

Local Market Update – November 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Towns of Wilton and Gansevoort

- 47.8%

+ 53.8%

+ 5.5%

Change in
New Listings

Change in
Closed Sales

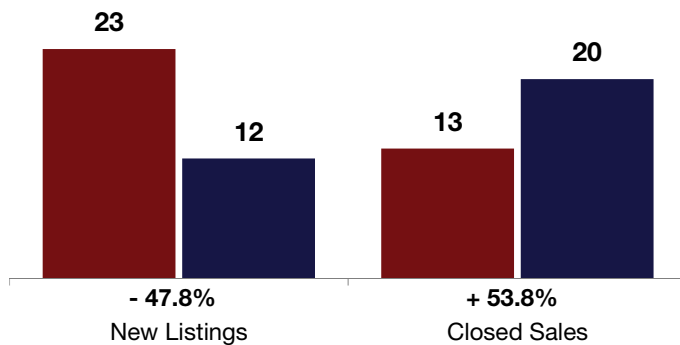
Change in
Median Sales Price

	November			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	23	12	- 47.8%	316	360	+ 13.9%
Closed Sales	13	20	+ 53.8%	188	207	+ 10.1%
Median Sales Price*	\$295,000	\$311,149	+ 5.5%	\$345,000	\$334,900	- 2.9%
Percent of Original List Price Received*	93.7%	95.7%	+ 2.1%	97.8%	98.2%	+ 0.4%
Days on Market Until Sale	68	64	- 7.2%	55	62	+ 12.1%
Inventory of Homes for Sale	119	120	+ 0.8%	--	--	--
Months Supply of Inventory	7.0	6.6	- 6.1%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

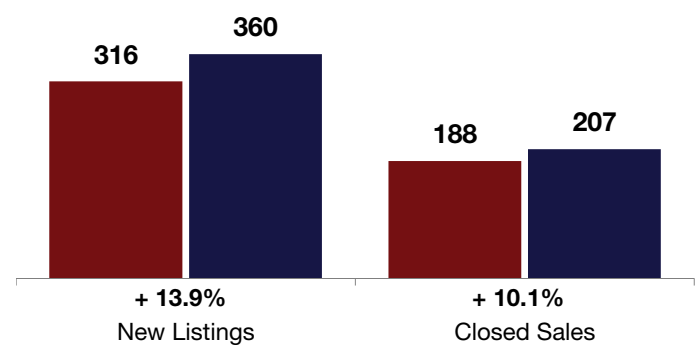
November

■ 2018 ■ 2019

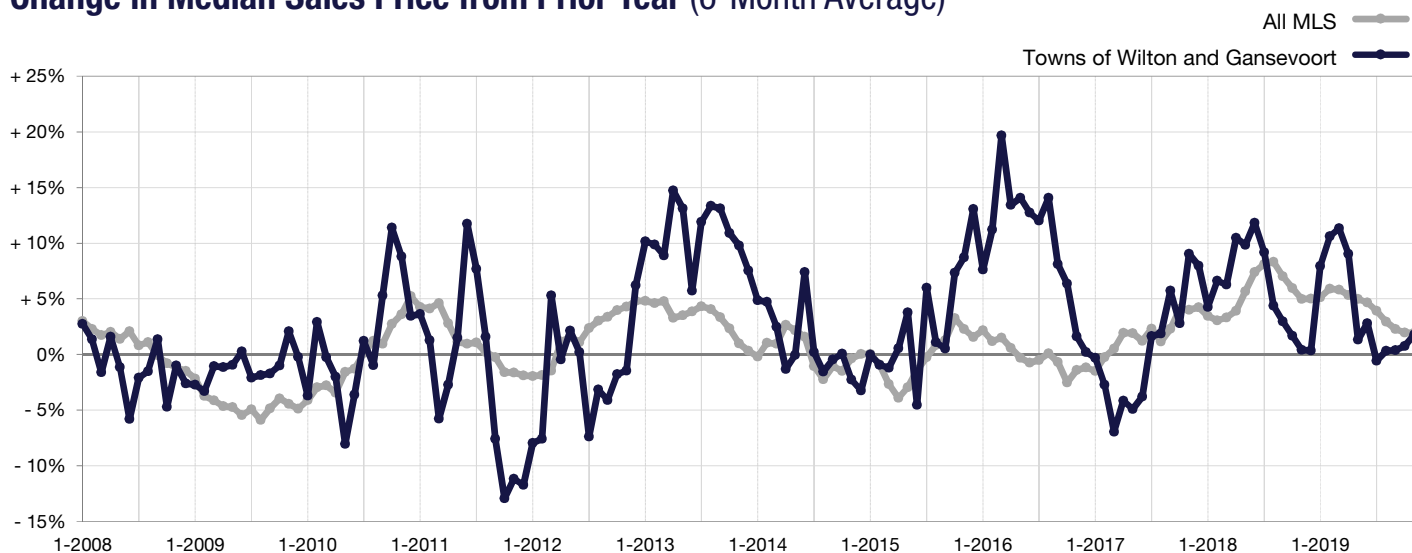


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.