

Towns of Wilton and Gansevoort

+ 4.5%

Change in
New Listings

+ 31.3%

Change in
Closed Sales

- 10.8%

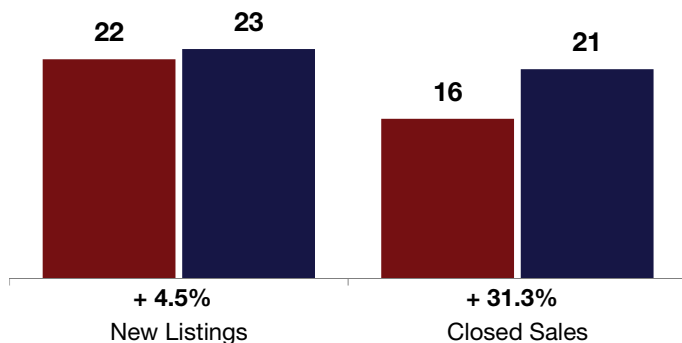
Change in
Median Sales Price

	October			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	22	23	+ 4.5%	293	348	+ 18.8%
Closed Sales	16	21	+ 31.3%	175	186	+ 6.3%
Median Sales Price*	\$376,763	\$336,000	- 10.8%	\$349,000	\$335,500	- 3.9%
Percent of Original List Price Received*	99.2%	95.8%	- 3.4%	98.1%	98.5%	+ 0.4%
Days on Market Until Sale	46	98	+ 111.5%	54	62	+ 14.2%
Inventory of Homes for Sale	136	136	0.0%	--	--	--
Months Supply of Inventory	8.0	7.2	- 10.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

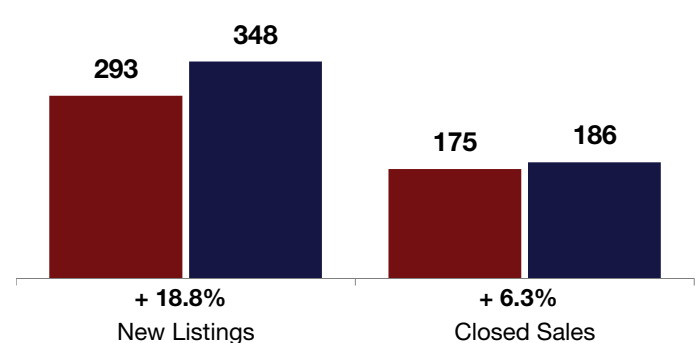
October

■ 2018 ■ 2019

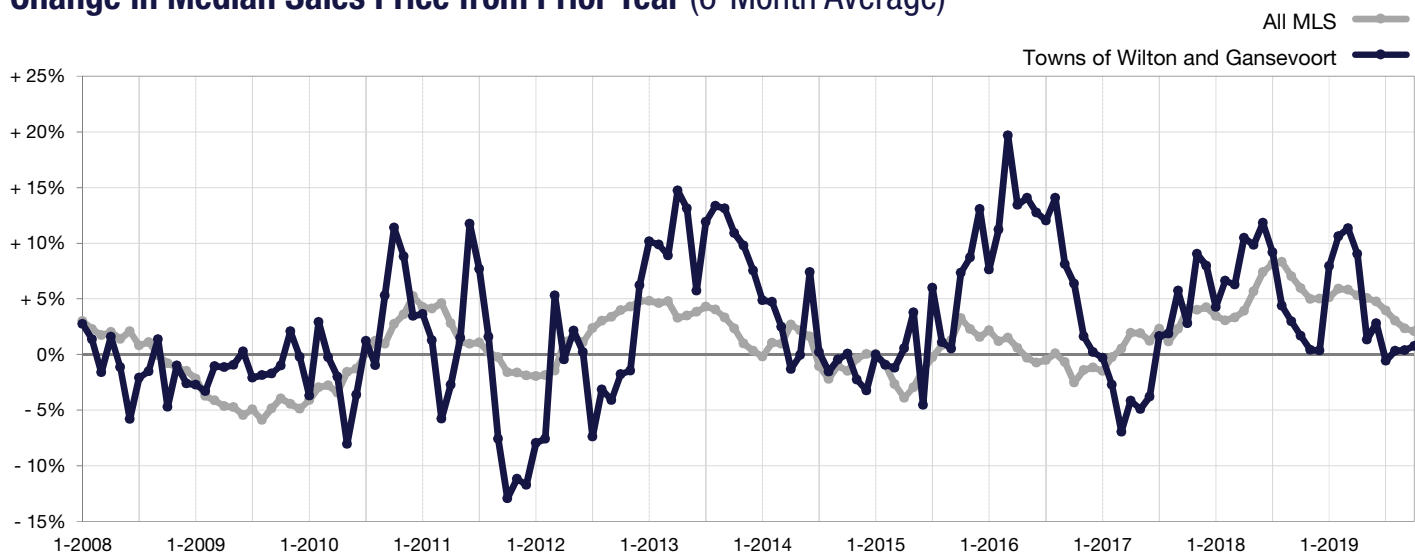


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.