

Local Market Update – October 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 78.9%

Change in
New Listings

+ 4.3%

Change in
Closed Sales

+ 6.4%

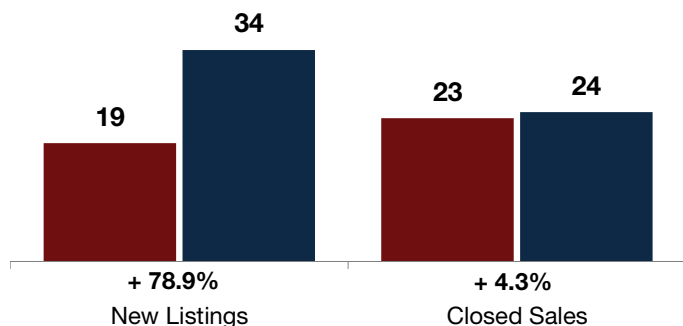
Change in
Median Sales Price

	October			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	19	34	+ 78.9%	210	240	+ 14.3%
Closed Sales	23	24	+ 4.3%	149	150	+ 0.7%
Median Sales Price*	\$469,900	\$500,000	+ 6.4%	\$550,000	\$571,230	+ 3.9%
Percent of Original List Price Received*	105.8%	101.8%	- 3.7%	104.7%	103.2%	- 1.4%
Days on Market Until Sale	22	17	- 20.5%	30	25	- 17.6%
Inventory of Homes for Sale	44	52	+ 18.2%	--	--	--
Months Supply of Inventory	3.0	3.4	+ 15.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

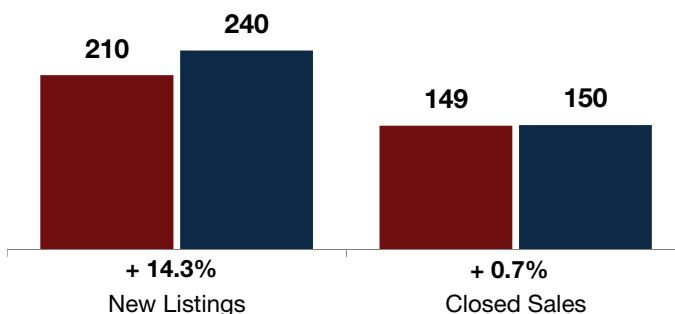
October

■ 2024 ■ 2025

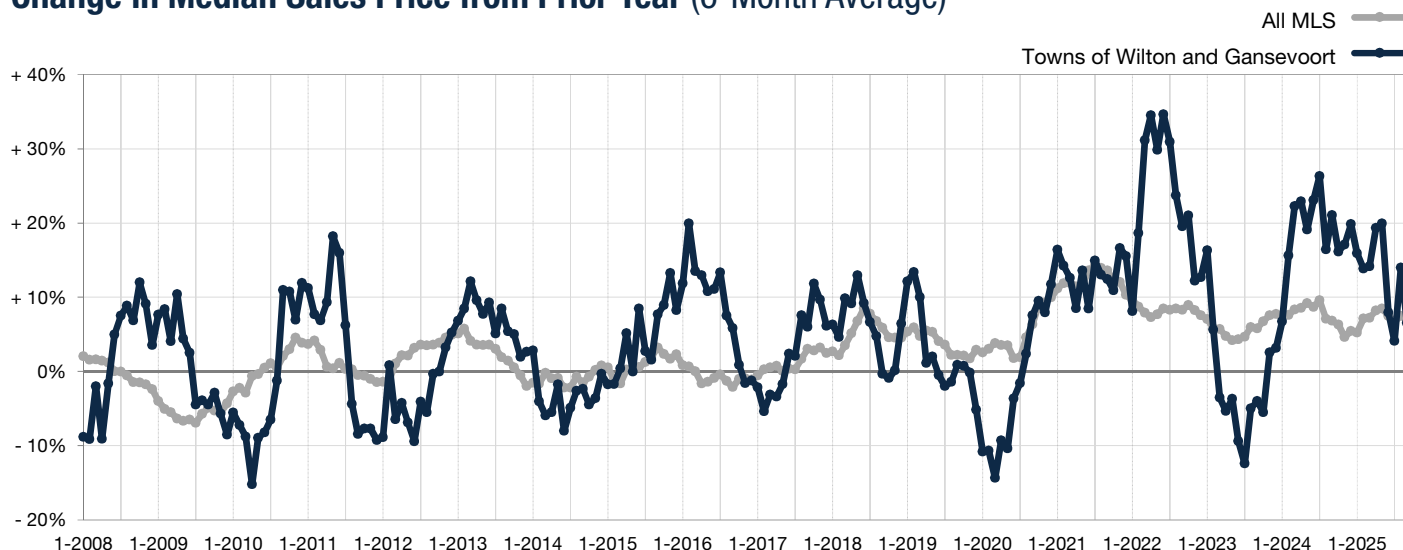


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.