

Local Market Update – June 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 5.0%

Change in
New Listings

+ 6.7%

Change in
Closed Sales

- 23.1%

Change in
Median Sales Price

	June			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	20	19	- 5.0%	110	131	+ 19.1%
Closed Sales	15	16	+ 6.7%	82	81	- 1.2%
Median Sales Price*	\$609,000	\$468,500	- 23.1%	\$551,328	\$579,900	+ 5.2%
Percent of Original List Price Received*	112.5%	102.5%	- 8.9%	105.5%	103.5%	- 1.9%
Days on Market Until Sale	23	20	- 13.3%	40	31	- 21.6%
Inventory of Homes for Sale	35	43	+ 22.9%	--	--	--
Months Supply of Inventory	2.2	2.8	+ 27.5%	--	--	--

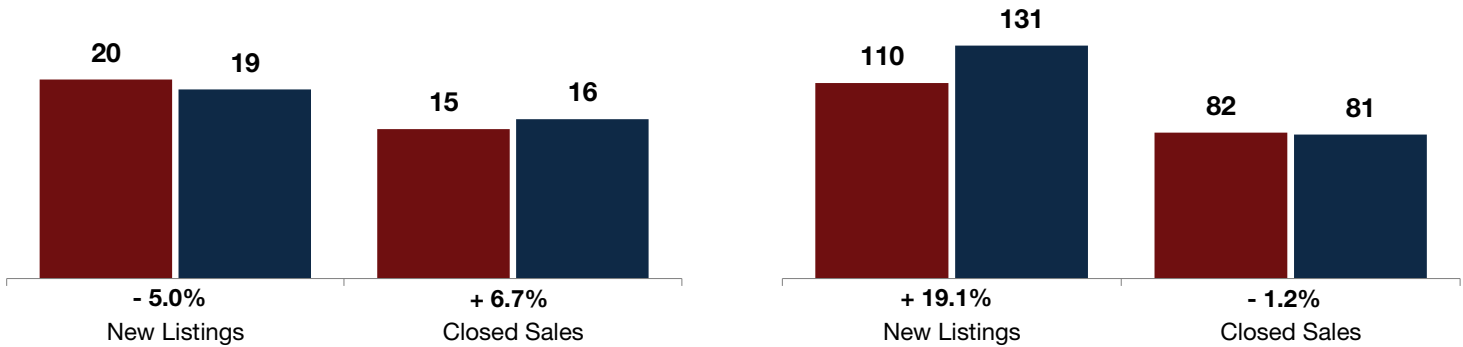
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

June

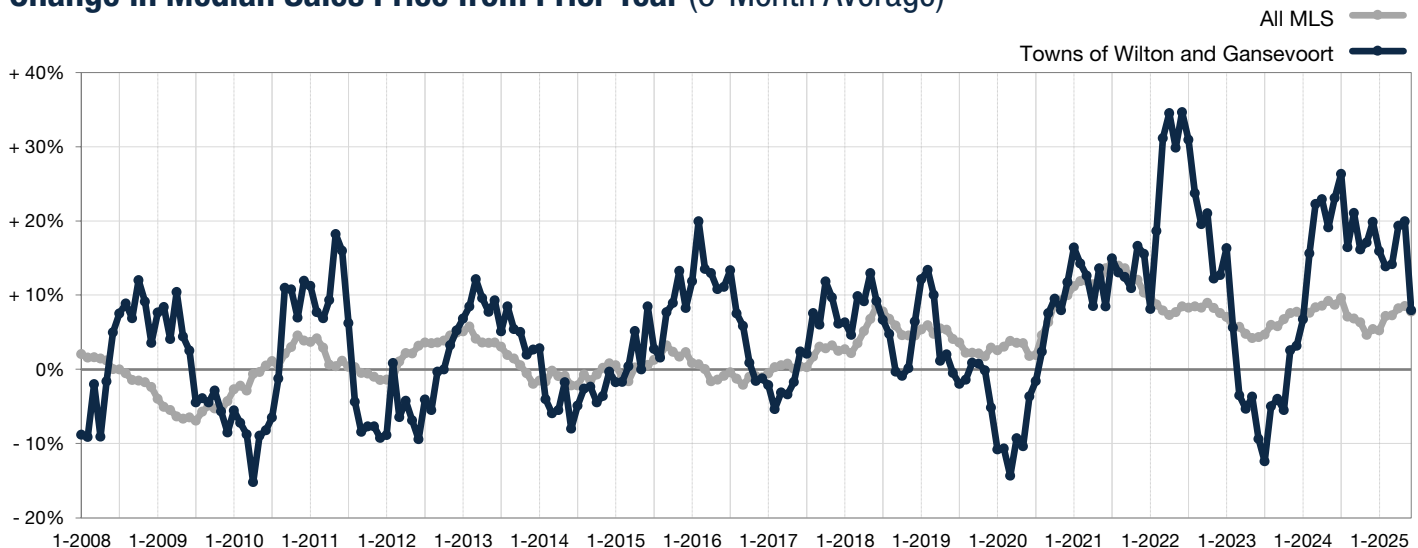
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.