

# Local Market Update – August 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Towns of Wilton and Gansevoort

**- 21.9%**

Change in  
New Listings

**0.0%**

Change in  
Closed Sales

**+ 42.9%**

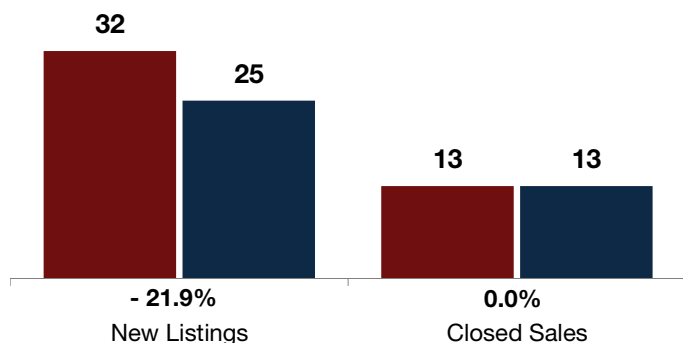
Change in  
Median Sales Price

	August			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	32	25	- 21.9%	168	178	+ 6.0%
Closed Sales	13	13	0.0%	111	110	- 0.9%
Median Sales Price*	\$505,000	<b>\$721,872</b>	+ 42.9%	\$557,000	<b>\$579,950</b>	+ 4.1%
Percent of Original List Price Received*	103.4%	<b>104.1%</b>	+ 0.6%	104.6%	<b>103.6%</b>	- 1.0%
Days on Market Until Sale	7	<b>28</b>	+ 283.0%	35	<b>28</b>	- 20.4%
Inventory of Homes for Sale	45	<b>47</b>	+ 4.4%	--	--	--
Months Supply of Inventory	2.9	<b>3.2</b>	+ 11.5%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

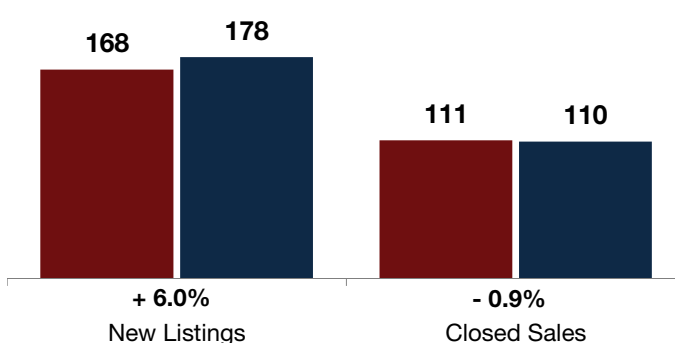
### August

■ 2024 ■ 2025

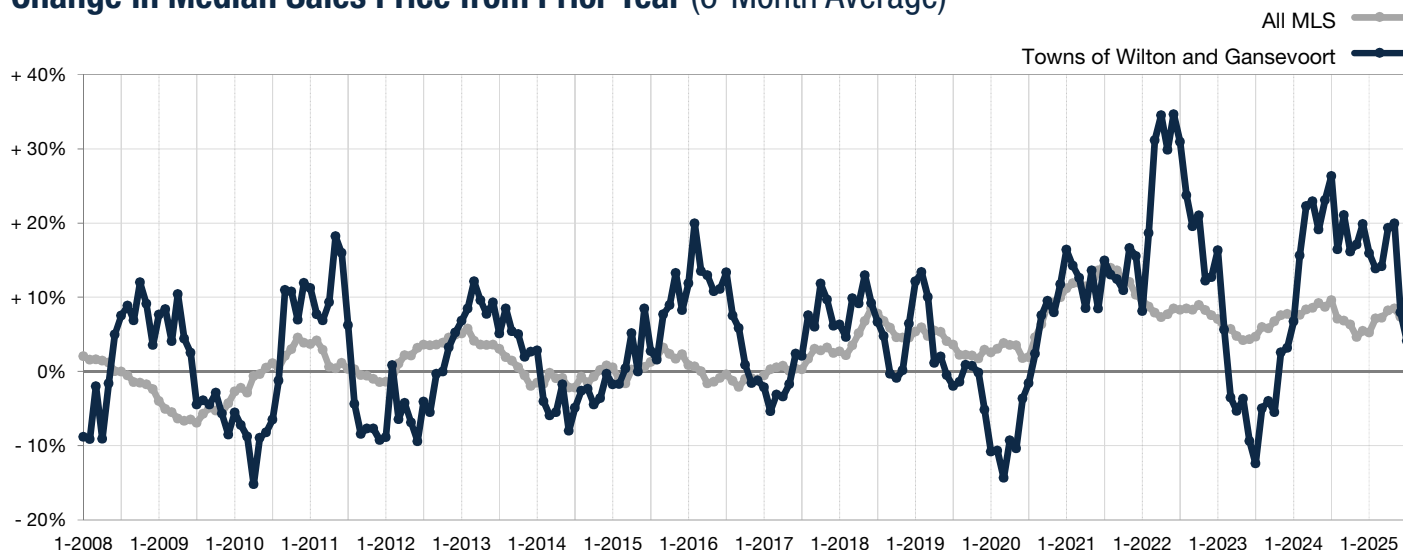


### Year to Date

■ 2024 ■ 2025



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.