

# Local Market Update – November 2023

A RESEARCH TOOL PROVIDED BY THE GREATER CAPITAL ASSOCIATION OF REALTORS®



## Washington County

**- 29.3%**

**+ 2.1%**

**+ 1.4%**

Change in  
New Listings

Change in  
Closed Sales

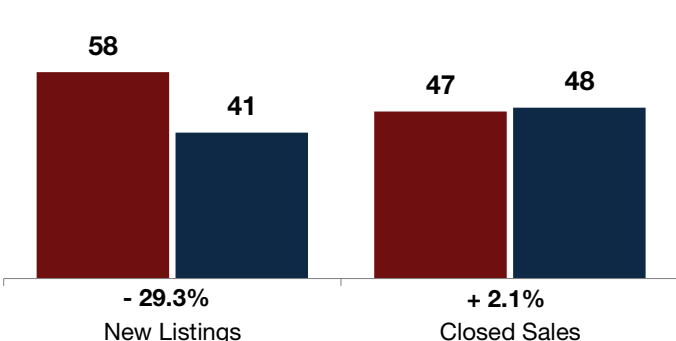
Change in  
Median Sales Price

	November			Year to Date		
	2022	2023	+ / -	2022	2023	+ / -
New Listings	58	41	- 29.3%	734	607	- 17.3%
Closed Sales	47	48	+ 2.1%	532	470	- 11.7%
Median Sales Price*	\$245,000	<b>\$248,500</b>	+ 1.4%	\$200,000	<b>\$202,000</b>	+ 1.0%
Percent of Original List Price Received*	94.9%	<b>97.4%</b>	+ 2.6%	96.1%	<b>95.5%</b>	- 0.6%
Days on Market Until Sale	37	<b>26</b>	- 28.9%	39	<b>43</b>	+ 10.7%
Inventory of Homes for Sale	156	<b>127</b>	- 18.6%	--	--	--
Months Supply of Inventory	3.3	<b>2.9</b>	- 12.1%	--	--	--

\* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

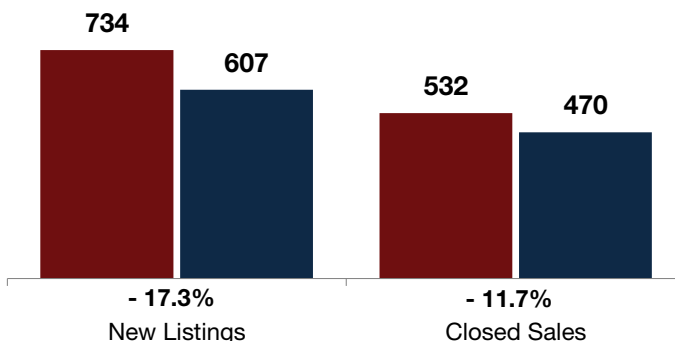
### November

■ 2022 ■ 2023

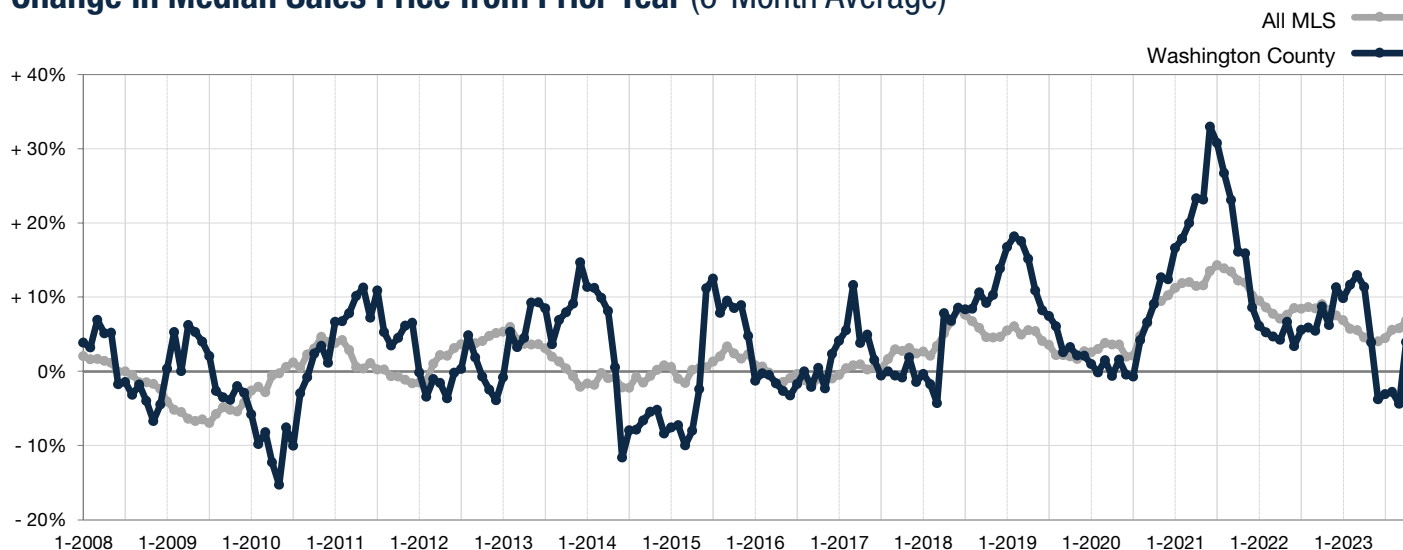


### Year to Date

■ 2022 ■ 2023



### Change in Median Sales Price from Prior Year (6-Month Average)\*\*



\*\* Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period.