

# Local Market Update – September 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**+ 9.9%**

Change in  
New Listings

**+ 7.2%**

Change in  
Closed Sales

**+ 17.8%**

Change in  
Median Sales Price

	September			Year to Date		
	2019	2020	+ / -	2019	2020	+ / -
New Listings	81	89	+ 9.9%	788	652	- 17.3%
Closed Sales	69	74	+ 7.2%	418	442	+ 5.7%
Median Sales Price*	\$161,285	\$190,000	+ 17.8%	\$148,400	\$160,500	+ 8.2%
Percent of Original List Price Received*	92.5%	95.7%	+ 3.4%	92.2%	93.0%	+ 0.8%
Days on Market Until Sale	84	72	- 15.2%	100	104	+ 3.4%
Inventory of Homes for Sale	408	294	- 27.9%	--	--	--
Months Supply of Inventory	8.1	5.5	- 32.3%	--	--	--

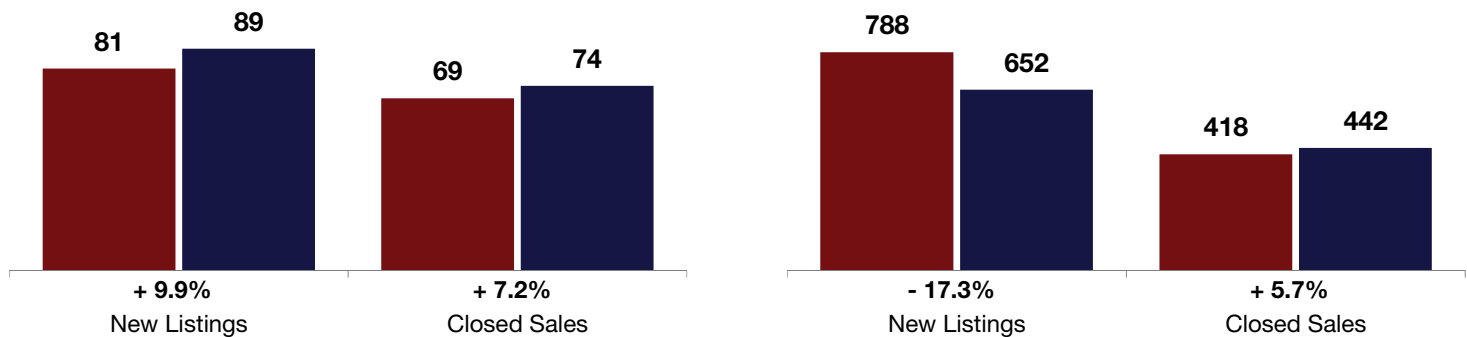
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### September

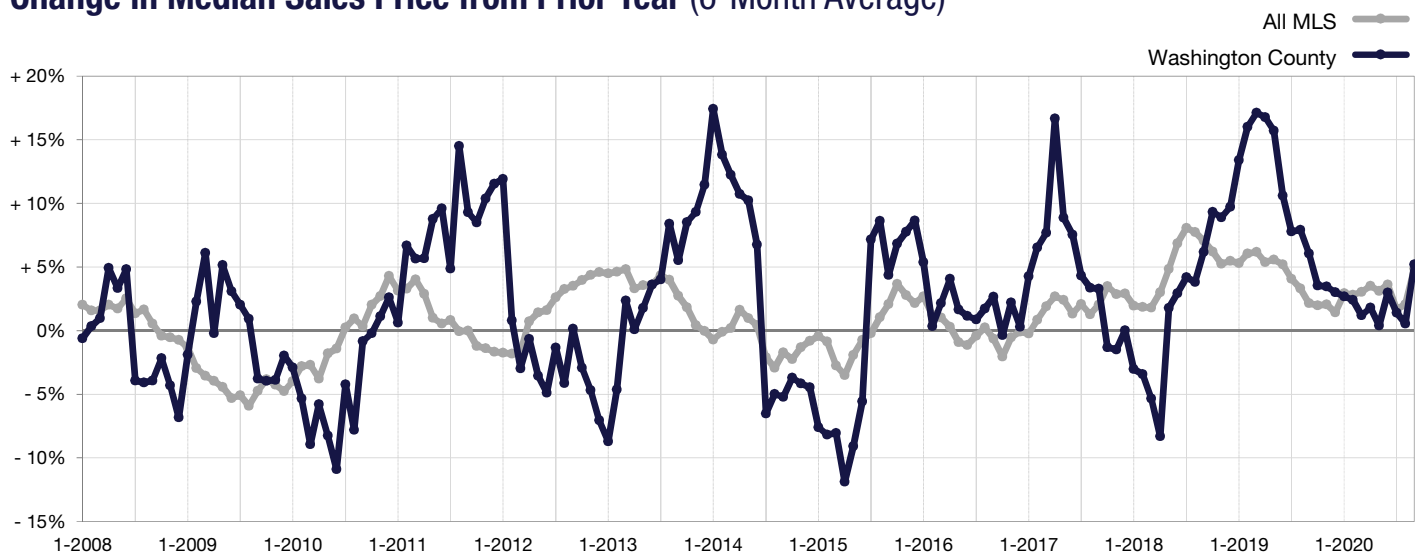
■ 2019 ■ 2020

### Year to Date

■ 2019 ■ 2020



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.