

Local Market Update – December 2020

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 51.4%

+ 32.7%

+ 3.2%

Change in
New Listings

Change in
Closed Sales

Change in
Median Sales Price

December

Year to Date

	2019	2020	+ / -	2019	2020	+ / -
New Listings	37	18	- 51.4%	955	785	- 17.8%
Closed Sales	52	69	+ 32.7%	594	681	+ 14.6%
Median Sales Price*	\$164,300	\$169,494	+ 3.2%	\$152,830	\$166,860	+ 9.2%
Percent of Original List Price Received*	92.4%	96.2%	+ 4.1%	92.0%	93.9%	+ 2.0%
Days on Market Until Sale	79	66	- 16.1%	93	91	- 2.5%
Inventory of Homes for Sale	360	199	- 44.7%	--	--	--
Months Supply of Inventory	7.1	3.3	- 52.7%	--	--	--

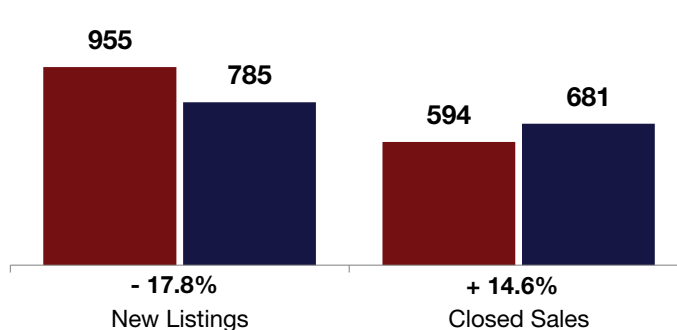
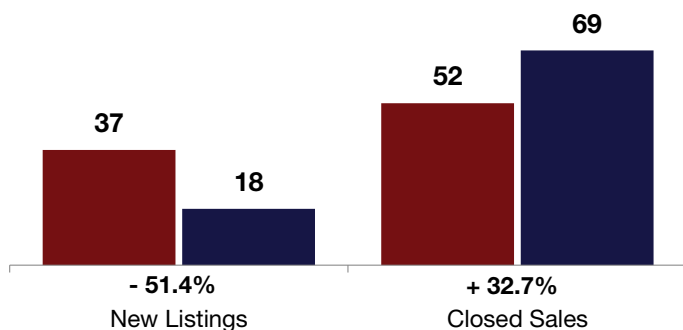
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

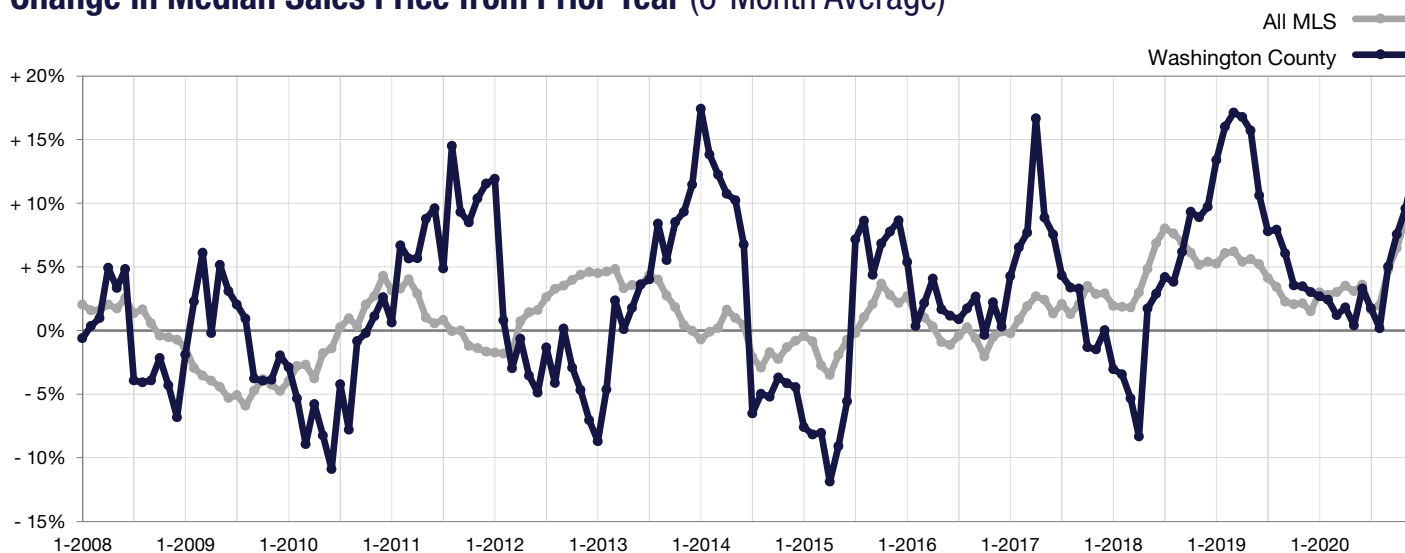
■ 2019 ■ 2020

Year to Date

■ 2019 ■ 2020



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.