

Local Market Update – March 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 17.9%

Change in
New Listings

- 20.9%

Change in
Closed Sales

+ 6.9%

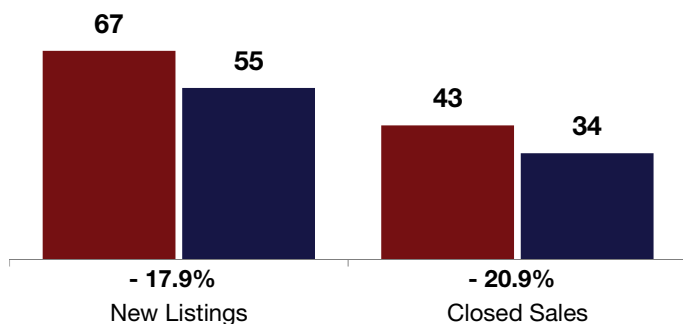
Change in
Median Sales Price

	March			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	67	55	- 17.9%	188	155	- 17.6%
Closed Sales	43	34	- 20.9%	100	113	+ 13.0%
Median Sales Price*	\$138,000	\$147,550	+ 6.9%	\$139,920	\$144,900	+ 3.6%
Percent of Original List Price Received*	92.4%	90.9%	- 1.6%	91.9%	91.5%	- 0.4%
Days on Market Until Sale	102	102	- 0.7%	122	99	- 18.7%
Inventory of Homes for Sale	319	322	+ 0.9%	--	--	--
Months Supply of Inventory	5.7	6.7	+ 17.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

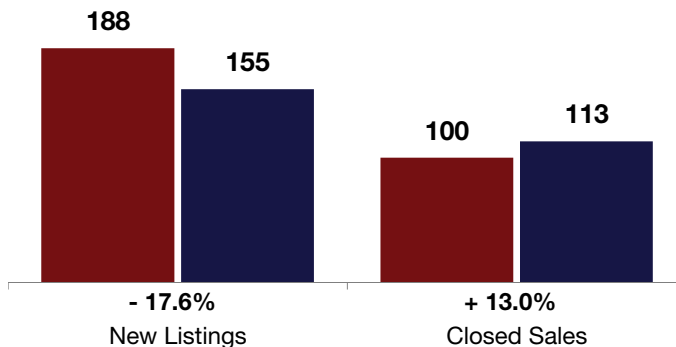
March

■ 2019 ■ 2020

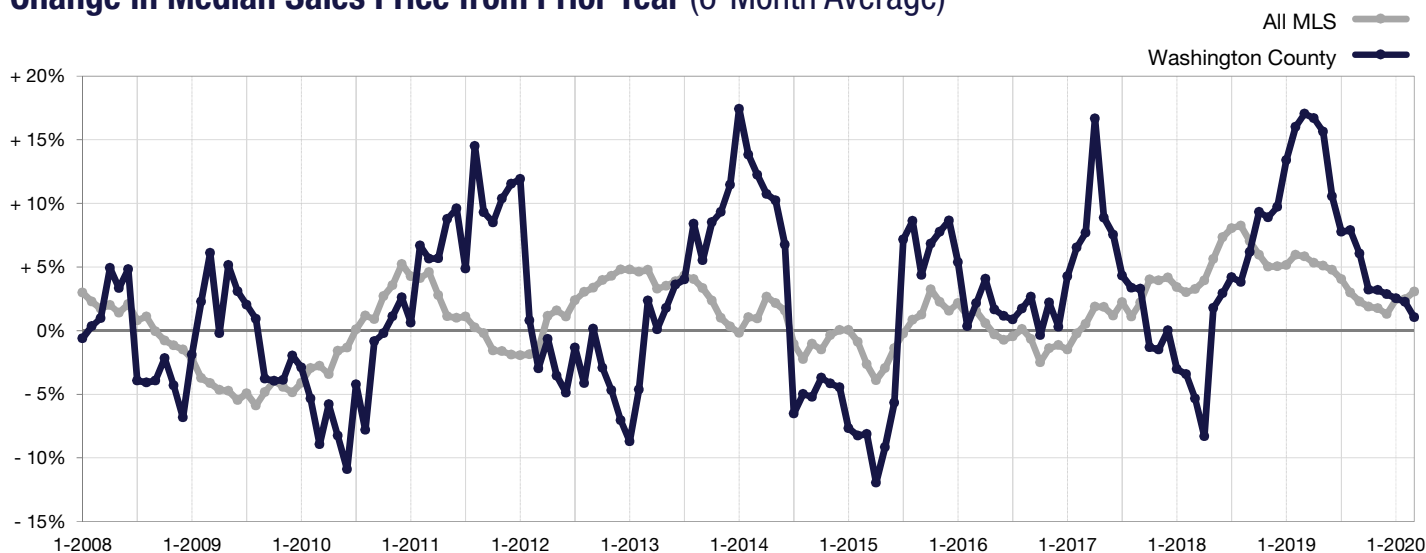


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.