

Local Market Update – December 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 17.8%

+ 2.0%

+ 4.5%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2018	2019	+ / -	2018	2019	+ / -
New Listings	45	37	- 17.8%	1,028	957	- 6.9%
Closed Sales	49	50	+ 2.0%	701	588	- 16.1%
Median Sales Price*	\$157,250	\$164,300	+ 4.5%	\$144,743	\$152,580	+ 5.4%
Percent of Original List Price Received*	92.8%	92.1%	- 0.7%	92.7%	92.1%	- 0.6%
Days on Market Until Sale	73	81	+ 11.8%	105	95	- 9.6%
Inventory of Homes for Sale	414	364	- 12.1%	--	--	--
Months Supply of Inventory	7.4	7.3	- 1.8%	--	--	--

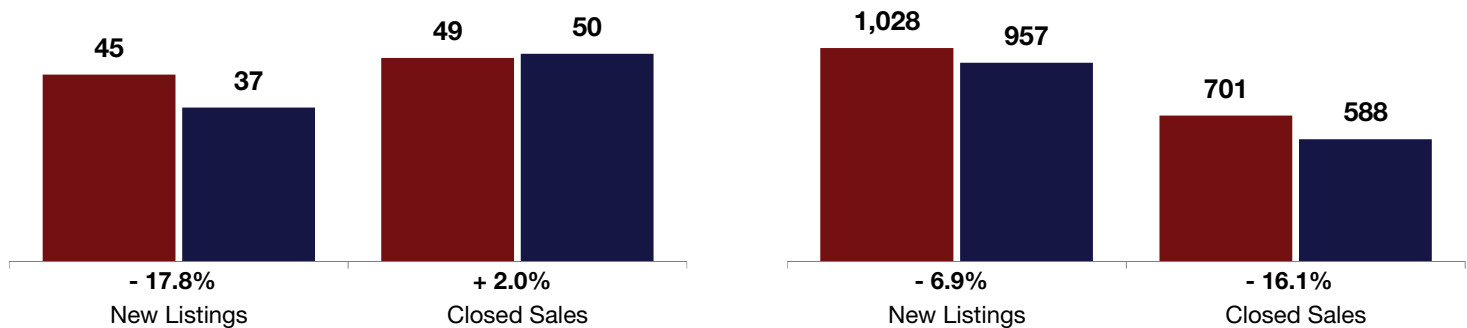
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

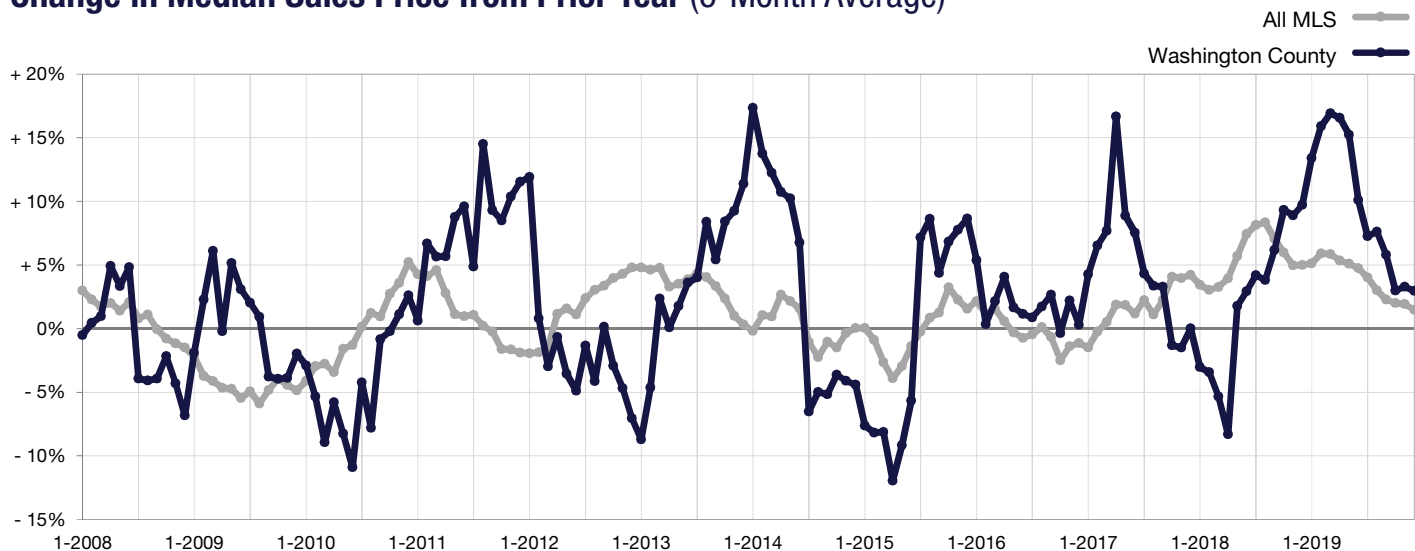
■ 2018 ■ 2019

Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.