

Local Market Update – March 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 11.1%

Change in
New Listings

+ 12.5%

Change in
Closed Sales

+ 33.2%

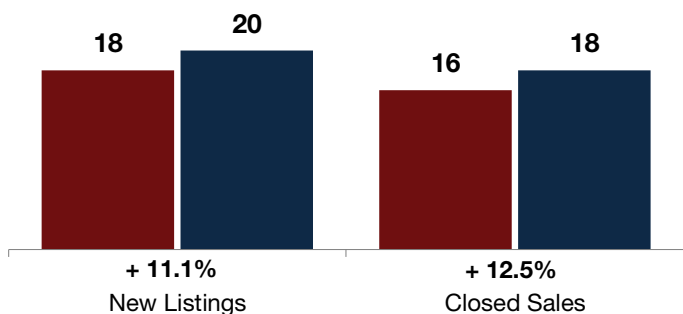
Change in
Median Sales Price

	March			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	18	20	+ 11.1%	41	58	+ 41.5%
Closed Sales	16	18	+ 12.5%	42	42	0.0%
Median Sales Price*	\$463,500	\$617,500	+ 33.2%	\$532,436	\$594,950	+ 11.7%
Percent of Original List Price Received*	104.6%	112.4%	+ 7.4%	105.3%	102.8%	- 2.4%
Days on Market Until Sale	42	14	- 67.2%	52	34	- 35.3%
Inventory of Homes for Sale	22	30	+ 36.4%	--	--	--
Months Supply of Inventory	1.3	2.0	+ 52.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

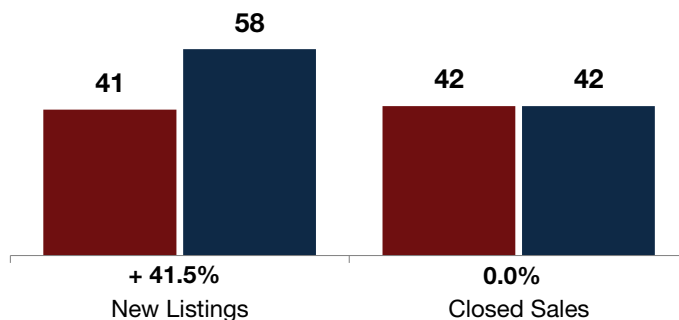
March

■ 2024 ■ 2025

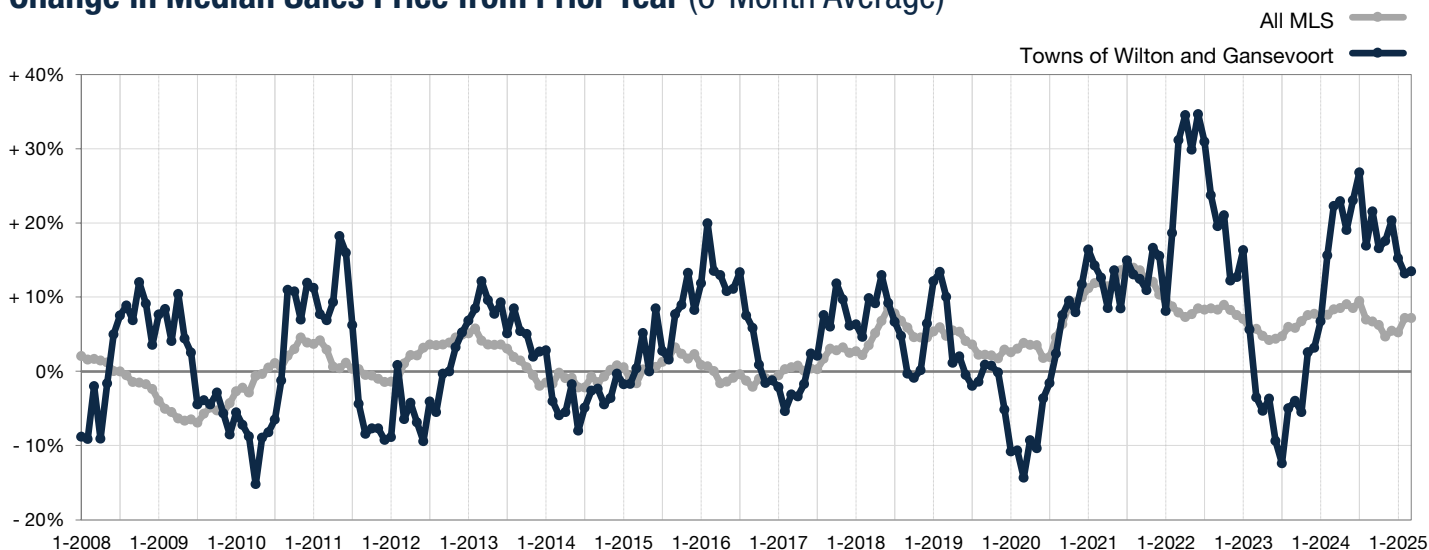


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.