

Local Market Update – January 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 31.0%

Change in
New Listings

+ 20.0%

Change in
Closed Sales

+ 26.9%

Change in
Median Sales Price

	January			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	58	40	- 31.0%	58	40	- 31.0%
Closed Sales	40	48	+ 20.0%	40	48	+ 20.0%
Median Sales Price*	\$151,950	\$192,900	+ 26.9%	\$151,950	\$192,900	+ 26.9%
Percent of Original List Price Received*	91.1%	92.2%	+ 1.2%	91.1%	92.2%	+ 1.2%
Days on Market Until Sale	78	101	+ 29.2%	78	101	+ 29.2%
Inventory of Homes for Sale	346	173	- 50.0%	--	--	--
Months Supply of Inventory	6.8	2.9	- 56.9%	--	--	--

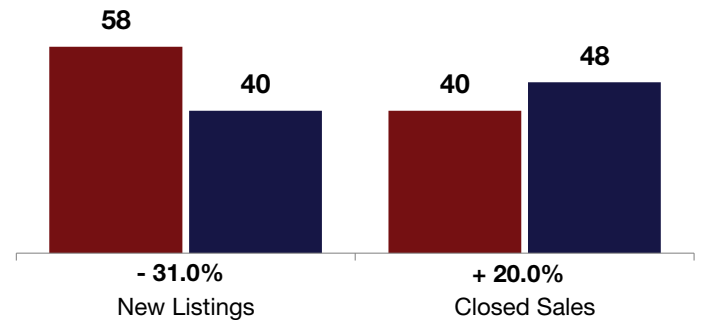
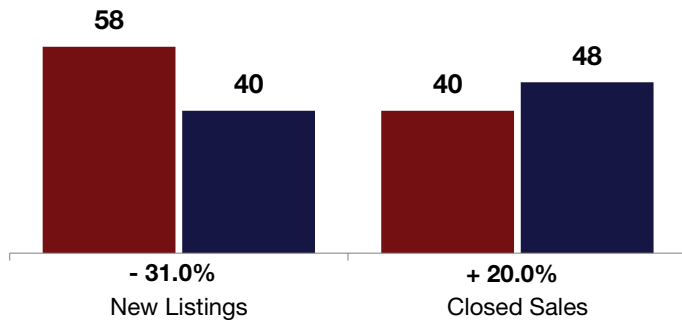
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

January

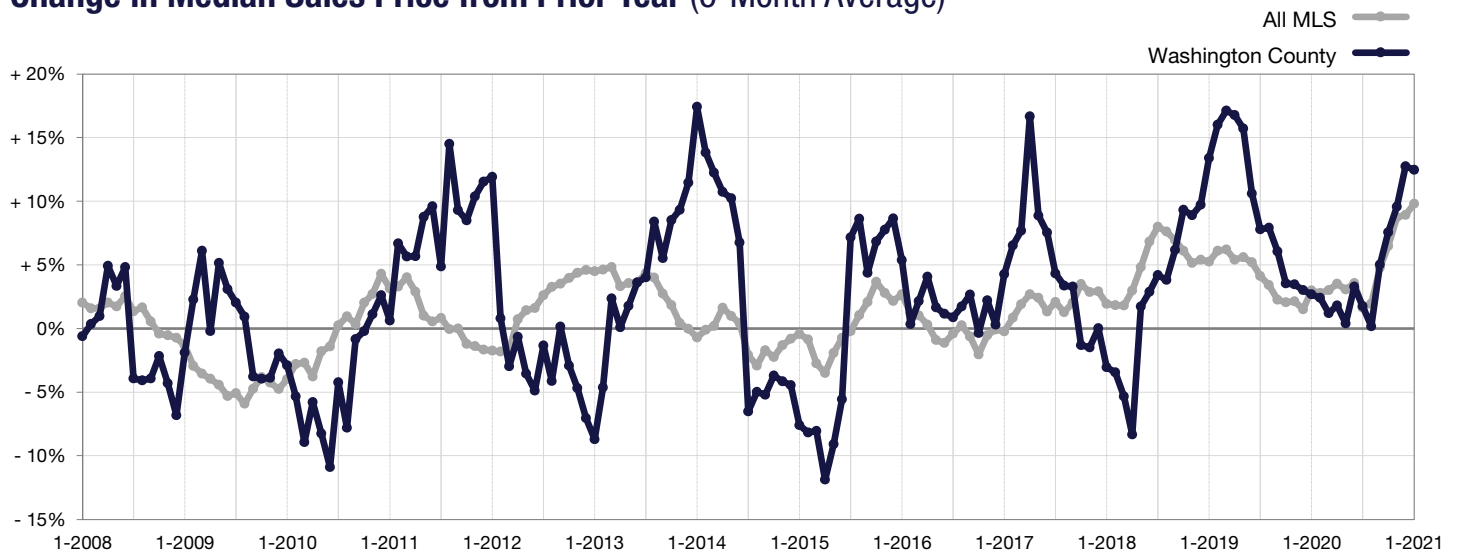
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.