

Local Market Update – December 2025

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

+ 52.9%

+ 73.3%

- 14.0%

Change in
New Listings

Change in
Closed Sales

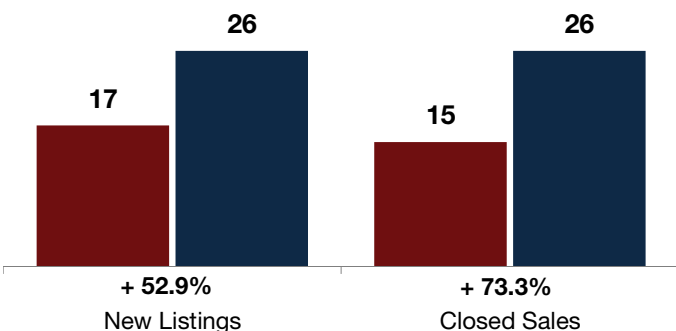
Change in
Median Sales Price

	December			Year to Date		
	2024	2025	+ / -	2024	2025	+ / -
New Listings	17	26	+ 52.9%	255	300	+ 17.6%
Closed Sales	15	26	+ 73.3%	186	215	+ 15.6%
Median Sales Price*	\$680,000	\$585,000	- 14.0%	\$562,500	\$605,000	+ 7.6%
Percent of Original List Price Received*	102.5%	102.6%	+ 0.1%	104.4%	103.0%	- 1.3%
Days on Market Until Sale	32	24	- 24.8%	30	22	- 24.7%
Inventory of Homes for Sale	25	34	+ 36.0%	--	--	--
Months Supply of Inventory	1.5	1.9	+ 29.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

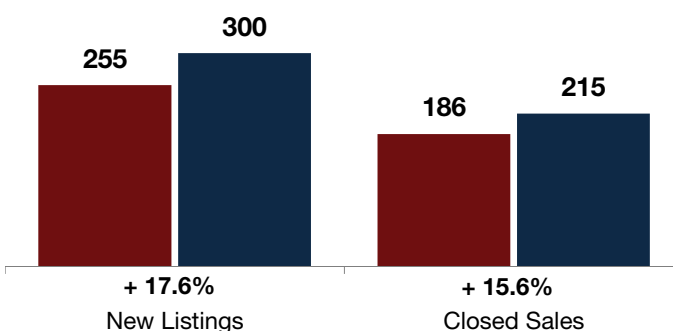
December

■ 2024 ■ 2025

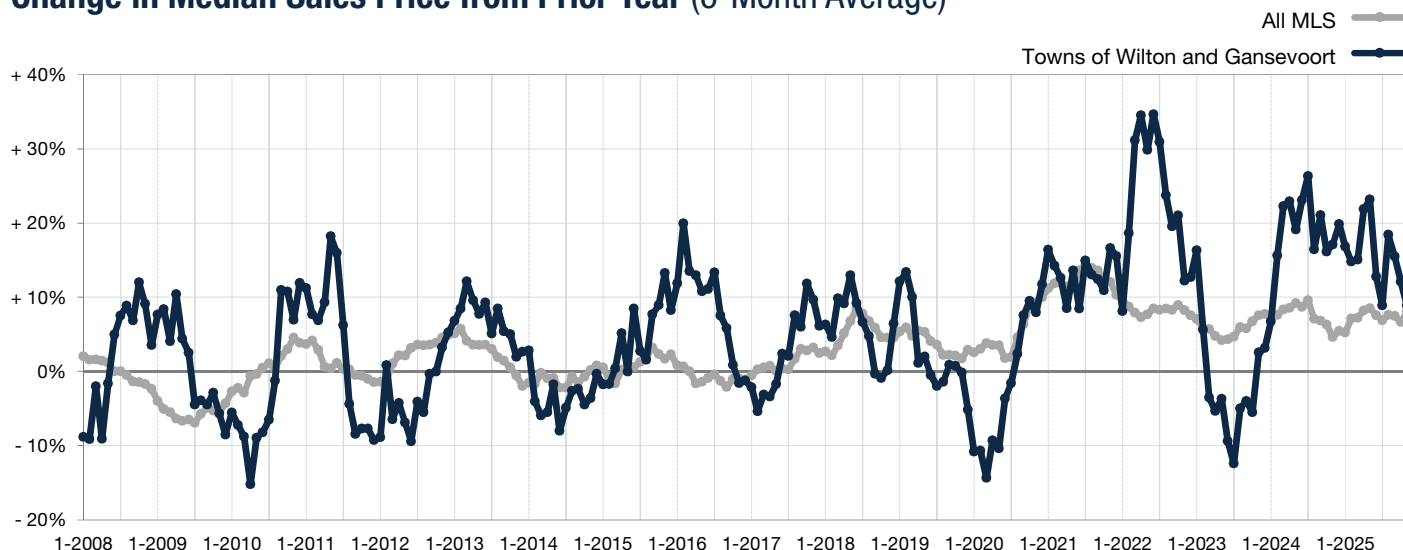


Year to Date

■ 2024 ■ 2025



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.