

Local Market Update – December 2021

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 31.6%

Change in
New Listings

- 1.4%

Change in
Closed Sales

+ 4.4%

Change in
Median Sales Price

December

Year to Date

	2020	2021	+ / -	2020	2021	+ / -
New Listings	19	25	+ 31.6%	782	751	- 4.0%
Closed Sales	73	72	- 1.4%	688	679	- 1.3%
Median Sales Price*	\$169,000	\$176,450	+ 4.4%	\$166,643	\$190,000	+ 14.0%
Percent of Original List Price Received*	96.3%	95.2%	- 1.2%	93.8%	95.8%	+ 2.1%
Days on Market Until Sale	64	45	- 29.8%	91	63	- 31.3%
Inventory of Homes for Sale	203	117	- 42.4%	--	--	--
Months Supply of Inventory	3.3	2.1	- 35.7%	--	--	--

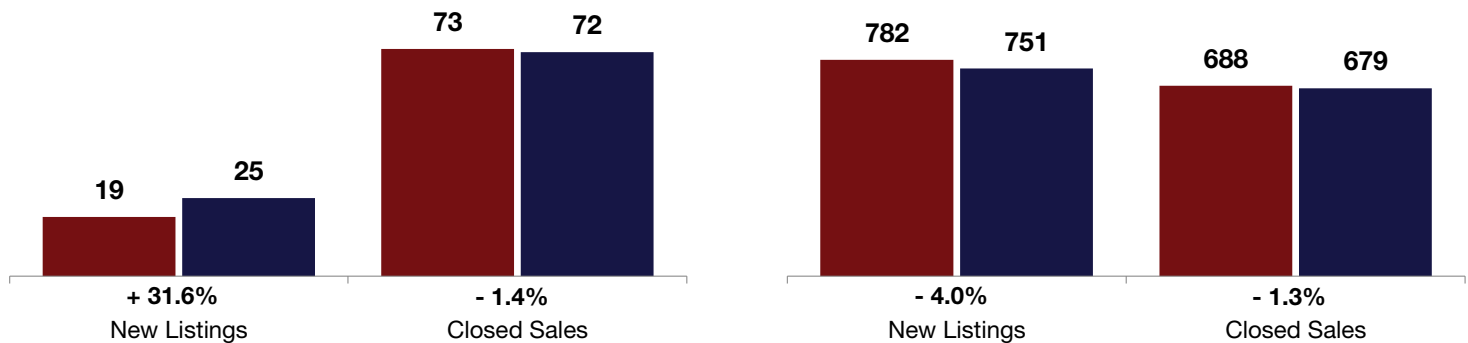
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

December

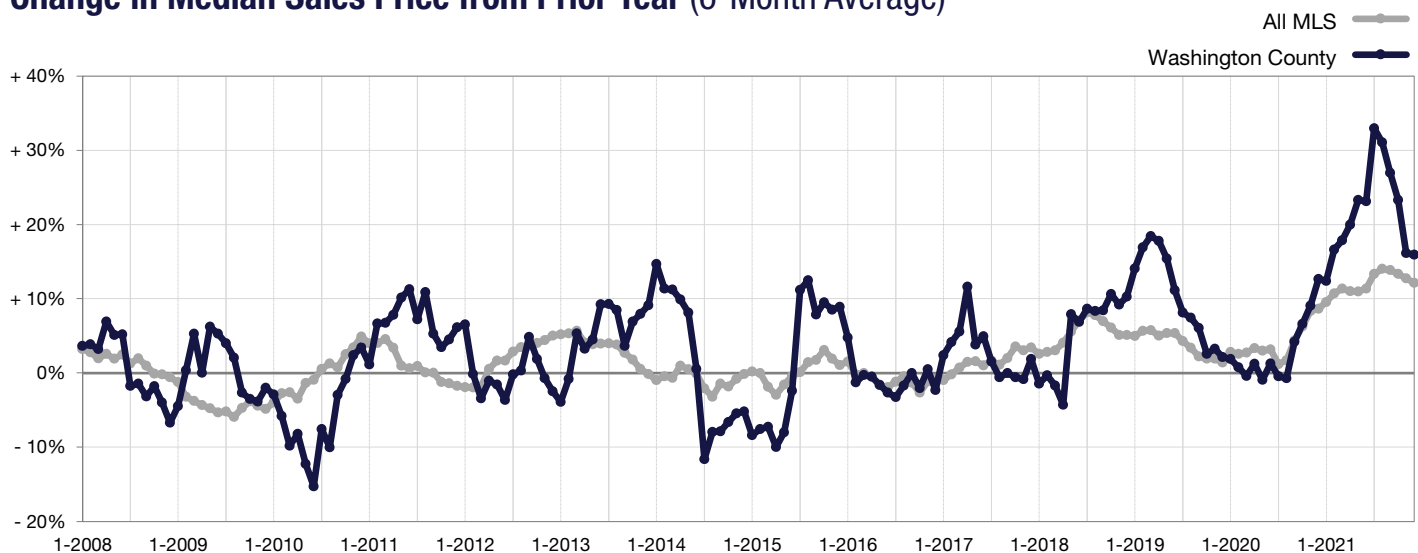
■ 2020 ■ 2021

Year to Date

■ 2020 ■ 2021



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.