

Local Market Update – October 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 20.0%

0.0%

+ 16.9%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

October

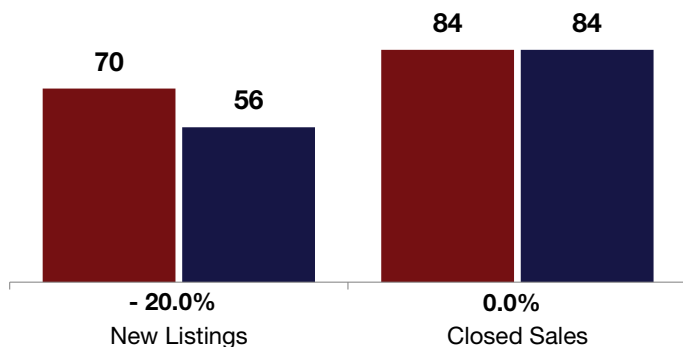
Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	70	56	- 20.0%	858	709	- 17.4%
Closed Sales	84	84	0.0%	502	533	+ 6.2%
Median Sales Price*	\$158,197	\$185,000	+ 16.9%	\$152,500	\$164,100	+ 7.6%
Percent of Original List Price Received*	91.4%	95.2%	+ 4.1%	92.1%	93.4%	+ 1.4%
Days on Market Until Sale	77	60	- 22.7%	96	97	+ 0.1%
Inventory of Homes for Sale	392	250	- 36.2%	--	--	--
Months Supply of Inventory	7.6	4.5	- 41.6%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

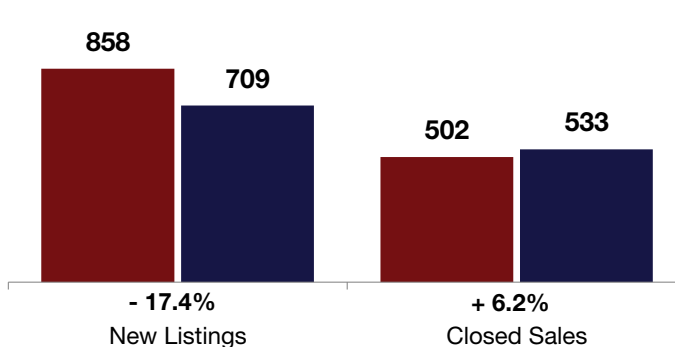
October

■ 2019 ■ 2020

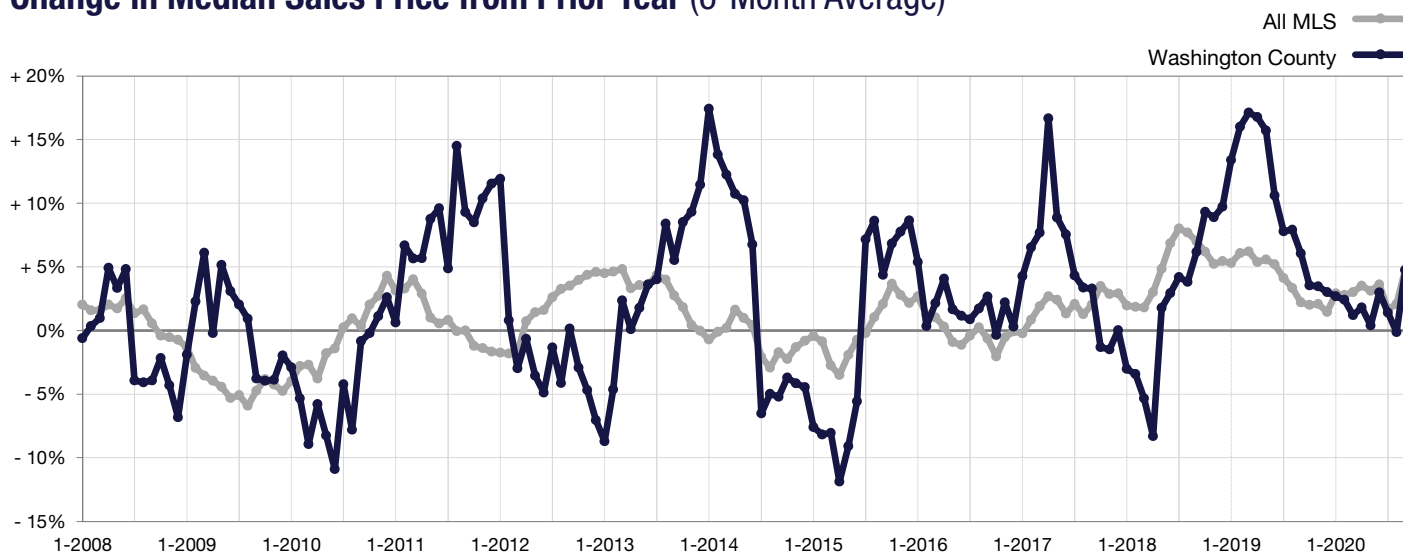


Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.