

# Local Market Update – October 2021

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## Washington County

**+ 33.9%**

**- 46.5%**

**- 9.8%**

Change in  
New Listings

Change in  
Closed Sales

Change in  
Median Sales Price

|  | October   |                  |         | Year to Date |                  |         |
|--|-----------|------------------|---------|--------------|------------------|---------|
|  | 2020      | 2021             | + / -   | 2020         | 2021             | + / -   |
| New Listings                             | 56        | 75               | + 33.9% | 705          | 687              | - 2.6%  |
| Closed Sales                             | 86        | 46               | - 46.5% | 538          | 532              | - 1.1%  |
| Median Sales Price*                      | \$185,750 | <b>\$167,500</b> | - 9.8%  | \$165,000    | <b>\$190,000</b> | + 15.2% |
| Percent of Original List Price Received* | 95.2%     | <b>97.5%</b>     | + 2.4%  | 93.4%        | <b>96.1%</b>     | + 2.9%  |
| Days on Market Until Sale                | 58        | <b>26</b>        | - 55.2% | 97           | <b>68</b>        | - 29.6% |
| Inventory of Homes for Sale              | 205       | <b>205</b>       | 0.0%    | --           | --               | --      |
| Months Supply of Inventory               | 3.4       | <b>4.0</b>       | + 17.2% | --           | --               | --      |

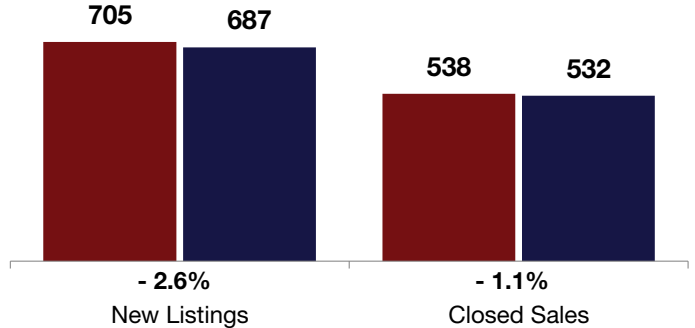
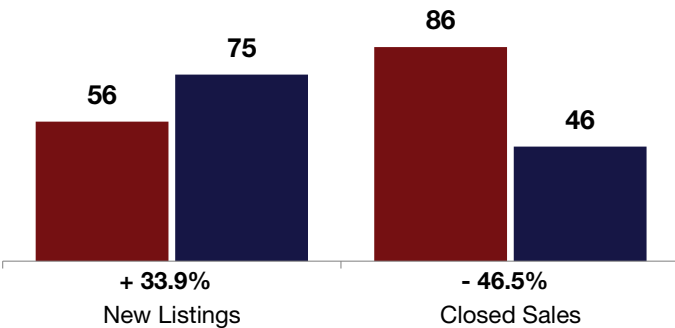
\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

### October

■ 2020 ■ 2021

### Year to Date

■ 2020 ■ 2021



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.