

Local Market Update – April 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 30.4%

Change in
New Listings

- 33.3%

Change in
Closed Sales

+ 19.7%

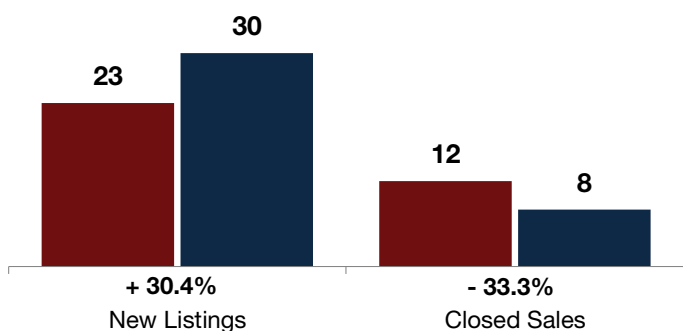
Change in
Median Sales Price

	April			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	23	30	+ 30.4%	64	89	+ 39.1%
Closed Sales	12	8	- 33.3%	54	50	- 7.4%
Median Sales Price*	\$561,675	\$672,300	+ 19.7%	\$544,686	\$617,500	+ 13.4%
Percent of Original List Price Received*	99.9%	97.9%	- 2.1%	104.1%	102.0%	- 2.0%
Days on Market Until Sale	46	72	+ 55.7%	51	40	- 21.6%
Inventory of Homes for Sale	31	38	+ 22.6%	--	--	--
Months Supply of Inventory	1.9	2.4	+ 26.5%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

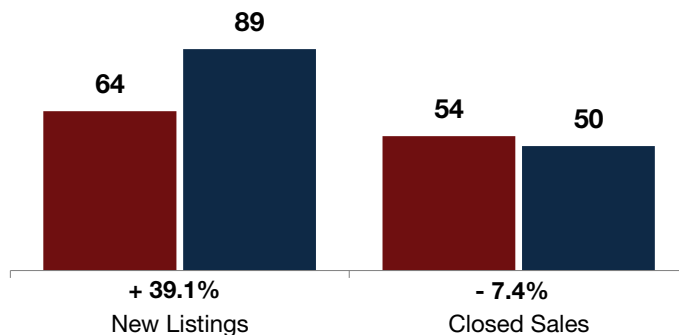
April

■ 2024 ■ 2025

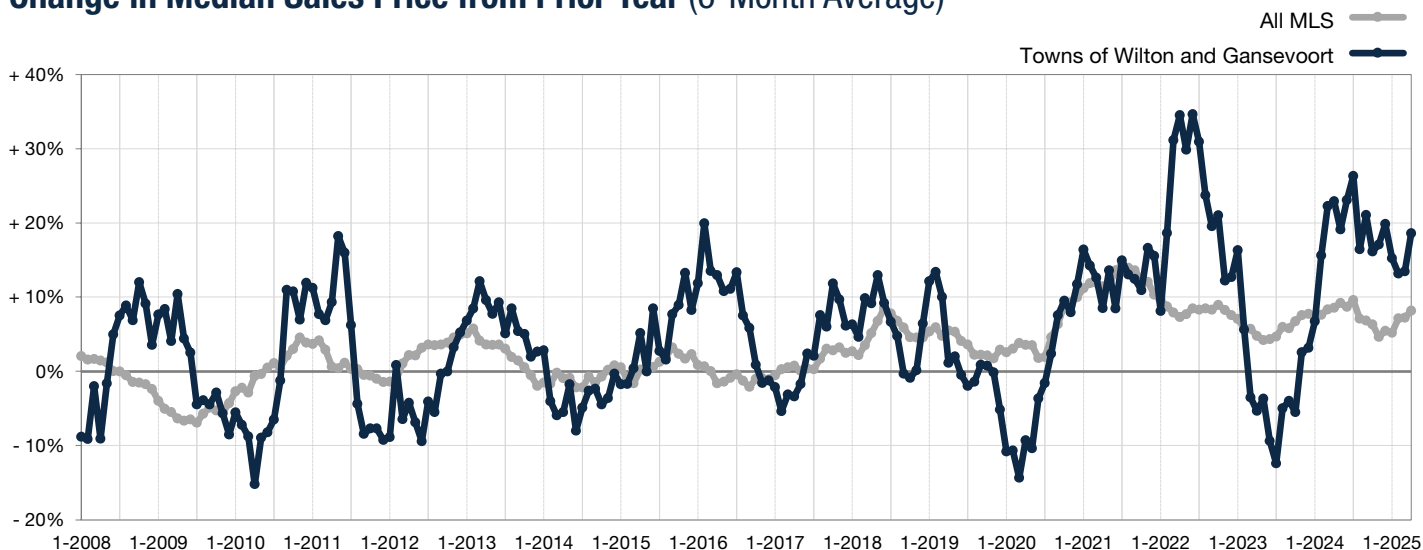


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.