

# Local Market Update – October 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



**+ 8.3%**

**- 17.5%**

**- 0.3%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

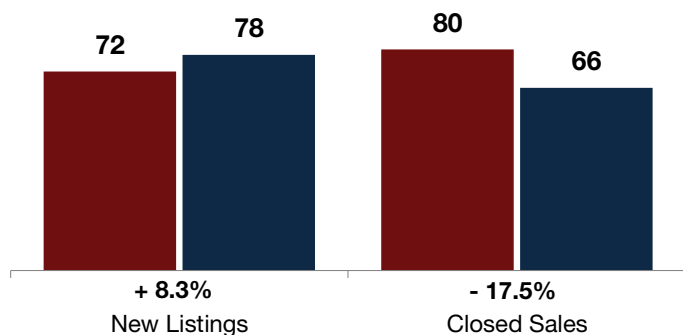
## Warren County

	October			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	72	78	+ 8.3%	899	754	- 16.1%
Closed Sales	80	66	- 17.5%	688	561	- 18.5%
Median Sales Price*	\$302,500	<b>\$301,500</b>	- 0.3%	\$279,450	<b>\$295,000</b>	+ 5.6%
Percent of Original List Price Received*	96.3%	<b>95.3%</b>	- 1.1%	98.2%	<b>97.5%</b>	- 0.7%
Days on Market Until Sale	59	<b>36</b>	- 39.8%	40	<b>41</b>	+ 2.9%
Inventory of Homes for Sale	202	<b>165</b>	- 18.3%	--	--	--
Months Supply of Inventory	3.0	<b>2.9</b>	- 3.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

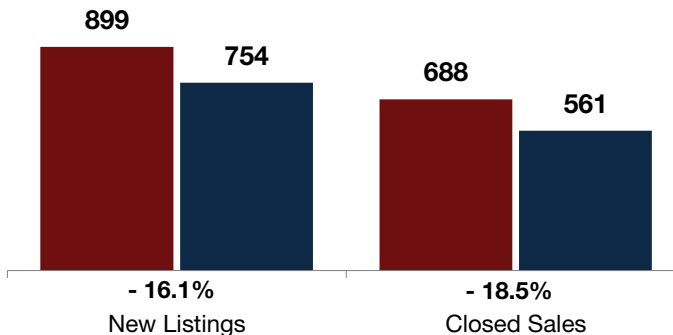
### October

■ 2022 ■ 2023

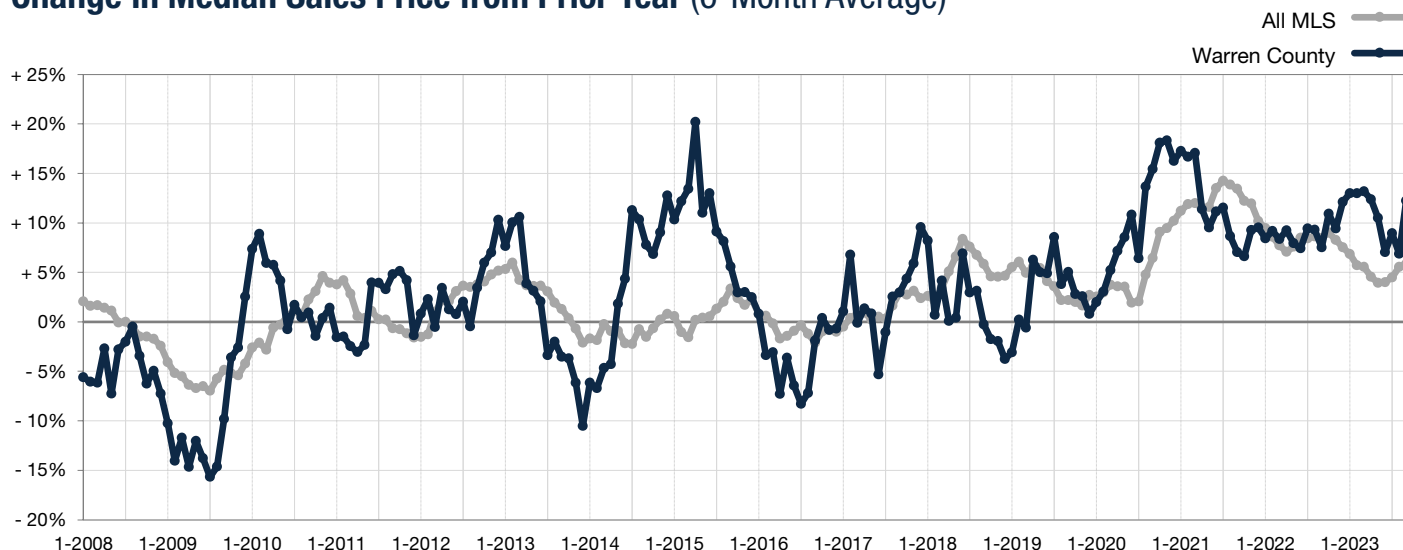


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.