

Local Market Update – July 2019

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



Washington County

+ 9.3%

Change in
New Listings

- 36.8%

Change in
Closed Sales

+ 12.2%

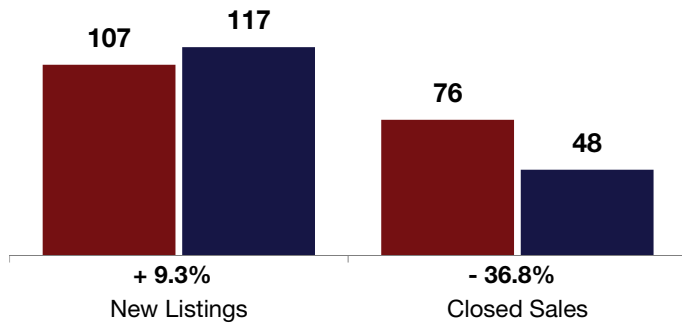
Change in
Median Sales Price

	July			Year to Date		
	2018	2019	+ / -	2018	2019	+ / -
New Listings	107	117	+ 9.3%	689	594	- 13.8%
Closed Sales	76	48	- 36.8%	376	286	- 23.9%
Median Sales Price*	\$147,000	\$165,000	+ 12.2%	\$134,000	\$144,550	+ 7.9%
Percent of Original List Price Received*	92.2%	92.5%	+ 0.2%	92.3%	92.5%	+ 0.2%
Days on Market Until Sale	104	94	- 9.8%	113	108	- 4.4%
Inventory of Homes for Sale	506	427	- 15.6%	--	--	--
Months Supply of Inventory	8.0	8.8	+ 10.3%	--	--	--

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

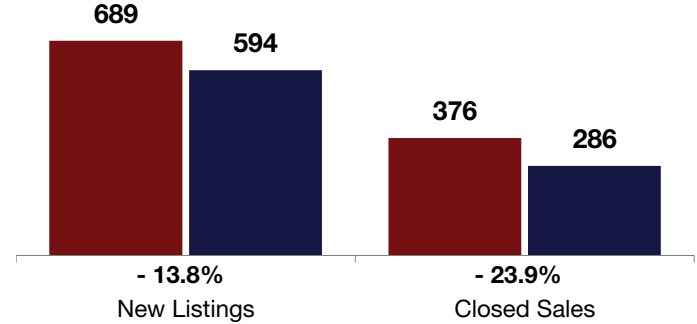
July

■ 2018 ■ 2019

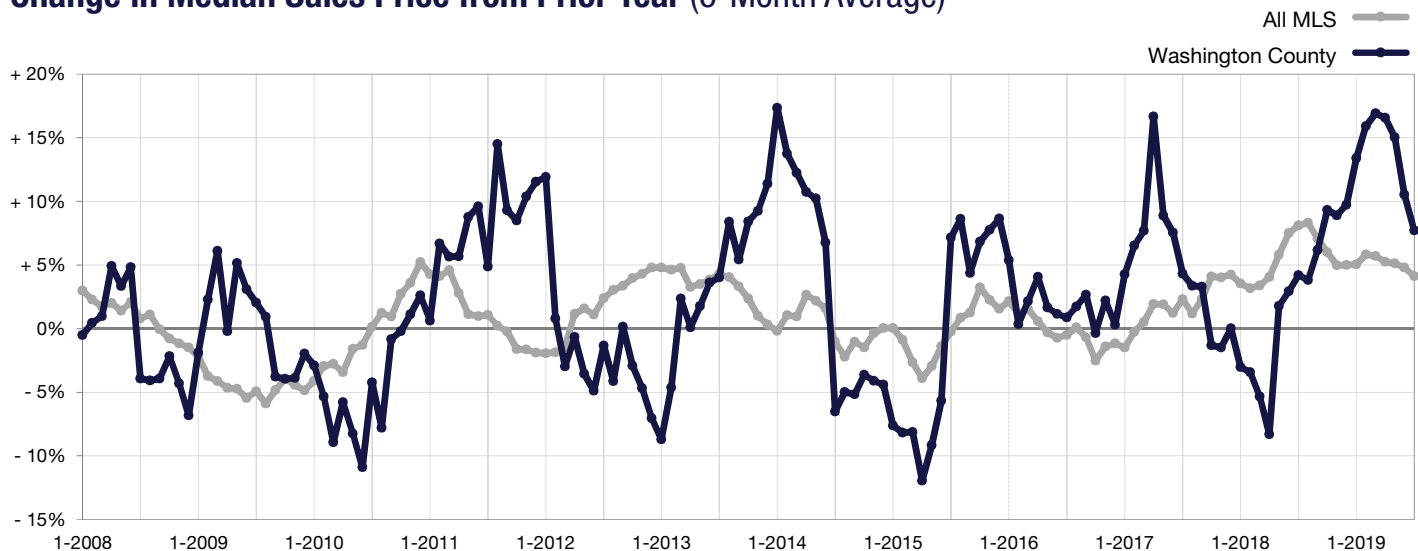


Year to Date

■ 2018 ■ 2019



Change in Median Sales Price from Prior Year (6-Month Average)**



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.