

Local Market Update – September 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 18.2%

- 6.7%

- 5.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	September			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	22	26	+ 18.2%	190	205	+ 7.9%
Closed Sales	15	14	- 6.7%	126	125	- 0.8%
Median Sales Price*	\$602,014	\$568,750	- 5.5%	\$558,000	\$579,900	+ 3.9%
Percent of Original List Price Received*	103.5%	102.6%	- 0.9%	104.5%	103.4%	- 1.0%
Days on Market Until Sale	11	21	+ 85.2%	32	27	- 16.4%
Inventory of Homes for Sale	49	49	0.0%	--	--	--
Months Supply of Inventory	3.3	3.3	+ 1.1%	--	--	--

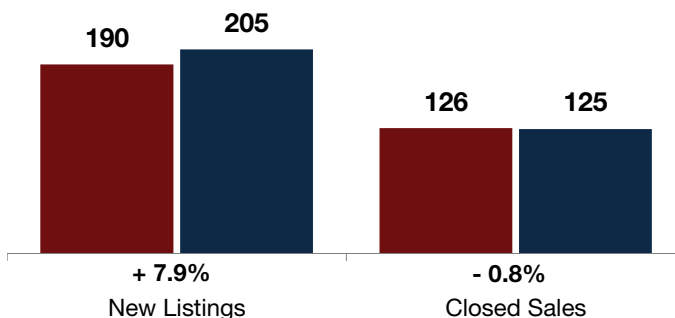
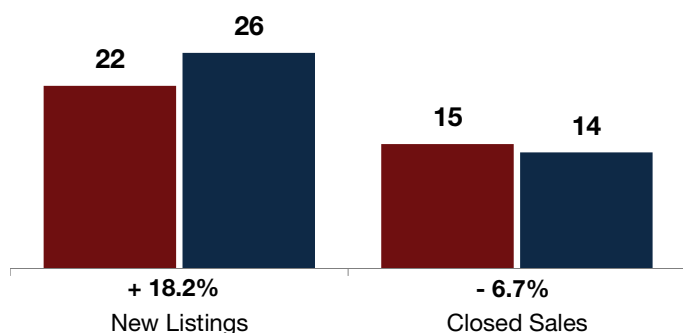
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

September

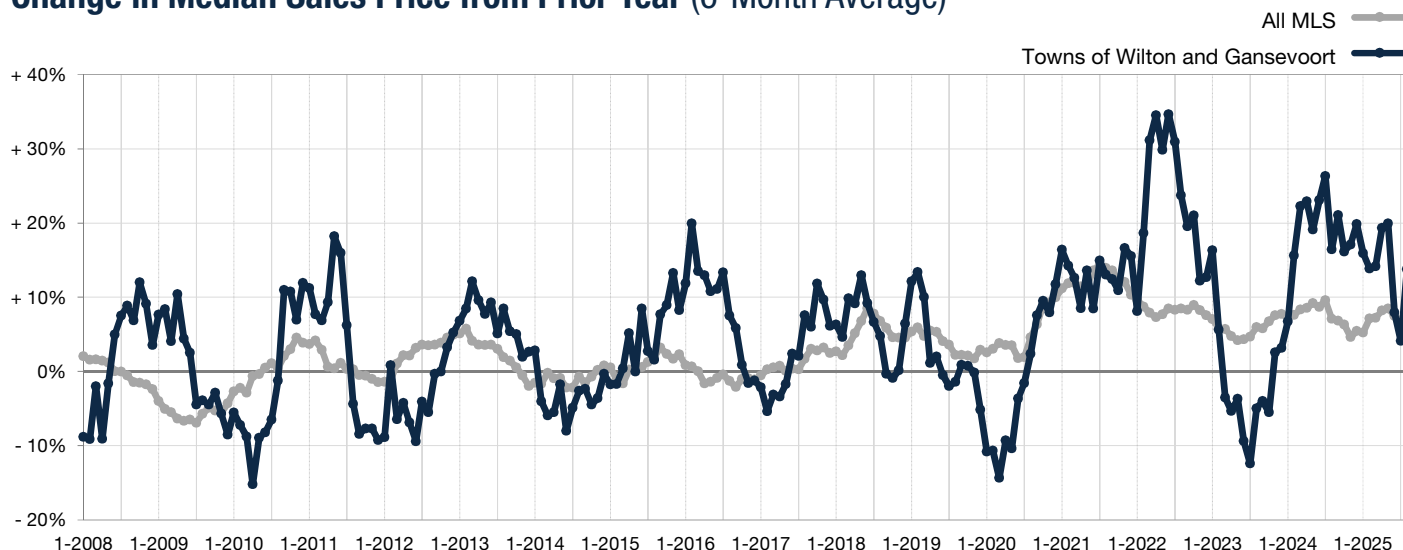
■ 2024 ■ 2025

Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.