

Local Market Update – July 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 18.8%

+ 23.1%

+ 8.7%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

	July			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	117	95	- 18.8%	595	455	- 23.5%
Closed Sales	52	64	+ 23.1%	295	295	0.0%
Median Sales Price*	\$161,000	\$174,950	+ 8.7%	\$143,100	\$147,830	+ 3.3%
Percent of Original List Price Received*	92.0%	93.8%	+ 1.9%	92.3%	91.6%	- 0.8%
Days on Market Until Sale	90	109	+ 21.7%	105	109	+ 3.6%
Inventory of Homes for Sale	402	312	- 22.4%	--	--	--
Months Supply of Inventory	7.9	6.2	- 21.6%	--	--	--

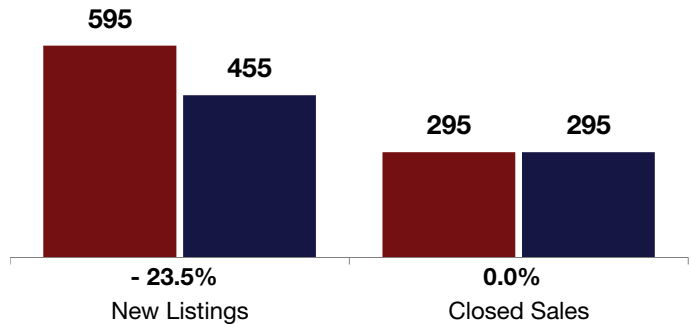
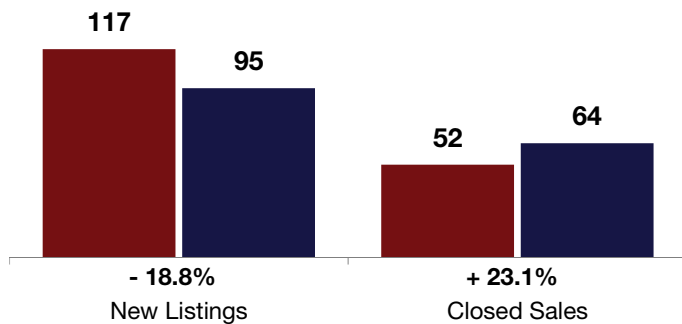
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

July

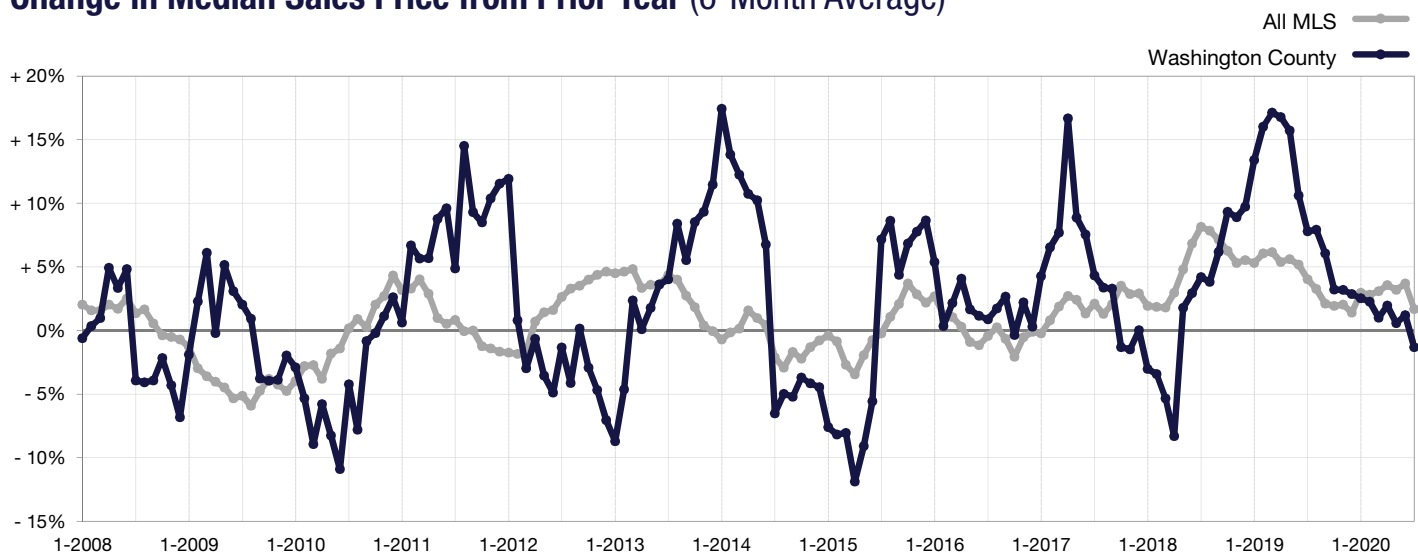
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.