

# Local Market Update – August 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**- 4.5%**

Change in  
New Listings

**+ 14.8%**

Change in  
Closed Sales

**+ 13.6%**

Change in  
Median Sales Price

	August			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	112	107	- 4.5%	707	563	- 20.4%
Closed Sales	54	62	+ 14.8%	349	366	+ 4.9%
Median Sales Price*	\$158,697	<b>\$180,350</b>	+ 13.6%	\$146,000	<b>\$153,900</b>	+ 5.4%
Percent of Original List Price Received*	91.5%	<b>95.8%</b>	+ 4.7%	92.2%	<b>92.5%</b>	+ 0.3%
Days on Market Until Sale	97	<b>112</b>	+ 15.7%	104	<b>109</b>	+ 5.6%
Inventory of Homes for Sale	401	<b>309</b>	- 22.9%	--	--	--
Months Supply of Inventory	7.7	<b>6.1</b>	- 21.3%	--	--	--

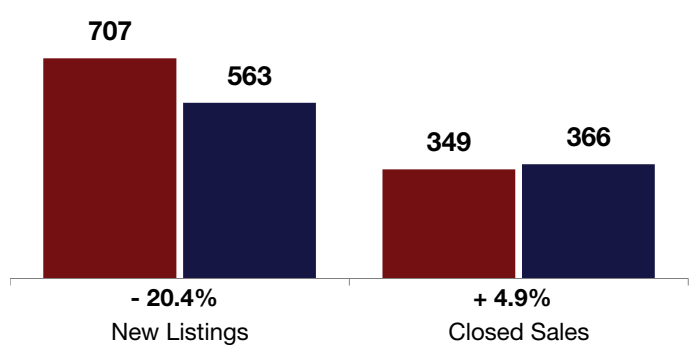
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### August

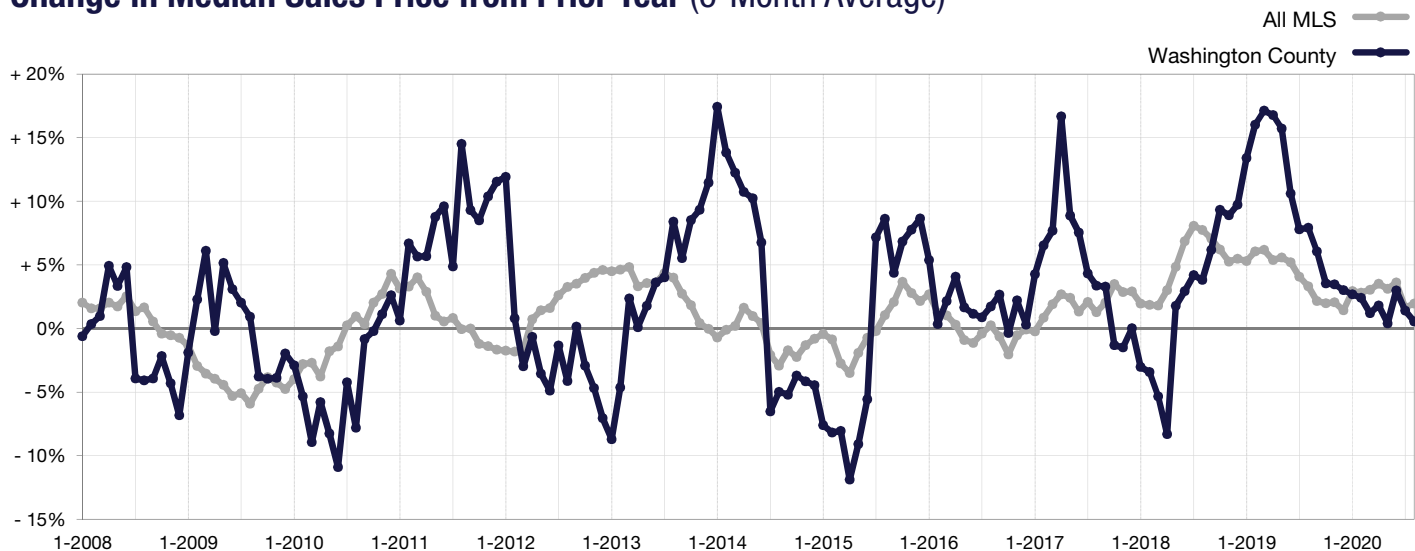
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.