

Local Market Update – February 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

0.0%

Change in
New Listings

- 23.1%

Change in
Closed Sales

+ 1.2%

Change in
Median Sales Price

	February			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	9	9	0.0%	22	36	+ 63.6%
Closed Sales	13	10	- 23.1%	26	22	- 15.4%
Median Sales Price*	\$609,323	\$616,484	+ 1.2%	\$559,500	\$604,954	+ 8.1%
Percent of Original List Price Received*	110.0%	98.2%	- 10.7%	105.8%	95.9%	- 9.3%
Days on Market Until Sale	39	31	- 21.6%	58	49	- 15.5%
Inventory of Homes for Sale	20	30	+ 50.0%	--	--	--
Months Supply of Inventory	1.2	2.0	+ 65.7%	--	--	--

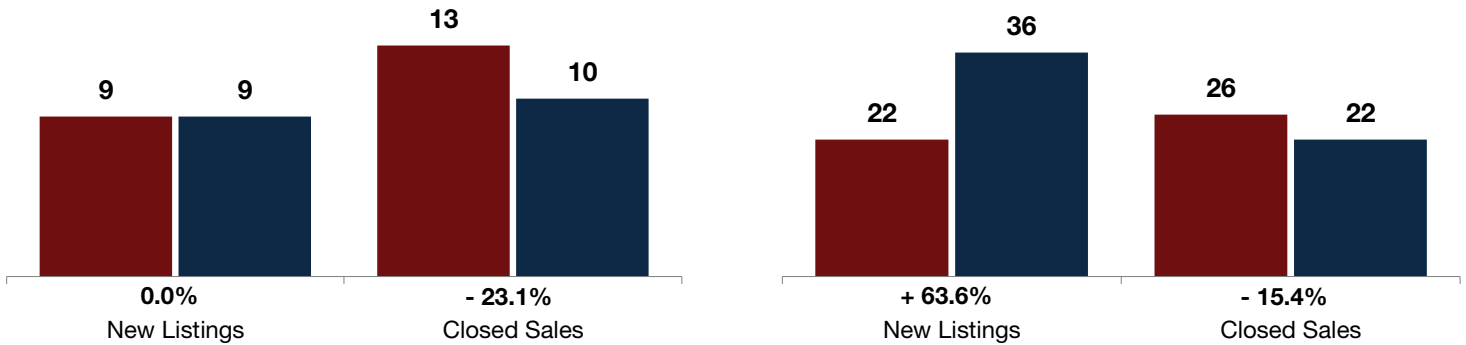
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

February

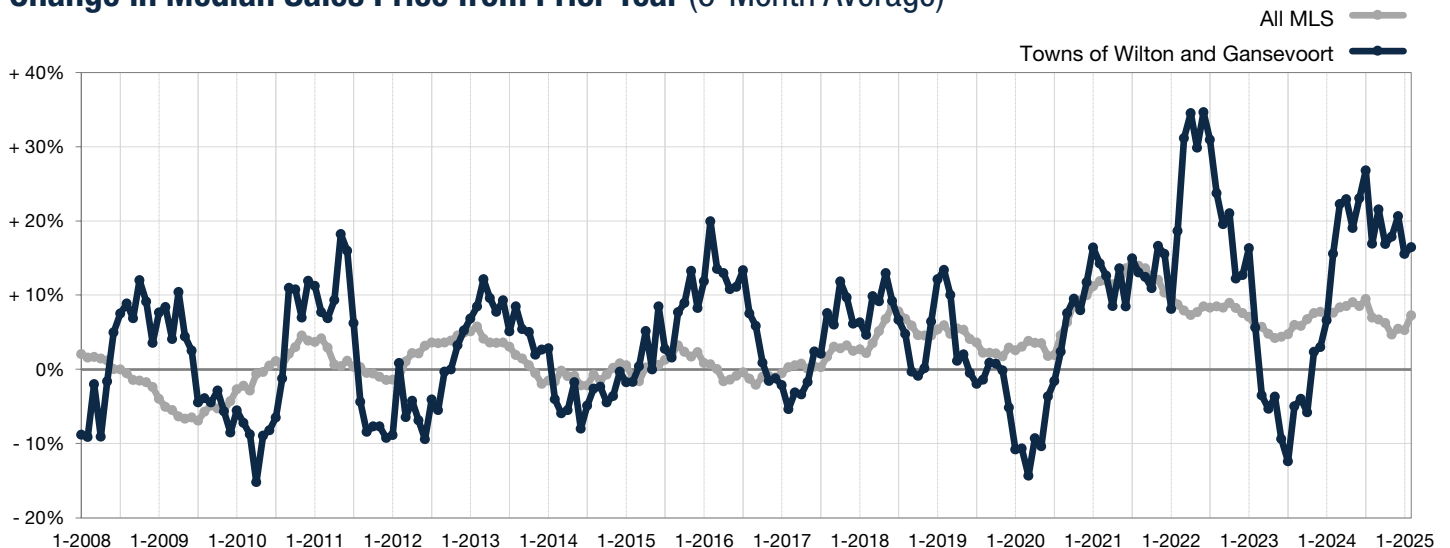
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.