Local Market Update – August 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



+ 20.0%

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313

Washington County	+ 2.4% Change in New Listings		- 19.6% Change in Closed Sales		+ 7.5% Change in Median Sales Price	
		2022	2023	+/-	2022	2023
New Listings	82	84	+ 2.4%	557	440	- 21.0%
Closed Sales	51	41	- 19.6%	361	313	- 13.3%
Median Sales Price*	\$200,000	\$215,000	+ 7.5%	\$199,000	\$194,000	- 2.5%
Percent of Original List Price Received*	100.8%	96.9 %	- 3.9%	96.3%	95.0%	- 1.4%

16

197

3.9

31

127

2.8

+ 90.0%

- 35.5%

- 27.7%

41

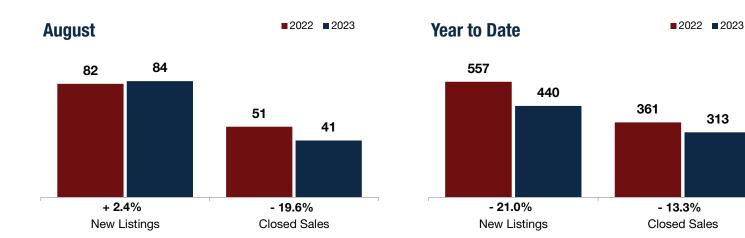
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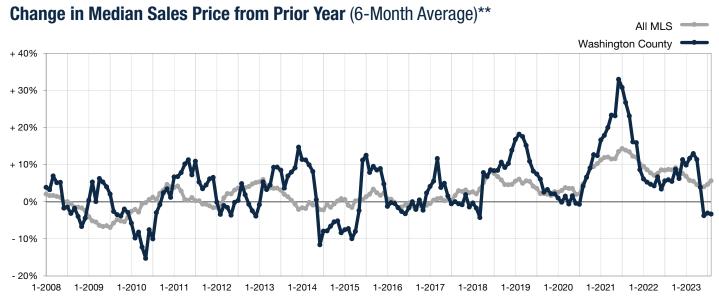
49

Inventory of Homes for Sale Months Supply of Inventory

Days on Market Until Sale

* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.





** Each dot represents the change in median sales price from the prior year using a 6-month weighted average This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.