

Local Market Update – March 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 7.3%

Change in
New Listings

- 10.3%

Change in
Closed Sales

+ 33.5%

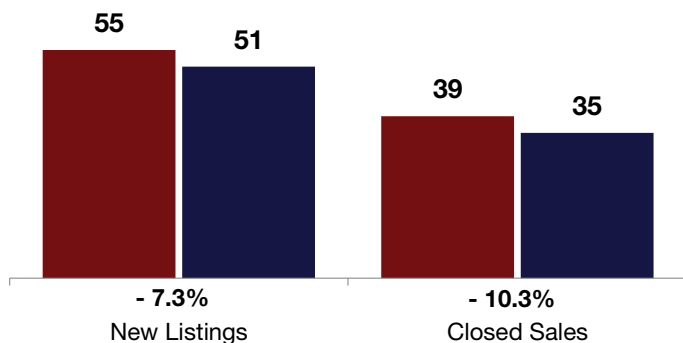
Change in
Median Sales Price

	March			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	55	51	- 7.3%	155	122	- 21.3%
Closed Sales	39	35	- 10.3%	118	139	+ 17.8%
Median Sales Price*	\$143,100	\$191,000	+ 33.5%	\$144,000	\$188,000	+ 30.6%
Percent of Original List Price Received*	90.4%	96.4%	+ 6.6%	91.3%	93.4%	+ 2.3%
Days on Market Until Sale	97	127	+ 30.1%	97	94	- 2.7%
Inventory of Homes for Sale	306	153	- 50.0%	--	--	--
Months Supply of Inventory	6.1	2.6	- 57.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

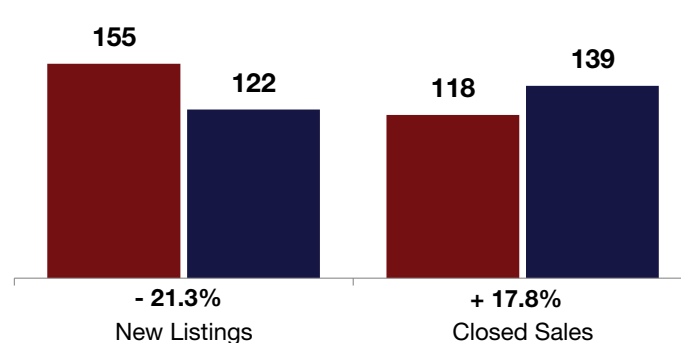
March

■ 2020 ■ 2021

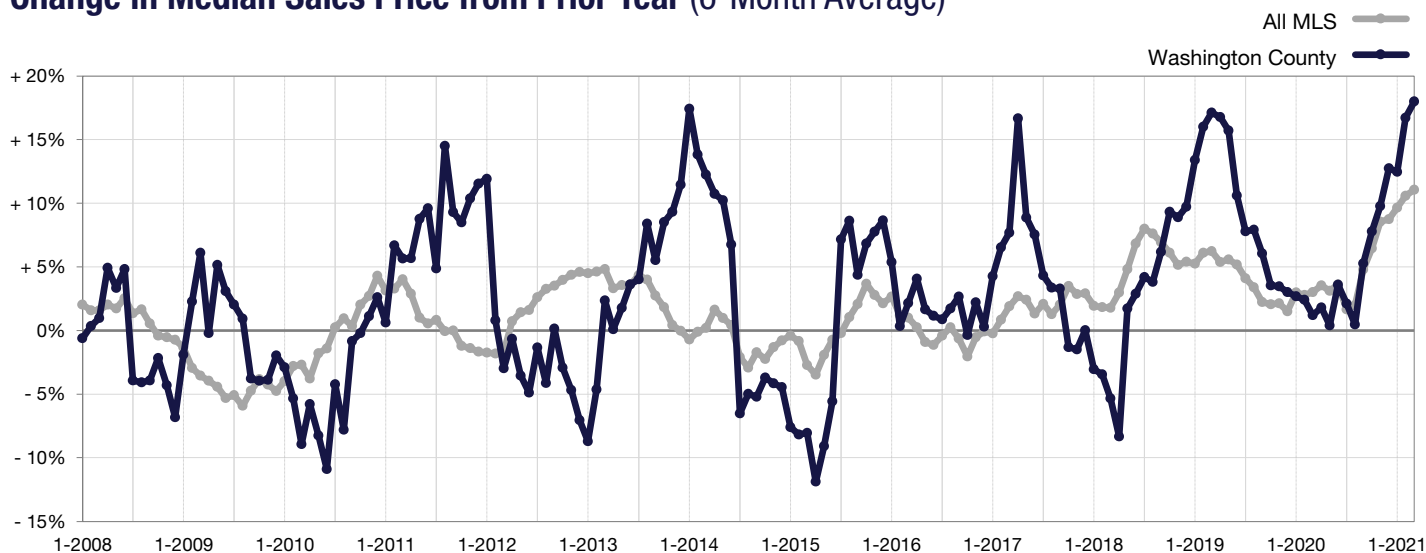


Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.