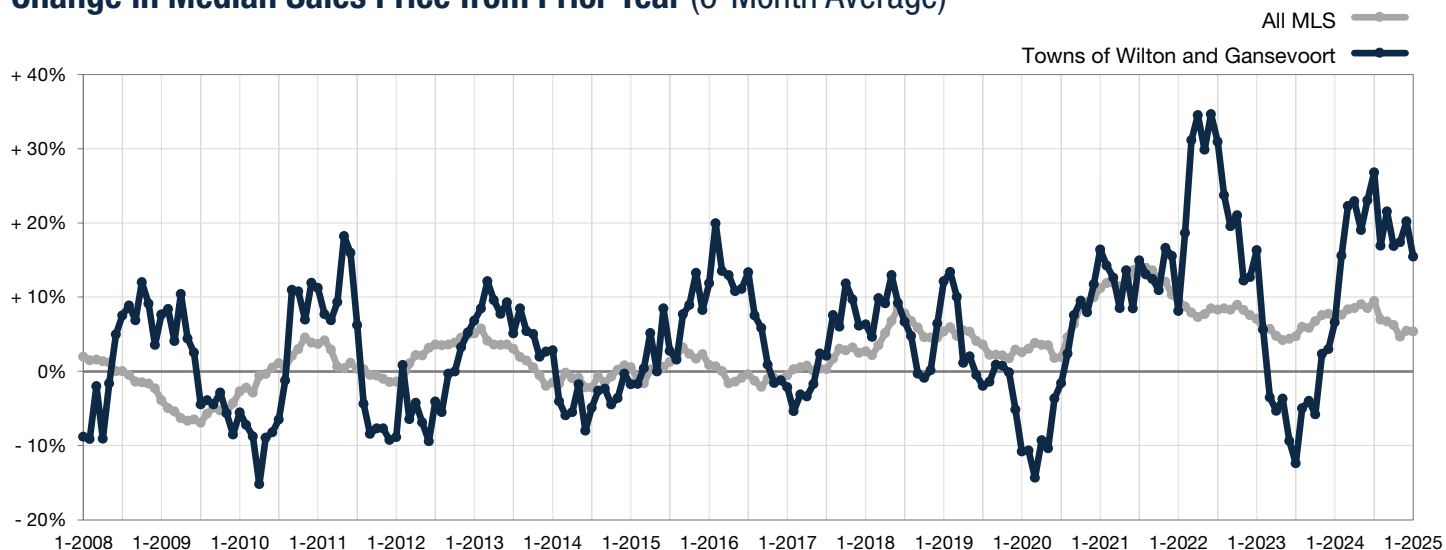


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.