

Local Market Update – July 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 15.4%

Change in
New Listings

- 6.3%

Change in
Closed Sales

- 8.2%

Change in
Median Sales Price

	July			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	26	22	- 15.4%	136	153	+ 12.5%
Closed Sales	16	15	- 6.3%	98	96	- 2.0%
Median Sales Price*	\$588,100	\$540,000	- 8.2%	\$558,000	\$575,000	+ 3.0%
Percent of Original List Price Received*	101.2%	103.8%	+ 2.6%	104.8%	103.5%	- 1.2%
Days on Market Until Sale	31	10	- 67.4%	38	28	- 27.3%
Inventory of Homes for Sale	37	43	+ 16.2%	--	--	--
Months Supply of Inventory	2.3	2.9	+ 24.0%	--	--	--

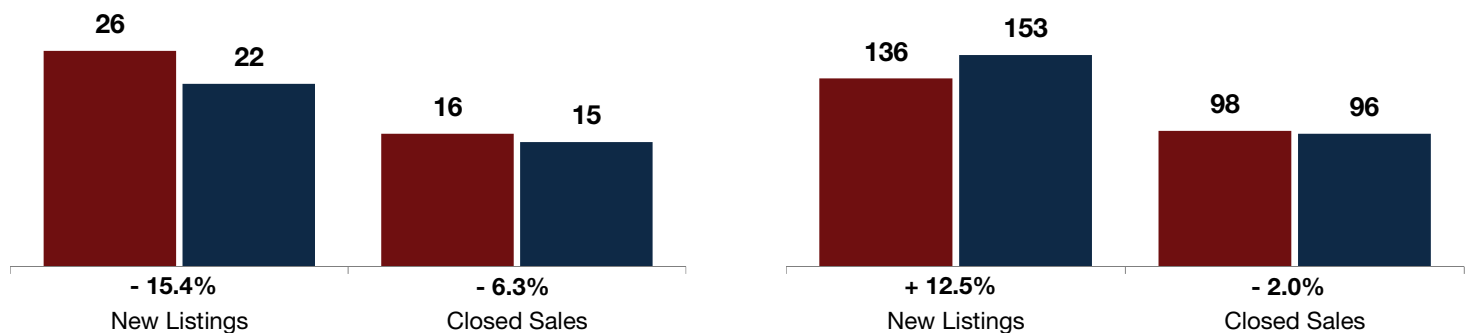
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

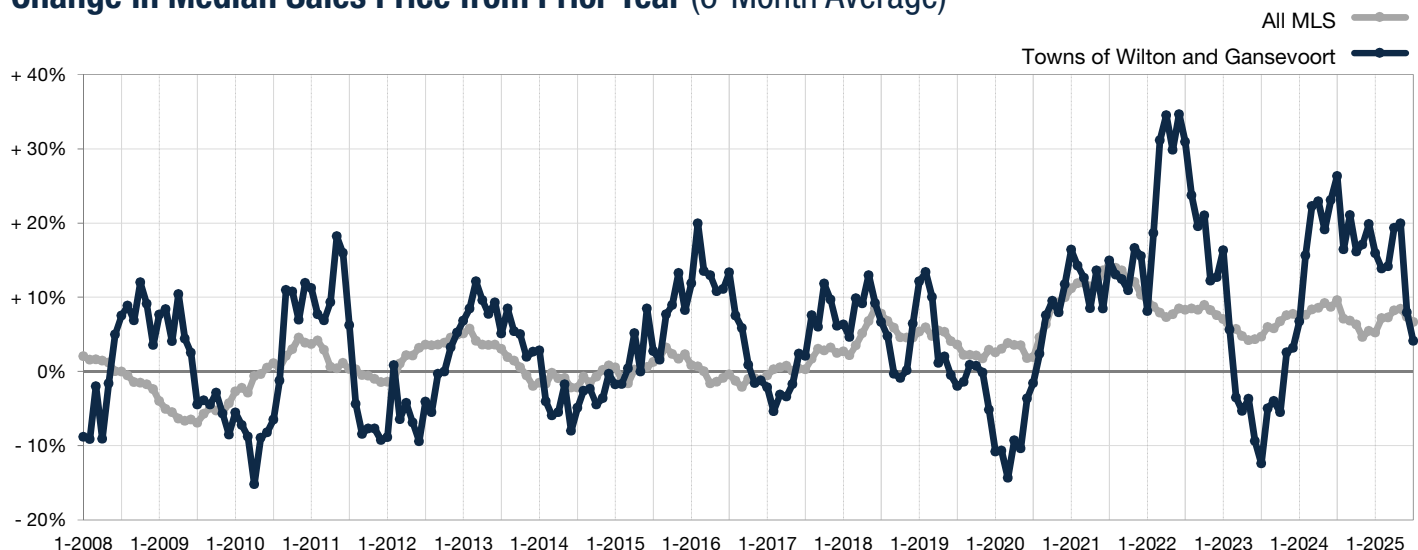
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.