

Local Market Update – January 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 9.4%

Change in
New Listings

+ 26.7%

Change in
Closed Sales

+ 11.1%

Change in
Median Sales Price

	January			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	53	58	+ 9.4%	53	58	+ 9.4%
Closed Sales	30	38	+ 26.7%	30	38	+ 26.7%
Median Sales Price*	\$139,000	\$154,450	+ 11.1%	\$139,000	\$154,450	+ 11.1%
Percent of Original List Price Received*	93.0%	91.0%	- 2.2%	93.0%	91.0%	- 2.2%
Days on Market Until Sale	131	80	- 39.1%	131	80	- 39.1%
Inventory of Homes for Sale	398	354	- 11.1%	--	--	--
Months Supply of Inventory	7.2	7.1	- 1.3%	--	--	--

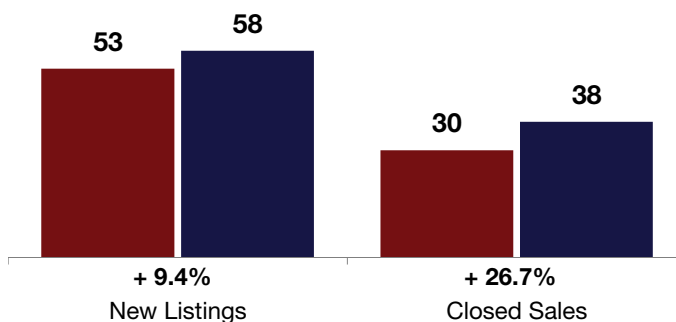
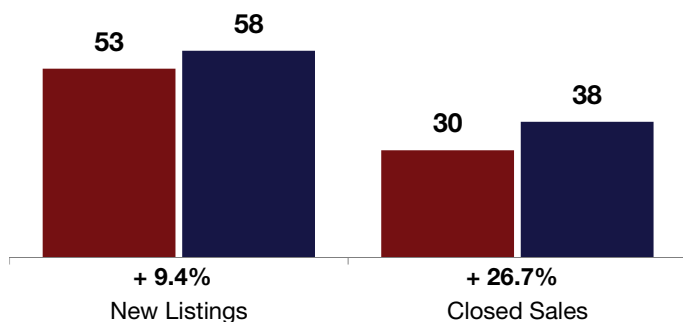
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

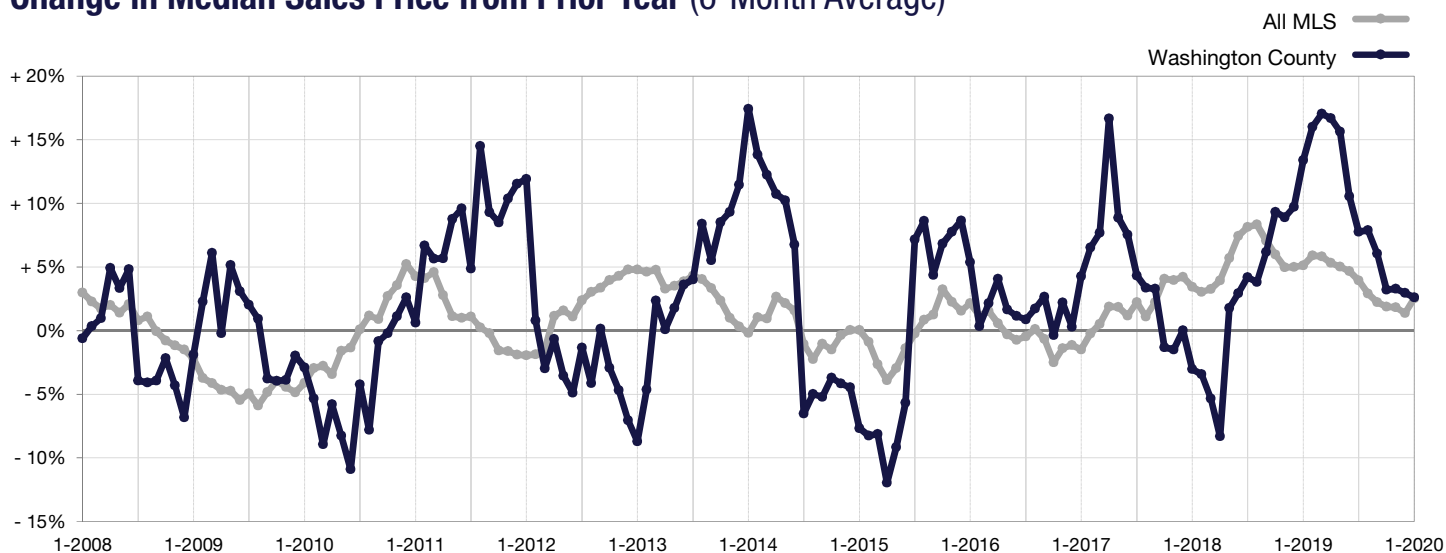
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.