

Local Market Update – November 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

- 31.0%

Change in
New Listings

- 9.3%

Change in
Closed Sales

+ 18.2%

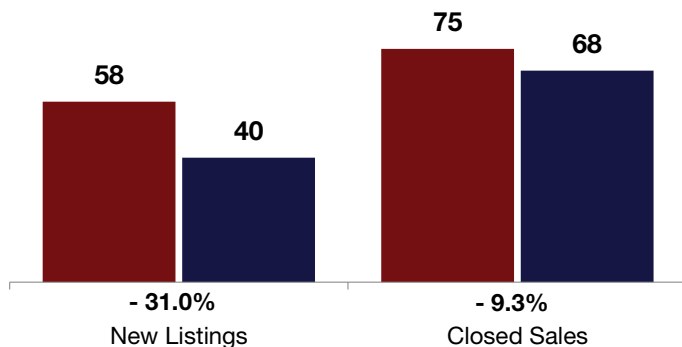
Change in
Median Sales Price

	November			Year to Date		
	2020	2021	+ / -	2020	2021	+ / -
New Listings	58	40	- 31.0%	763	727	- 4.7%
Closed Sales	75	68	- 9.3%	613	601	- 2.0%
Median Sales Price*	\$169,500	\$200,300	+ 18.2%	\$165,360	\$190,000	+ 14.9%
Percent of Original List Price Received*	94.4%	94.8%	+ 0.4%	93.6%	95.9%	+ 2.5%
Days on Market Until Sale	78	40	- 48.0%	94	65	- 30.9%
Inventory of Homes for Sale	199	165	- 17.1%	--	--	--
Months Supply of Inventory	3.3	3.1	- 3.8%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

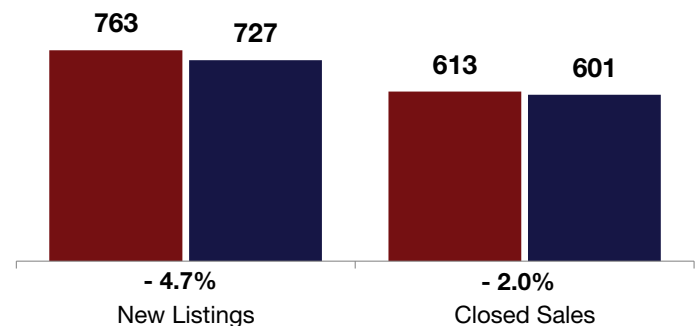
November

■ 2020 ■ 2021



Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.